



**TransAlta Corporation**

**Management's Discussion and Analysis**

*December 31, 2017*

# Management's Discussion and Analysis

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*This Management's Discussion and Analysis ("MD&A") should be read in conjunction with our audited annual 2017 consolidated financial statements and our Annual Information Form for the year ended Dec. 31, 2017. Our consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") for Canadian publicly accountable enterprises as issued by the International Accounting Standards Board ("IASB") and in effect at Dec. 31, 2017. All dollar amounts in the following discussion, including the tables, are in millions of Canadian dollars unless otherwise noted and except amounts per share which are in whole dollars to the nearest two decimals. This MD&A is dated March 1, 2018. Additional information respecting TransAlta Corporation ("TransAlta", "we", "our", "us" or the "Corporation"), including our Annual Information Form, is available on SEDAR at [www.sedar.com](http://www.sedar.com), on EDGAR at [www.sec.gov](http://www.sec.gov) and on our website at [www.transalta.com](http://www.transalta.com). Information on or connected to our website or our social media channels is not incorporated by reference herein.*

## Forward-Looking Statements

This MD&A, the documents incorporated herein by reference, and other reports and filings made with securities regulatory authorities include forward-looking statements or information (collectively referred to herein as “forward-looking statements”) within the meaning of applicable securities legislation. Forward-looking statements are presented for general information purposes only and not as specific investment advice. All forward-looking statements are based on our beliefs as well as assumptions based on information available at the time the assumptions were made and on management’s experience and perception of historical trends, current conditions, and expected future developments, as well as other factors deemed appropriate in the circumstances. Forward-looking statements are not facts, but only predictions and generally can be identified by the use of statements that include phrases such as “may”, “will”, “believe”, “expect”, “anticipate”, “intend”, “plan”, “project”, “forecast”, “foresee”, “potential”, “enable”, “continue”, or other comparable terminology. These statements are not guarantees of our future performance and are subject to risks, uncertainties, and other important factors that could cause our actual performance to be materially different from that projected.

In particular, this MD&A contains forward-looking statements pertaining to: our business model and anticipated future financial performance; our success in executing on our growth projects; the timing of the construction and commissioning of projects under development, including the Brazeau Hydro pumped storage Project, the Kent Hills 3 Wind Project, the Antelope Coulee Wind Project, the Garden Plain wind Project, and the conversion of our Sundance Units 3 to 6 and Keephills Units 1 and 2 from coal-fired generation to gas-fired generation, and their timing, attendant costs and sources of funding; the benefits to be realized from converting coal-fired facilities to gas-fired facilities, including reductions in emissions; the retirement of Sundance Unit 1 and the mothballing of Sundance Units 2 to 5; the compensation expected from the Balancing Pool and sustaining capital expenditures in connection with the termination of the Alberta Power Purchase Arrangements; spending on growth and sustaining capital and productivity projects; expectations in terms of the cost of operations, capital spending, and maintenance, and the variability of those costs; expected decommissioning costs; the section titled “2018 Financial Outlook”; the ability of Sundance Unit 2 to qualify for the expected 2019 capacity market auction; coal supply constraints for our facilities in Alberta and their impact on our mining costs and power generation at our Sundance Units 3 to 6 and Keephills Units 1 to 3; the impact of certain hedges on future reported earnings and cash flows, including future reversals of unrealized gains or losses; our dividend payout ratio; expectations related to future earnings and cash flow from operating and contracting activities (including estimates of full-year 2018 comparable earnings before interest, depreciation and amortization (“EBITDA”), funds from operations (“FFO”) and free cash flow (“FCF”), and expected sustaining capital expenditures; expectations in respect of financial ratios and targets and the timing associated with meeting such targets (including FFO before interest to adjusted interest coverage, adjusted FFO to adjusted net debt, and adjusted net debt to comparable EBITDA); Canadian Coal Fleet availability; the anticipated financial impact to be realized from the commercial operation of the South Hedland Power Station; our ability to establish that all conditions to commercial operation of our South Hedland Power Station have been satisfied with Fortescue Metals Group Limited (“FMG”); the Corporation’s plans and strategies relating to repositioning its capital structure and strengthening its balance sheet and the anticipated debt reductions; the terms of the anticipated normal course issuer bid (“NCIB”), including the timing, number of shares to be repurchased pursuant to the NCIB, and the acceptance thereof by the Toronto Stock Exchange; expected governmental regulatory regimes and legislation, including the federal carbon price, the Government of Alberta’s intended shift to a capacity market and renewable auctions and the expected impacts on us and the timing of the implementation of such regimes and regulations, as well as the cost of complying with resulting regulations and laws; the expected results and impact of the Off-Coal Agreement (“OCA”) with the Government of Alberta on our business and financial performance; estimates of fuel supply and demand conditions and the costs of procuring fuel; the impact of load growth, increased capacity, and natural gas costs on power prices; expectations in respect of generation availability, capacity, and production; power prices in Alberta, Ontario, and the Pacific Northwest; expected financing of our capital expenditures; the anticipated financial impact of increased carbon prices, including under the Carbon Competitiveness Incentive Regulation (“CCIR”) in Alberta; expectations in respect of our environmental initiatives including reductions to our emissions, environmental incidents, and energy use, including the reduction in greenhouse gas (“GHG”) emissions of 60 per cent or 12 million tonnes CO<sub>2</sub>e; nitrogen dioxide emissions being reduced 50 per cent; our trading strategies and the risk involved in these strategies; estimates of future tax rates, future tax expense, and the adequacy of tax provisions; accounting estimates; anticipated growth rates in our markets; our expectations regarding the outcome of existing or potential legal and contractual claims, regulatory investigations, and disputes; expectations regarding the renewal of collective bargaining agreements; expectations for the ability to access capital markets on reasonable terms;

the estimated impact of changes in interest rates and the value of the Canadian dollar relative to the US dollar, the Australian dollar, and other currencies in which we do business; our exposure to liquidity risk; expectations in respect of the global economic environment and growing scrutiny by investors relating to sustainability performance; our credit practices; expected cost savings and payback periods following the implementation of Project Greenlight and productivity initiatives, including translating certain costs from our corporate transformation into significant long-term cost savings; the estimated contribution of Energy Marketing activities to gross margin; expectations relating to the performance of TransAlta Renewables Inc.'s ("TransAlta Renewables") assets; expectations regarding our continued ownership of common shares of TransAlta Renewables; the refinancing of our upcoming debt maturities over the next two years; expectations regarding our de-leveraging strategy; expectations in respect of our community initiatives; impacts of future IFRS standards and the timing of the implementation of such standards; and amendments or interpretations by accounting standard setters prior to initial adoption of those standards.

Factors that may adversely impact our forward-looking statements include risks relating to: fluctuations in market prices and our ability to contract our generation for prices that will provide expected returns; the regulatory and political environments in the jurisdictions in which we operate; increasingly stringent environmental requirements and changes in, or liabilities under, these requirements; ability to compete effectively in the anticipated Alberta capacity market; changes in general economic conditions, including interest rates; operational risks involving our facilities, including unplanned outages at such facilities; accelerated growth, whether through acquisition or greenfield development; unanticipated operating conditions; disruptions in the transmission and distribution of electricity; the effects of weather; disruptions in the source of fuels, water, sun, or wind required to operate our facilities; natural or man-made disasters; physical risks related to climate change; the threat of terrorism and cyberattacks and our ability to manage such attacks; equipment failure and our ability to carry out or have completed the repairs in a cost-effective or timely manner; commodity risk management; industry risk and competition; fluctuations in the value of foreign currencies and foreign political risks; the need for additional financing and the ability to access financing at a reasonable cost and on reasonable terms; our ability to fund our growth projects; our ability to maintain our investment grade credit ratings; structural subordination of securities; counterparty credit risk; our ability to recover our losses through our insurance coverage; our provision for income taxes; outcomes of legal, regulatory, and contractual proceedings involving the Corporation including those with FMG at South Hedland; outcomes of investigations and disputes; reliance on key personnel; labour relations matters; risks associated with development projects and acquisitions, including delays or changes in costs in the construction and commissioning of the Kent Hills 3 wind project; and the maintenance or adoption of enabling regulatory frameworks or the satisfactory receipt of applicable regulatory approvals for existing and proposed operations and growth initiatives, including as it pertains to coal-to-gas conversions.

The foregoing risk factors, among others, are described in further detail in the Governance and Risk Management section of this MD&A and under the heading "Risk Factors" in our 2018 Annual Information Form.

Readers are urged to consider these factors carefully in evaluating the forward-looking statements and are cautioned not to place undue reliance on these forward-looking statements. The forward-looking statements included in this document are made only as of the date hereof and we do not undertake to publicly update these forward-looking statements to reflect new information, future events, or otherwise, except as required by applicable laws. In light of these risks, uncertainties, and assumptions, the forward-looking events might occur to a different extent or at a different time than we have described, or might not occur. We cannot assure that projected results or events will be achieved.

## Additional IFRS Measures and Non-IFRS Measures

An additional IFRS measure is a line item, heading, or subtotal that is relevant to an understanding of the financial statements but is not a minimum line item mandated under IFRS, or the presentation of a financial measure that is relevant to an understanding of the financial statements but is not presented elsewhere in the financial statements. We have included line items entitled gross margin and operating income (loss) in our Consolidated Statements of Earnings (Loss) for the years ended Dec. 31, 2017, 2016, and 2015. Presenting these line items provides management and investors with a measurement of ongoing operating performance that is readily comparable from period to period.

We evaluate our performance and the performance of our business segments using a variety of measures. Certain of the financial measures discussed in this MD&A are not defined under IFRS and, therefore, should not be considered in isolation or as an alternative to or to be more meaningful than net earnings attributable to common shareholders or cash flow from operating activities, as determined in accordance with IFRS, when assessing our financial performance or liquidity. These measures may not be comparable to similar measures presented by other issuers and should not be considered in isolation or as a substitute for measures prepared in accordance with IFRS. Comparable EBITDA, FFO, comparable FFO, FCF, and cash flow generated by the business are non-IFRS measures that are presented in this MD&A. See the Reconciliation of Non-IFRS Measures and Discussion of Segmented Comparable Results sections of this MD&A for additional information.

## Business Model

### Our Business

We are one of Canada's largest publicly traded power generators with over 107 years of operating experience. As at March 1, 2018, we own, operate, and manage a highly contracted and geographically diversified portfolio of assets representing over 8,400 megawatts ("MW")<sup>(1)</sup> of gross generating capacity and use a broad range of generation fuels including coal, natural gas, water, solar, and wind. Our energy marketing team adds value by optimizing assets as market conditions change and by supplying products for customers.

### Vision and Values

Our vision is to supply low cost, clean, reliable and firm electricity to our markets and customers. Our values are grounded in accountability, integrity, safety, respect for people, innovation and loyalty, which together create a strong corporate culture and allow all of our people to work on a common ground and understanding. These values are at the heart of our success.

### Strategy for Value Creation

We deliver shareholder value by delivering solid returns through a combination of dividend yield and disciplined growth in cash flow per share, while striving for a low to moderate risk profile over the long term. Over the next 12 months we will continue to deleverage our balance sheet and ensure financial flexibility as we transition our coal-fired plants to gas-fired plants and move into a capacity market in Alberta. Now that our cash flows have strengthened, we can allocate capital to growth, dividends and share re-purchases.

### Material Sustainability Impacts

Sustainability means ensuring that our financial returns consider short- and long-term economics, environmental impacts and societal and community needs. We track the performance of 74 sustainability-related Key Performance Indicators ("KPIs"). We obtained a limited assurance report from Ernst & Young LLP over material KPIs. Our MD&A integrates our financial and sustainability reporting.

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<sup>(1)</sup> We measure capacity as net maximum capacity (see Glossary of Key Terms for a definition of this and other key terms), which is consistent with industry standards. Capacity figures represent capacity owned and in operation unless otherwise stated, and reflect the basis of consolidation of underlying assets.

## Highlights

### Consolidated Financial Highlights

Year ended Dec. 31	2017	2016	2015
Revenues	2,307	2,397	2,267
Net earnings (loss) attributable to common shareholders	(190)	117	(24)
Cash flow from operating activities	626	744	432
Comparable EBITDA <sup>(1,2)</sup>	1,062	1,144	867
FFO <sup>(1,2)</sup>	804	734	699
FCF <sup>(1,2)</sup>	328	257	239
Net earnings (loss) per share attributable to common shareholders, basic and diluted	(0.66)	0.41	(0.09)
FFO per share <sup>(1,2)</sup>	2.79	2.55	2.50
FCF per share <sup>(1,2)</sup>	1.14	0.89	0.85
Dividends declared per common share	0.12	0.20	0.72
<b>As at Dec. 31</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>
Total assets	10,304	10,996	10,947
Total consolidated net debt <sup>(3)</sup>	3,363	3,893	4,251
Total long-term liabilities	4,311	5,116	5,704

2017 was a successful year for TransAlta. FCF totalled \$328 million, up \$72 million compared to last year. FFO was \$804 million for 2017, compared to \$734 million for 2016, an increase of \$70 million, as most of our operations delivered year-over-year improvement in performance.

At the end of the year our total net debt was approximately \$3.4 billion, down more than \$500 million from the beginning of the year, due to the scheduled repayment of the US\$400 million US Senior Note using existing liquidity. Our adjusted FFO to adjusted net debt and adjusted net debt to comparable EBITDA metrics improved significantly to 20.4 per cent and 3.6 times, respectively. Liquidity available at the end of the year remains at a similar level compared to last year following the payment received in November from FMG for the sale of the Solomon Power Station.

Net loss attributable to common shareholders in 2017 was \$190 million (\$0.66 net loss per share) compared to net earnings of \$117 million (\$0.41 net earnings per share) in 2016, a reduction of more than \$300 million. Earnings in 2017 were negatively impacted by lower comparable EBITDA of \$82 million, as well as the reduction of the US tax rate announced in December (\$105 million). The US tax rate reduction was offset by an increase in other comprehensive income. Higher depreciation of \$34 million year-over-year was due mostly to the shortening of the useful lives of Keephills 3 and Genesee 3 and to the commissioning of South Hedland in July. Net earnings in 2016 were positively impacted by a \$48 million (net of related income tax expense and non-controlling interest) positive impact in connection with the Mississauga recontracting and the pre-tax \$94 million Keephills Unit 1 provision reversal, of which \$80 million impacted comparable EBITDA.

(1) These items are not defined under IFRS. Presenting these items from period to period provides management and investors with the ability to evaluate earnings trends more readily in comparison with prior periods' results. Refer to the Reconciliation of Non-IFRS Measures section of this MD&A for further discussion of these items, including, where applicable, reconciliations to measures calculated in accordance with IFRS.

(2) During the fourth quarter of 2017, we revised our approach to reporting adjustments to arrive at FFO, mainly to better represent FFO as a cash metric. Previously, FFO was adjusted to include, exclude, or to modify the timing of cash impacts related to adjustments made in arriving at comparable EBITDA. As a result, comparable EBITDA, FFO, and FCF for 2016 and 2015 have been revised accordingly.

(3) Total consolidated net debt includes long-term debt including current portion, amounts due under credit facilities, tax equity, and finance lease obligations, net of available cash and the fair value of economic hedging instruments on debt. See the table in the Capital Structure section of this MD&A for more details on the composition of net debt.

Segmented Cash Flow Generated by the Business<sup>(1)</sup>

Year ended Dec. 31	2017	2016	2015
<b>Segmented cash inflow (outflow)</b>			
Canadian Coal	175	198	177
US Coal	33	21	41
Canadian Gas	221	235	194
Australian Gas	127	99	114
Wind and Solar	201	180	163
Hydro	61	53	38
<b>Generation cash inflow</b>	<b>818</b>	<b>786</b>	<b>727</b>
Energy Marketing	39	25	17
Corporate	(108)	(95)	(102)
<b>Total comparable cash inflow</b>	<b>749</b>	<b>716</b>	<b>642</b>

Segmented cash flows generated by the business measures the net cash generated by each of our segments after sustaining and productivity capital expenditures, reclamation costs, and provisions. It also excludes non-cash mark-to-market gains or losses. This is the annual cash flows available to pay our interest and cash taxes, distributions to our non-controlling partners and dividends to our preferred shareholders, grow the business, pay down debt and return capital to our shareholders. Cash flow generated by the business totalled \$749 million in 2017, up \$33 million over 2016 and \$74 million over 2015 in a low price environment in most markets in North America. We achieved this through a prudent contracting approach, disciplined cost control and sustaining capital expenditure allocation.

## Significant Events

Our strategic focus continues to be strengthening our balance sheet, improving our operating performance, and progressing our transition to clean power generation. We made the following progress throughout the year:

- On March 1, 2018, we announced our intention to seek Toronto Stock Exchange acceptance of a normal course issuer bid ("NCIB"). See the Significant and Subsequent Events section of this MD&A for further details.
- In April 2017, we announced our plan to transition to gas and renewables generation with the retirement of Sundance Unit 1 and the mothballing of Sundance Unit 2 at the end of 2017, as well as the conversion of Sundance Units 3 to 6 and Keephills Units 1 and 2 from coal-fired generation to gas-fired generation between 2021 and 2022. Subsequent to the September 2017 Balancing Pool's announcement of the termination of the PPAs in respect of Sundance B and C, we announced the acceleration of the conversion of Sundance Units 3 to 6 and Keephills Units 1 and 2 from coal-fired generation in the 2021 to 2022 timeframe, a year earlier than originally planned. As a result of the termination of Sundance B and C PPAs, we determined to mothball additional capacity starting in April 2018. The coal-fired plants operated by us, once converted to gas, are anticipated to be able to run through to 2031 to 2039, which significantly lengthens their asset lives. See the Significant and Subsequent Events section of this MD&A for further details.
- During the fourth quarter, we entered into a Letter of Intent to construct a 120-kilometre natural gas pipeline to our generating units at Sundance and Keephills, to facilitate our strategy of converting our coal units to natural gas units. See the Significant and Subsequent Events section of this MD&A for further details.
- During the third quarter, we achieved commercial operation on our South Hedland Power Station. During the fourth quarter, we received formal notice of termination of the South Hedland PPA from a subsidiary of Fortescue Metals Group Limited ("FMG"), on the basis that the South Hedland Power Station had yet to achieve commercial operation. We remain confident that all conditions required to establish commercial operations, including all performance conditions, have been achieved under the terms of the PPA. The project is expected to generate approximately \$80 million of comparable EBITDA annually. TransAlta Renewables converted the Class B shares we owned into common shares and also increased its monthly dividend by approximately seven per cent. See the Significant and Subsequent Events section of this MD&A for further details.

(1) This item is not defined under IFRS. Presenting these items from period to period provides management and investors with the ability to evaluate earnings trends more readily in comparison with prior periods' results. Refer to the Reconciliation of Non-IFRS Measures section of this MD&A for further discussion of these items, including, where applicable, reconciliations to measures calculated in accordance with IFRS.

- In November, FMG repurchased the Solomon Power Station. We received approximately US\$325 million. See the Significant and Subsequent Events section of this MD&A for further details.
- During the second quarter, we entered into a long-term contract for the 17.25 MW Kent Hills 3 expansion project located in New Brunswick, which is expected to begin the construction phase in the spring of 2018.
- In May, we repaid \$US400 million of senior debt using existing liquidity.
- During the third quarter, TransAlta Renewables' indirect majority-owned subsidiary, Kent Hills Wind LP, closed a \$260 million project-level financing. The bonds are amortizing and bear interest at an annual rate of 4.454 per cent, payable quarterly and maturing Nov. 30, 2033. The proceeds from the financing were used to early repay maturing debt and will fund the expansion of the project. In early 2018, we announced our intention to early repay \$US500 million of Senior Notes. See the Significant and Subsequent Events section of this MD&A for further details.
- During the third quarter, TransAlta Renewables entered into a syndicated credit agreement giving it access to \$500 million in direct borrowings. We reduced our syndicated credit facility by the same amount. Our consolidated liquidity remains unchanged. Both facilities expire in 2021.
- In March 2017, we closed the sale of our 51 per cent interest in the Wintering Hills merchant wind facility for approximately \$61 million. The sale reduced our merchant exposure in Alberta and the proceeds were used to repay debt.
- During the second quarter, we settled the contract indexation dispute with the Ontario Electricity Financial Corporation ("OEFEC"). The settlement consisted of a \$34 million payment by the OEFEC to TransAlta.

## Discussion of Consolidated Financial Results

We evaluate our performance and the performance of our business segments using a variety of measures. Comparable figures are not defined under IFRS. Those discussed below, and elsewhere in this MD&A, are not defined under IFRS and, therefore, should not be considered in isolation or as an alternative to or to be more meaningful than net earnings attributable to common shareholders or cash flow from operating activities, as determined in accordance with IFRS, when assessing our financial performance or liquidity. These measures are not necessarily comparable to a similarly titled measure of another company. Each business segment assumes responsibility for its operating results measured to comparable EBITDA and cash flows generated by the business. Gross margin is also a useful measure as it provides management and investors with a measurement of operating performance that is readily comparable from period to period.

### Comparable EBITDA

EBITDA is a widely adopted valuation metric and an important metric for management that represents our core business profitability. Interest, taxes, and depreciation and amortization are not included, as differences in accounting treatments may distort our core business results. In addition, we reclassify certain transactions to facilitate the discussion on the performance of our business:

- (i) Certain assets we own in Canada and Australia are fully contracted and recorded as finance leases under IFRS. We believe it is more appropriate to reflect the payments we receive under the contracts as a capacity payment in our revenues instead of as finance lease income and a decrease in finance lease receivables. We depreciate these assets over their expected lives;
- (ii) We also reclassify the depreciation on our mining equipment from fuel and purchased power to reflect the actual cash cost of our business in our comparable EBITDA;
- (iii) In December 2016, we agreed to terminate our existing arrangement with the Independent Electricity System Operator ("IESO") relating to our Mississauga cogeneration facility in Ontario and entered into a new Non-Utility Generator ("NUG") Enhanced Dispatch Contract (the "NUG Contract") effective Jan. 1, 2017. Under the new NUG Contract, we receive fixed monthly payments until December 31, 2018 with no delivery obligations. Under IFRS, for our reported results in 2016, as a result of the NUG Contract, we recognized a receivable of \$207 million (discounted), a pre-tax gain of approximately \$191 million net of costs to mothball the units, and accelerated depreciation of \$46 million. In 2017 and 2018, on a comparable basis, we record the payments we receive as revenues as a proxy for operating income, and continue to depreciate the facility until Dec. 31, 2018; and
- (iv) On commissioning of South Hedland Power Station, we prepaid approximately \$74 million of electricity transmission and distribution costs. Interest income is recorded on the prepaid funds. We reclassify this interest income as reduction in the transmission and distribution costs expensed each period to reflect the net cost to the business.



A reconciliation of net earnings (loss) attributable to common shareholders to comparable EBITDA results is set out below:

Year ended Dec. 31	2017 <sup>(1)</sup>	2016 <sup>(1)</sup>	2015 <sup>(1)</sup>
Net earnings (loss) attributable to common shareholders	(190)	117	(24)
Net earnings attributable to non-controlling interests	42	107	94
Preferred share dividends	30	52	46
<b>Net earnings (loss)</b>	<b>(118)</b>	<b>276</b>	<b>116</b>
<i>Adjustments to reconcile net income to comparable EBITDA</i>			
Income tax expense	64	38	105
Gain on sale of assets and other	(2)	(4)	(262)
Foreign exchange (gain) loss	1	5	(4)
Net interest expense	247	229	251
Depreciation and amortization	635	601	545
<i>Comparable reclassifications</i>			
Decrease in finance lease receivables	59	57	23
Mine depreciation included in fuel cost	75	65	62
Australian interest income	2	-	-
<i>Adjustments to earnings to arrive at comparable EBITDA</i>			
Impacts to revenue associated with certain de-designated and economic hedges	2	26	60
Impacts associated with Mississauga recontracting <sup>(2)</sup>	77	(177)	-
Asset impairment charge (reversal)	20	28	(2)
Non-comparable portion of insurance recovery received	-	-	(18)
Maintenance costs related to the Alberta flood of 2013, net of insurance recoveries	-	-	(9)
<b>Comparable EBITDA</b>	<b>1,062</b>	<b>1,144</b>	<b>867</b>

Comparable EBITDA decreased by \$82 million for the year ended Dec. 31, 2017, compared to 2016. The 2016 results were positively impacted by an \$80 million non-cash accounting provision reversal relating to the Keephills 1 outage in 2013.

Comparable EBITDA at our US Coal, Canadian Gas, Australian Gas, and Wind and Solar segments were all up year over year, and collectively accounted for an increase of \$95 million of comparable EBITDA. At US Coal, lower coal transportation costs and favourable mark-to-market on economic hedges that do not qualify for hedge accounting contributed to higher results. Our Canadian Gas operations benefited from the settlement of the contract indexation dispute with the OEFC relating to the Ottawa and Windsor generating facilities, totalling \$34 million, as well as the positive impact of the early shut down of our Mississauga gas plant in Ontario. Australian Gas' improved results were mainly due to the commissioning of our South Hedland Power Station in the third quarter. Higher volumes, lower cost of sales from renewable energy certificates, and lower operations, maintenance, and administration expenses were primary drivers of higher comparable EBITDA at our Wind and Solar segment.

(1) During the fourth quarter of 2017, we revised the way in which comparable EBITDA is reconciled to net earnings. Accordingly, prior years' results have been revised.

(2) Impacts associated with Mississauga recontracting for the year ended Dec. 31, 2017, are as follows: revenue (\$101 million), fuel and purchased power and de-designated hedges (\$12 million), operations, maintenance, and administration (\$3 million), and recovery related to renegotiated land lease (\$9 million). Impacts associated with Mississauga recontracting for the year ended Dec. 31, 2016, are as follows: net other operating income (\$191 million) and fuel and purchased power and de-designated hedges (\$14 million).

Comparable EBITDA for Canadian Coal was down \$149 million from 2016. Comparable EBITDA in 2016 was positively impacted by the reversal of an \$80 million non-cash accounting provision. In 2017, we recognized \$40 million for OCA payments that were more than offset by lower prices due to the rolling off of higher priced hedges, higher coal costs caused by a higher strip ratio and lower equipment availability at our mine, and higher environmental compliance costs. EBITDA in Energy Marketing was down \$7 million in 2017 compared to 2016. Results were impacted by unusual weather in the Northeast and the Pacific Northwest in the first quarter of 2017, but showed steady improvement in subsequent quarters.

Our overall results in 2017 also included costs of approximately \$29 million relating to Project Greenlight, our transformation initiative. We estimate that the Project Greenlight initiatives generated between \$35 million to \$45 million of reduction in operations, maintenance, and administration ("OM&A") expenses and fuel costs or efficiency gains.

### Funds from Operations and Free Cash Flow

FFO is an important metric as it provides a proxy for cash generated from operating activities before changes in working capital, and provides the ability to evaluate cash flow trends in comparison with results from prior periods. FCF is an important metric as it represents the amount of cash that is available to invest in growth initiatives, make scheduled principal repayments on debt, repay maturing debt, pay common share dividends, or repurchase common shares. Changes in working capital are excluded so FFO and FCF are not distorted by changes that we consider temporary in nature, reflecting, among other things, the impact of seasonal factors and timing of receipts and payments. FFO per share and FCF per share are calculated using the weighted average number of common shares outstanding during the period.

The table below reconciles our cash flow from operating activities to our FFO and FCF.

Year ended Dec. 31	2017 <sup>(1)</sup>	2016 <sup>(1)</sup>	2015 <sup>(1)</sup>
Cash flow from operating activities	626	744	432
Change in non-cash operating working capital balances	114	(73)	242
<b>Cash flow from operations before changes in working capital</b>	<b>740</b>	<b>671</b>	<b>674</b>
Adjustment:			
Decrease in finance lease receivable	59	57	23
Other	5	6	2
<b>FFO</b>	<b>804</b>	<b>734</b>	<b>699</b>
Deduct:			
Sustaining capital	(235)	(272)	(305)
Productivity capital	(24)	(8)	(6)
Dividends paid on preferred shares	(40)	(42)	(46)
Distributions paid to subsidiaries' non-controlling interests	(172)	(151)	(99)
Other	(5)	(4)	(4)
<b>FCF</b>	<b>328</b>	<b>257</b>	<b>239</b>
Weighted average number of common shares outstanding in the year	288	288	280
<b>FFO per share</b>	<b>2.79</b>	<b>2.55</b>	<b>2.50</b>
<b>FCF per share<sup>(1)</sup></b>	<b>1.14</b>	<b>0.89</b>	<b>0.85</b>

The increase in FCF was driven by year-over-year stronger cash flow from operations of \$69 million and lower sustaining capital expenditures. This was partly offset by higher distributions to our non-controlling partners at our gas and renewables businesses and higher capital allocated to productivity capital. FCF in 2016 and 2015 was also reduced by payments to the Market Surveillance Administrator ("MSA") of \$25 million and \$31 million, respectively.

(1) In the first quarter of 2017, we began deducting productivity capital in calculating FCF.

The table below bridges our comparable EBITDA to our FFO and FCF.

<b>Year ended Dec. 31</b>	<b>2017<sup>(1)</sup></b>	<b>2016<sup>(1)</sup></b>	<b>2015<sup>(1)</sup></b>
Comparable EBITDA	1,062	1,144	867
Provisions	(7)	(114)	101
Unrealized (gains) losses from risk management activities	(28)	4	9
Interest expense	(218)	(229)	(233)
Current income tax expense	(23)	(23)	(18)
Realized foreign exchange gain (loss)	15	(5)	9
Decommissioning and restoration costs settled	(19)	(23)	(24)
Gain on curtailment and amendment of employee future benefit plans	-	-	(8)
Other cash and non-cash items	22	(20)	(4)
<b>FFO</b>	<b>804</b>	<b>734</b>	<b>699</b>
Deduct:			
Sustaining capital	(235)	(272)	(305)
Productivity capital	(24)	(8)	(6)
Dividends paid on preferred shares	(40)	(42)	(46)
Distributions paid to subsidiaries' non-controlling interests	(172)	(151)	(99)
Other	(5)	(4)	(4)
<b>FCF</b>	<b>328</b>	<b>257</b>	<b>239</b>

(1) During the fourth quarter of 2017 we removed certain comparable adjustments that reflect timing of payments and receipts, accordingly prior years' results have been restated.

## Segmented Comparable Results

### Canadian Coal

Year ended Dec. 31	2017	2016	2015
Availability (%)	82.0	85.3	84.3
Contract production (GWh)	18,683	19,823	20,256
Merchant production (GWh)	3,786	3,787	3,827
Total production (GWh)	22,469	23,610	24,083
Gross installed capacity (MW) <sup>(1)</sup>	3,791	3,791	3,786
Revenues	999	1,048	912
Fuel and purchased power	510	386	379
<b>Comparable gross margin</b>	<b>489</b>	<b>662</b>	<b>533</b>
Operations, maintenance, and administration	192	178	194
Restructuring provision	-	-	11
Taxes, other than income taxes	13	13	12
Net other operating income	(40)	(2)	(7)
<b>Comparable EBITDA</b>	<b>324</b>	<b>473</b>	<b>323</b>
<b>Deduct:</b>			
<b>Sustaining capital:</b>			
Routine capital	22	33	48
Mine capital	28	23	25
Finance leases	14	13	10
Planned major maintenance	54	100	107
<b>Total sustaining capital expenditures</b>	<b>118</b>	<b>169</b>	<b>190</b>
Productivity capital	12	1	2
<b>Total sustaining and productivity capital</b>	<b>130</b>	<b>170</b>	<b>192</b>
Provisions	5	85	(64)
Unrealized (gains) losses on risk management activities	3	7	4
Decommissioning and restoration costs settled	11	13	14
<b>Canadian Coal cash flow</b>	<b>175</b>	<b>198</b>	<b>177</b>

#### 2017

Availability in 2017 was down compared to 2016 due to higher unplanned outages and derates due to coal supply disruptions at our mine during the last half of the year, which also resulted in lower production of 1,141 gigawatt hours ("GWh") year-over-year.

Comparable EBITDA for the year ended Dec. 31, 2017, decreased \$149 million compared to 2016, due to the \$80 million reversal of the Keephills 1 provision in the fourth quarter of 2016. As expected, fuel and purchased power was impacted by higher coal costs related to the expected higher strip ratio and higher environmental compliance costs in 2017. In addition, we incurred additional costs in the third quarter to mitigate the impact of lower productivity at our mine. OM&A increased \$14 million year-over-year due mostly to contractor spend on Project Greenlight improvement initiatives (\$20 million) and higher material and operating expenses (\$5 million), and was partially offset by lower compensation (\$11 million). See the Strategic Growth and Corporate Transformation section of this MD&A for further details. This year's results also included \$40 million related to OCA payments included in net other operating income. We received our OCA payment in the third quarter.

(1) 2017 includes 560 MW for Sundance Units 1 and 2, which were both shut down and mothballed, on Jan. 1, 2018.

Sustaining and productivity capital expenditures for the year ended Dec. 31, 2017, were lower by \$40 million compared to 2016, mainly due to the timing of major outages in 2017 and pit stops executed in 2016 on our Sundance 1 and 2 units.

#### 2016

Production for the year ended Dec. 31, 2016, decreased 473 GWh compared to 2015, primarily due to higher paid curtailments in the first half of the year and higher levels of economic dispatching, in both cases caused by lower prices in Alberta. This was partially offset by lower planned outages and derates. Unplanned outages remained at a similar level compared to last year.

Comparable EBITDA for the year ended Dec. 31, 2016, increased \$150 million compared to 2015, primarily due to the reversal of the \$80 million provision relating to the Keephills 1 outage in 2013. The year-over-year impact to comparable EBITDA of this provision was \$139 million, as 2015's comparable EBITDA was reduced by \$59 million due to this provision, which also included \$11 million of restructuring costs. Our high level of contracted generation and hedging strategy largely mitigated the impact of low power prices in Alberta. Comparable EBITDA was also positively impacted by a reduction in our operations, maintenance, and administration costs.

For the year ended Dec. 31, 2016, sustaining capital expenditures decreased by \$21 million compared to 2015, mainly due to lower expenditures on our turnaround outages executed on two of our operated units and deferral of discretionary projects into 2017.

## US Coal

Year ended Dec. 31	2017	2016	2015
Availability (%)	66.3	88.1	87.4
Adjusted availability (%) <sup>(1)</sup>	86.2	88.9	89.5
Contract sales volume (GWh)	3,609	3,535	2,868
Merchant sales volume (GWh)	5,488	4,896	5,484
Purchased power (GWh)	(3,625)	(3,854)	(3,329)
Total production (GWh)	5,472	4,577	5,023
Gross installed capacity (MW)	1,340	1,340	1,340
Revenues	437	380	432
Fuel and purchased power	293	281	316
<b>Comparable gross margin</b>	<b>144</b>	<b>99</b>	<b>116</b>
Operations, maintenance, and administration	51	54	50
Restructuring provision	-	-	1
Taxes, other than income taxes	4	4	3
<b>Comparable EBITDA</b>	<b>89</b>	<b>41</b>	<b>62</b>
<b>Deduct:</b>			
<b>Sustaining capital:</b>			
Routine capital	3	3	2
Finance leases	3	3	3
Planned major maintenance	29	11	10
<b>Total sustaining capital expenditures</b>	<b>35</b>	<b>17</b>	<b>15</b>
Productivity capital	3	-	-
<b>Total sustaining and productivity capital expenditures</b>	<b>38</b>	<b>17</b>	<b>15</b>
Provisions	-	7	(7)
Unrealized (gains) losses on risk management activities	10	(13)	4
Decommissioning and restoration costs settled	8	9	9
<b>US Coal cash flow</b>	<b>33</b>	<b>21</b>	<b>41</b>

2017

Availability was down compared to 2016 due to a forced outage on Centralia Unit 1 in January. Both Centralia Units were taken out of service in February due to economic dispatch from low prices in the Pacific Northwest market. We performed major maintenance on both units during that time. The lower availability had a nominal impact on our results as our contractual obligations were supplied with less expensive power purchased in the market during the first half of the year.

Production was up 895 GWh in 2017 compared to 2016 due mainly to lower economic dispatching caused by higher prices. The increased generation was partially offset by higher unplanned and planned maintenance.

Comparable EBITDA increased by \$48 million compared to 2016 due to increased sales volumes that led to increased margins from higher market prices and higher contract rates. Lower coal transportation costs and the favourable impact of mark-to-market (year-over-year gain of \$13 million) on certain forward financial contracts that do not qualify for hedge accounting also positively impacted Comparable EBITDA.

Sustaining and productivity capital expenditures for year ended Dec. 31, 2017, increased \$21 million compared to 2016 due to planned outages executed during the second quarter of 2017. Productivity capital was invested in the installation

(1) Adjusted for economic dispatching.

of inspection equipment to optimize heat rates on coal and improve air distribution systems. See the Strategic Growth and Corporate Transformation section of this MD&A for further details.

## 2016

Production was down 446 GWh in 2016 compared to 2015, due mainly to increased economic dispatching in the first half of the year caused by lower prices. We supplied our contractual obligations by buying less expensive power in the market during such periods.

Comparable EBITDA decreased by \$19 million compared to 2015 as a result of reduced margins due to lower prices and the unfavourable impact of mark-to-market on certain forward financial contracts that do not qualify for hedge accounting. This was partially offset by lower coal transportation costs and a reduction in our coal impairment charges.

Sustaining capital expenditures for 2016 were \$2 million higher compared to 2015, primarily due to higher planned outages.

## Canadian Gas

Year ended Dec. 31	2017	2016	2015
Availability (%)	91.6	95.7	95.6
Contract production (GWh)	1,504	2,784	3,697
Merchant production (GWh)	244	288	1,535
Total production (GWh)	1,748	3,072	5,232
Gross installed capacity (MW) <sup>(1)</sup>	953	1,057	1,057
Revenues	430	470	486
Fuel and purchased power	113	171	204
<b>Comparable gross margin</b>	<b>317</b>	<b>299</b>	<b>282</b>
Operations, maintenance, and administration	53	54	67
Restructuring provision	-	-	1
Taxes, other than income taxes	1	1	3
<b>Comparable EBITDA</b>	<b>263</b>	<b>244</b>	<b>211</b>
<b>Deduct:</b>			
<b>Sustaining capital:</b>			
Routine capital	8	7	4
Planned major maintenance	22	5	19
<b>Total sustaining capital expenditures</b>	<b>30</b>	<b>12</b>	<b>23</b>
Productivity capital	2	-	-
<b>Total sustaining and productivity capital expenditures</b>	<b>32</b>	<b>12</b>	<b>23</b>
Provisions	3	(2)	(1)
Unrealized (gains) losses on risk management activities	7	(2)	(6)
Decommissioning and restoration costs settled	-	1	1
<b>Canadian Gas cash flow</b>	<b>221</b>	<b>235</b>	<b>194</b>

## 2017

(1) 2017 excludes capacity of Mississauga, which was mothballed in early 2017. All years include production capacity for the Fort Saskatchewan power station, which has been accounted for as a finance lease. During 2015, operational control of our Poplar Creek facility was transferred to Suncor Energy ("Suncor"). We continue to own a portion of the facility and have included our portion as a part of gross capacity measures. Poplar Creek was removed from our availability and production metrics effective Sept. 1, 2015.

Availability decreased approximately four per cent compared to 2016, primarily due to a planned major inspection at our Sarnia plant, the conversion to the peaking plant at Windsor and an unplanned steam turbine outage at Windsor.

Production in 2017 decreased 1,324 GWh compared to 2016, primarily due to changes in contracts at Mississauga and Windsor at the end of 2016.

Comparable EBITDA for 2017 increased by \$19 million compared to 2016, primarily due to the settlement with the OEFC of the retroactive adjustment to price indices at Ottawa and Windsor and the positive impact from the temporary shutdown at our Mississauga gas facility, partially offset by unfavourable changes on unrealized mark-to-market positions in gas contracts that do not qualify for hedge accounting and the reduction in earnings from the change to a peaking contract at our Windsor facility. The Mississauga, Ottawa, Windsor and Fort Saskatchewan facilities are owned through our 50.01 per cent interest in TA Cogeneration L.P. ("TA Cogen").

Sustaining capital for the year ended Dec. 31, 2017, increased \$18 million compared to the same period in 2016, primarily due to the planned major inspection at Sarnia and the base to cycling conversion project at Windsor, which was undertaken to increase its flexibility to respond to market prices.

### 2016

Production for the year decreased 2,160 GWh compared to 2015, primarily due to the restructuring of our contract with Suncor at the Poplar Creek facility in the third quarter of 2015 and higher economic dispatching in Ontario driven by lower prices.

Comparable EBITDA for 2016 increased by \$33 million compared to 2015, as a result of a year-over-year change in unrealized mark-to-market on our gas position, cost-efficiency initiatives and favourable pricing in Ontario from our contracts for power and gas. The recontracting of the Poplar Creek facility reduced our OM&A costs by more than \$9 million in 2016, compared to 2015.

Sustaining capital totalled \$12 million in 2016, a decrease of \$11 million. In 2015, we refurbished two engines in Ontario. The change in our Poplar Creek operation also lowered our sustaining capital by approximately \$7 million compared to 2015.



## Australian Gas

Year ended Dec. 31	2017	2016	2015
Availability (%)	93.4	93.1	92.4
Contract production (GWh)	1,803	1,529	1,381
Gross installed capacity (MW) <sup>(1)</sup>	450	425	348
Revenues	180	174	163
Fuel and purchased power	12	20	20
<b>Comparable gross margin</b>	<b>168</b>	<b>154</b>	<b>143</b>
Operations, maintenance, and administration	31	25	21
Taxes, other than income taxes	-	1	-
<b>Comparable EBITDA</b>	<b>137</b>	<b>128</b>	<b>122</b>
<b>Deduct:</b>			
<b>Sustaining capital:</b>			
Routine capital	9	3	4
Planned major maintenance	1	11	4
<b>Total sustaining capital</b>	<b>10</b>	<b>14</b>	<b>8</b>
Other	-	15	-
<b>Australian Gas cash flow</b>	<b>127</b>	<b>99</b>	<b>114</b>

### 2017

Production for 2017 increased by 274 GWh compared to 2016 due to the commissioning of our South Hedland Power Station on July 28, 2017, and an increase in customer load, partially offset by the early termination of our lease for our Solomon Power Station in November 2017. As a result of the early termination, we received US\$325 million (\$417 million) in the fourth quarter of 2017. Due to the nature of our contracts, the increase in customer load did not have a significant financial impact on our results as our contracts are structured as capacity payments with a pass-through of fuel costs.

Comparable EBITDA was up \$9 million for 2017 compared to 2016 due to the commissioning of our South Hedland Power Station in July 2017, which was partially offset by the early termination of our lease for our Solomon Power Station in November 2017.

### 2016

Production for 2016 increased 148 GWh compared to 2015, mostly due to an increase in customer load. Due to the nature of our contracts, the increase did not have a significant financial impact as our contracts are structured as capacity payments with a pass-through of fuel costs.

Comparable EBITDA for 2016 increased by \$6 million compared to 2015, mainly due to the addition of capacity payments for the gas conversion project at our Solomon gas plant that was completed in May 2016, as well as the uplift from our natural gas pipeline that was commissioned in March 2015. The change in value of the Australian dollar had limited impact on our comparable EBITDA in 2016.

Sustaining capital increased by \$6 million compared to 2015, mainly driven by maintenance projects on two engines in 2016 compared to maintenance projects on only one engine in 2015.

(1) 2016 and 2017 figures include production capacity for the Solomon Power Station, which was accounted for as a finance lease. On Nov. 1, 2017, FMG repurchased the Solomon Power Station. The 2017 figures include capacity for the South Hedland Power Station, which achieved commercial operations on July 28, 2017.

## Wind and Solar

Year ended Dec. 31	2017	2016	2015
Availability (%)	95.8	94.9	95.8
Contract production (GWh)	2,362	2,301	2,146
Merchant production (GWh)	1,098	1,212	1,060
Total production (GWh)	3,460	3,513	3,206
Gross installed capacity (MW) <sup>(1)</sup>	1,363	1,408	1,424
Revenues	287	272	250
Fuel and purchased power	17	18	19
<b>Comparable gross margin</b>	<b>270</b>	<b>254</b>	<b>231</b>
Operations, maintenance, and administration	48	52	48
Taxes, other than income taxes	8	8	7
Net other operating income	-	(1)	-
<b>Comparable EBITDA</b>	<b>214</b>	<b>195</b>	<b>176</b>
<b>Deduct:</b>			
<b>Sustaining capital:</b>			
Routine capital	1	2	1
Planned major maintenance	10	11	12
<b>Total sustaining capital expenditures</b>	<b>11</b>	<b>13</b>	<b>13</b>
Productivity capital	2	3	-
<b>Total sustaining and productivity capital</b>	<b>13</b>	<b>16</b>	<b>13</b>
Provisions	-	(1)	-
<b>Wind and Solar cash flow</b>	<b>201</b>	<b>180</b>	<b>163</b>

2017

Production for 2017 decreased by 53 GWh compared to 2016 as we sold the Wintering Hills wind facility in the first quarter of 2017. Generation from our other facilities was slightly higher than last year.

Comparable EBITDA for 2017 increased \$19 million compared to 2016, primarily driven by higher volumes at contracted facilities, price increases on our contracted assets, higher prices in Alberta on our uncontracted assets and lower costs in our long-term service agreements.

2016

Production for 2016 increased by 307 GWh compared to 2015, mainly due to the full-year contribution from assets acquired during the second half of 2015, partly offset by lower wind resources negatively impacting generation across Canada.

Comparable EBITDA for 2016 increased \$19 million compared to 2015, as assets acquired in the second half of 2015 contributed approximately \$23 million to the increase. Lower merchant prices in Alberta and lower generation in Canada negatively impacted our EBITDA.

(1) The 2017 figure excludes capacity for the Wintering Hills wind facility, which was sold on March 1, 2017. Our 2015 capacity includes acquisitions completed during the second half of 2015.

## Hydro

Year ended Dec. 31	2017	2016	2015
Contract production (GWh)	1,866	1,768	1,662
Merchant production (GWh)	82	88	86
Total production (GWh)	1,948	1,856	1,748
Gross installed capacity (MW)	926	926	926
Revenues	121	126	116
Fuel and purchased power	6	8	8
<b>Comparable gross margin</b>	<b>115</b>	<b>118</b>	<b>108</b>
Operations, maintenance, and administration	37	33	38
Taxes, other than income taxes	3	3	3
Net other operating income	-	-	(6)
<b>Comparable EBITDA</b>	<b>75</b>	<b>82</b>	<b>73</b>
<b>Deduct:</b>			
<b>Sustaining capital:</b>			
Routine capital, excluding hydro life extension	8	8	3
Hydro life extension	-	9	18
Planned major maintenance	5	10	10
<b>Total before flood-recovery capital</b>	<b>13</b>	<b>27</b>	<b>31</b>
Flood-recovery capital	-	2	4
<b>Total sustaining capital expenditures</b>	<b>13</b>	<b>29</b>	<b>35</b>
Productivity capital	1	-	-
<b>Total sustaining and productivity capital</b>	<b>14</b>	<b>29</b>	<b>35</b>
<b>Hydro cash flow</b>	<b>61</b>	<b>53</b>	<b>38</b>

### 2017

Production for 2017 increased by 92 GWh compared to 2016, primarily due to stronger water resources from spring run-off during the first nine months of 2017 in Alberta.

However, comparable EBITDA for the year ended Dec. 31, 2017 decreased by \$7 million compared to 2016, due to higher operations, maintenance, and administration costs and a \$3 million positive adjustment relating to a prior year metering issue at one of our facilities recorded in 2016.

Sustaining capital before insurance recoveries for 2017, decreased \$16 million compared to 2016 due to lower expenditures on major overhauls. Life extension projects at Bighorn and Brazeau and flood recovery capital spend occurred in 2016.

### 2016

Production for 2016 increased by 108 GWh over 2015, primarily due to better water resources.

Comparable EBITDA for 2016 increased \$9 million compared to 2015. Higher generation contributed to higher revenues. Our financial contracts partially offset lower levels of revenues in the Alberta ancillary market, and we also benefited from cost-reduction initiatives implemented in late 2015 as well as recognized business interruption recoveries in net other operating income (loss).

Sustaining capital (before insurance recoveries) for 2016 decreased \$6 million compared to 2015 due to lower expenditures on hydro life extension projects, partially offset by higher expenditures on routine capital.

## Energy Marketing

Year ended Dec. 31	2017	2016	2015
Revenues and comparable gross margin	69	76	49
Operations, maintenance, and administration	24	24	15
Market Surveillance Administrator settlement	-	-	56
<b>Comparable EBITDA</b>	<b>45</b>	<b>52</b>	<b>(22)</b>
<b>Deduct:</b>			
Provisions	(2)	24	(28)
Unrealized (gains) losses on risk management activities	8	3	(11)
<b>Energy Marketing cash flow</b>	<b>39</b>	<b>25</b>	<b>17</b>

### 2017

Comparable EBITDA results were lower by \$7 million compared to 2016, due to unfavourable first quarter of 2017 results impacted by warm winter weather in the Northeast, significant precipitation in the Pacific Northwest and reduced margins from our customer business.

### 2016

Comparable EBITDA from Energy Marketing increased \$74 million compared to 2015 as a result of solid performances in all markets where we are active. During the second quarter of 2015, unexpectedly volatile markets in Alberta and the Pacific Northwest negatively impacted gross margin. Operating, maintenance, and administration costs increased \$12 million to \$24 million in 2016 compared to 2015, due to increases in share-based incentive compensation and lower charges to other business segments for energy hedging and optimization services. In 2015, we recognized \$56 million in net other operating loss relating to the Alberta MSA settlement.

## Corporate

### 2017

Our Corporate overhead costs were \$14 million higher for the year ended Dec. 31, 2017, compared to 2016 mostly due to higher annual incentive compensations and Project Greenlight initiative fees. See the Strategic Growth and Corporate Transformation section of this MD&A for further details. The first quarter of 2017 also includes the reclassification of incentives for 2016 between our operational segments and our Corporate segment.

### 2016

Our Corporate overhead costs of \$71 million were lower in 2016 compared to 2015 (\$78 million) as we realized benefits of cost-efficiency initiatives and reduced restructuring costs that were offset by reduced allocations to our business segments.

## Key Financial Ratios

The methodologies and ratios used by rating agencies to assess our credit ratings are not publicly disclosed. We have developed our own definitions of ratios and targets to help evaluate the strength of our financial position. These metrics and ratios are not defined under IFRS, and may not be comparable to those used by other entities or by rating agencies. We are focused on strengthening our financial position and flexibility and aim to meet all our target ranges by 2018.

(1) Includes finance lease obligations and tax equity financing.

(2) Included in risk management assets and/or liabilities on the consolidated financial statements as at Dec. 31, 2017, Dec. 31, 2016, and Dec. 31, 2015.

### Funds from Operations Before Interest to Adjusted Interest Coverage

As at Dec. 31	2017	2016	2015
FFO	804	734	699
Add: Interest on debt and finance leases, net of interest income and capitalized interest	205	203	211
<b>FFO before interest</b>	<b>1,009</b>	<b>937</b>	<b>910</b>
Interest on debt and finance leases, net of interest income	214	219	220
Add: 50 per cent of dividends paid on preferred shares	20	21	23
<b>Adjusted interest</b>	<b>234</b>	<b>240</b>	<b>243</b>
<b>FFO before interest to adjusted interest coverage (times)</b>	<b>4.3</b>	<b>3.9</b>	<b>3.7</b>

Our target for FFO before interest to adjusted interest coverage is four to five times. The ratio improved significantly compared to 2016 due to better FFO delivered by the business and lower interest on debt as we continue to execute on our deleveraging plan.

### Adjusted Funds from Operations to Adjusted Net Debt

As at Dec. 31	2017	2016	2015
FFO	804	734	699
Less: 50 per cent of dividends paid on preferred shares	(20)	(21)	(23)
<b>Adjusted FFO</b>	<b>784</b>	<b>713</b>	<b>676</b>
Period-end long-term debt <sup>(1)</sup>	3,707	4,361	4,495
Less: Cash and cash equivalents	(314)	(305)	(54)
Add: 50 per cent of issued preferred shares	471	471	471
Fair value asset of hedging instruments on debt <sup>(2)</sup>	(30)	(163)	(190)
<b>Adjusted net debt</b>	<b>3,834</b>	<b>4,364</b>	<b>4,722</b>
<b>Adjusted FFO to adjusted net debt (%)</b>	<b>20.4</b>	<b>16.3</b>	<b>14.3</b>

Our adjusted FFO to adjusted net debt ratio improved to 20.4 per cent, mainly due to the significant reduction in our net debt and the improvement in FFO. We reached the low end of our target range of 20 to 25 per cent in 2017 for the first time since 2011, due in part to our operations at South Hedland, which was fully commissioned in July 2017, and lower debt levels.

### Adjusted Net Debt to Comparable EBITDA

As at Dec. 31	2017	2016	2015
Period-end long-term debt <sup>(1)</sup>	3,707	4,361	4,495
Less: Cash and cash equivalents	(314)	(305)	(54)
Add: 50 per cent of issued preferred shares	471	471	471
Fair value asset of hedging instruments on debt <sup>(2)</sup>	(30)	(163)	(190)
<b>Adjusted net debt</b>	<b>3,834</b>	<b>4,364</b>	<b>4,722</b>
<b>Comparable EBITDA</b>	<b>1,062</b>	<b>1,144</b>	<b>867</b>
<b>Adjusted net debt to comparable EBITDA (times)</b>	<b>3.6</b>	<b>3.8</b>	<b>5.4</b>

Our adjusted net debt to comparable EBITDA ratio improved compared to 2016, mainly due to the significant reduction in our net debt during the year. Our target for adjusted net debt to comparable EBITDA is 3.0 to 3.5 times. We expect this metric

(1) Includes finance lease obligations and tax equity financing.

(2) Included in risk management assets and/or liabilities on the consolidated financial statements as at Dec. 31, 2017, Dec. 31, 2016, and Dec. 31, 2015.

to trend towards our targeted level due to the expected increase in comparable EBITDA from operations at South Hedland, which was fully commissioned in July 2017.

### Ability to Deliver Financial Results

The metrics we use to track our performance are comparable EBITDA, FFO, and FCF. The following table compares target to actual amounts for each of the three past fiscal years:

Year ended Dec. 31		2017 <sup>(1)</sup>	2016	2015
Comparable EBITDA	Target	1,025 - 1,135	990 - 1,100	1,000 - 1,040
	Actual <sup>(2)</sup>	1,062	1,144	867
FFO	Target	765 - 855	755 - 835	720 - 770
	Actual	804	734	699
FCF	Target	300 - 365	250 - 300	265 - 270
	Actual	328	257	239

## Significant and Subsequent Events

### Normal Course Issuer Bid

On March 1, 2018, the Corporation announced that it intends to seek Toronto Stock Exchange ("TSX") acceptance of a NCIB. The Board has authorized the repurchases of up to 14,000,000 of its common shares, representing approximately five per cent of TransAlta's public float. Purchases under the NCIB are expected to be made through open market transactions on the TSX and any alternative Canadian trading platforms, based on the prevailing market price. Any Common Shares purchased under the NCIB will be cancelled.

### Acquisition of Two US Wind Projects

On Feb. 20, 2018, TransAlta Renewables announced it had entered into an arrangement to acquire two construction-ready projects in the Northeast United States.

The wind development projects consist of: (i) a 90 MW project located in Pennsylvania that has a 15-year PPA and (ii) a 29 MW project located in New Hampshire with two 20-year PPAs. All three counterparties have Standard & Poor's credit ratings of A+ or better.

The total cost of the two projects is estimated to be US\$240 million, of which approximately 70 per cent will be funded in 2018 and the remainder in 2019. The commercial operation date for both projects is expected during the second half of 2019.

TransAlta Renewables will fund the acquisition and construction costs using its existing liquidity and tax equity.

### Investment Highlights:

- accretive to cash available for distribution per share;
- aligns with the Corporation's and TransAlta Renewables' strategy of acquiring contracted renewable power generation assets that provide stable cash flow through long-term PPAs with creditworthy counterparties;
- delivers growth that creates long-term shareholder value;
- provides additional geographic and asset diversification; and
- the acquisition of the projects is subject to a number of closing conditions, including customary regulatory approvals and, in the case of the New Hampshire project, the receipt of a favourable regulatory determination in relation to the permitting of the project.

(1) Represents our original outlook. In the second quarter we reduced the following 2017 targets: Comparable EBITDA from the previously announced target range of \$1,025 million to \$1,135 million to \$1,025 to \$1,100 million, FFO from the previously announced target range of \$765 million to \$855 million to \$765 million to \$820 million FCF target range to \$270 million to \$310 million from the previously announced target range of \$300 million to \$365 million.

(2) Comparable EBITDA in 2015 and 2016 was impacted by non-cash adjustments related to the Keephills 1 provision. Excluding these adjustments, our Comparable EBITDA would have been \$1,064 million in 2016 and \$926 million in 2015.

### **Early Redemption of Senior Notes Due 2018**

On Feb. 2, 2018, the Corporation announced it called for the redemption of its outstanding US\$500 million 6.65 per cent senior notes maturing May 15, 2018 (the "Senior Notes"). The Senior Notes will be redeemed on March 15, 2018, at a price equal to the greater of: (i) 100 per cent of the principal amount of the Senior Notes and (ii) the sum of the present values of the remaining scheduled payments of principal and interest thereon discounted to the redemption date on a semi-annual basis at the treasury rate plus 45 basis points, plus in each case, accrued interest thereon to the date of redemption.

### **Balancing Pool Provides Notice to Terminate the Alberta Sundance Power Purchase Arrangements**

On Sept 18, 2017, the Corporation received formal notice from the Balancing Pool for the termination of the Sundance B and C Power Purchase Arrangements ("Sundance PPAs") effective March 31, 2018.

The termination of the Sundance PPAs by the Balancing Pool was expected and the Corporation is working to ensure it receives the termination payment that it believes it is entitled to under the Sundance PPAs and applicable legislation. The expected impacts of the termination include approximately \$215 million in compensation for the net book value of the assets as compared to the Balancing Pool's estimate of approximately \$157 million. The Balancing Pool's estimate differs because it excludes certain mining assets that the Corporation believes should be included in the net book value calculation.

### **Transition to Clean Power in Alberta and Sundance Unit 1 Impairment Charge**

#### **I. Sundance and Keephills Units 1 and 2 Coal-to-Gas Conversion Strategy**

On Dec. 6, 2017, the Corporation updated its strategy to accelerate its transition to gas and renewables generation. The strategy includes mothballing and retiring the following Sundance Units:

- retiring Sundance Unit 1 effective Jan. 1, 2018;
- temporarily mothballing Sundance Unit 2 effective Jan. 1, 2018, for a period of up to two years;
- temporarily mothballing Sundance Unit 3 effective April 1, 2018, for a period of up to two years;
- temporarily mothballing Sundance Unit 4 effective April 1, 2019, for a period of up to two years; and
- temporarily mothballing Sundance Unit 5 effective April 1, 2018, for a period of up to one year.

As a result of the clarity provided by the draft coal-to-gas conversion rules proposed by the Government of Canada, the Corporation has determined to accelerate the conversion of Sundance Units 3 to 6 and Keephills Units 1 and 2 from coal-fired generation to gas-fired generation in the 2021 to 2022 timeframe, a year earlier than originally planned. Although not yet finalized, the Government of Canada has proposed coal-to-gas conversion rules that would extend the life of the Corporation's gas conversion units by five to ten years past their federal end of coal life, depending on their CO<sub>2</sub> emissions profile. The proposed rules would see the life of TransAlta's entire coal-fired fleet extended by an aggregate of approximately 75 years. In addition to extending their operating lives, the benefits of converting units to gas generation include: significantly lowering carbon intensities, emissions and costs; significantly lowering operating and sustaining capital costs; and increasing operating flexibility.

Temporarily mothballing the combination of Sundance Units throughout 2018 and 2019 ensures that two Sundance Units can operate at high-capacity utilizations with lower costs throughout the period to 2020 when additional power will be needed in the Alberta market. The mothballing of the units will also assist the Corporation in its preparations for converting Sundance Units 3 to 6 and Keephills Units 1 and 2 from coal-fired generation to gas-fired generation in the 2021 to 2022 timeframe, thereby extending the useful lives of these assets until the mid-2030s.

#### **II. Gas Supply for Coal-to-Gas Conversions**

On Dec. 6, 2017, the Corporation entered into a letter of intent with Tidewater Midstream and Infrastructure Ltd. ("Tidewater") to construct a 120-kilometre natural gas pipeline from Tidewater's Brazeau River complex to the Corporation's generating units at Sundance and Keephills facilities. The pipeline is expected to provide initial capacity of 130 million cubic feet of gas per day by 2020, and to have expansion capability to 340 million cubic feet of gas per day. The initial capacity will support fuel blending, using a fuel combination of coal and gas for generation, which will reduce the marginal cost as well as emissions. The Corporation will have the option to acquire up to a 50 per cent interest in the pipeline, which, if exercised, would reduce the costs associated with the tolling agreement.

The decision to work with Tidewater advances the timeframe for the construction of the pipeline and permits the acceleration of plant conversions. TransAlta remains of the view that having at least two pipelines supplying natural gas would reduce operational risks and continues to advance discussions with other parties to construct additional pipelines to meet the remaining gas supply requirements for the facilities.

### III. Sundance Units 1 and 2

Federal regulations stipulate that all coal plants built before 1975 must cease to operate on coal by the end of 2019, which includes Sundance Units 1 and 2. Given that Sundance Unit 1 will be shut down two years early, the federal Minister of Environment has agreed to extend the life of Sundance Unit 2 from 2019 to 2021. This will provide the Corporation with flexibility to respond to the regulatory environment for coal-to-gas conversions and the new upcoming Alberta capacity market.

Sundance Units 1 and 2 collectively account for 560 MW of the 2,141 MW capacity at the Sundance power plant, which serves as a baseload provider for the Alberta electricity system. The PPA with the Balancing Pool relating to Sundance Units 1 and 2 expired on Dec. 31, 2017.

In the second quarter of 2017, we recognized an impairment charge on Sundance Unit 1 in the amount of \$20 million due to our decision to early retire Sundance Unit 1.

#### **Notice of Termination of South Hedland PPA from Fortescue Metals Group Limited**

On Nov. 13, 2017, the Corporation announced that TEC Hedland Pty Ltd ("TEC Hedland"), a subsidiary of the Corporation, received formal notice of termination of the South Hedland PPA from a subsidiary of FMG. The South Hedland PPA allows FMG to terminate the agreement if the power station has not reached commercial operation within a specified time period. FMG continues to be of the view that South Hedland Power Station has yet to achieve commercial operation.

The Corporation believes that all conditions required to establish commercial operations, including all performance conditions, have been achieved under the terms of the South Hedland PPA. These conditions include receiving a commercial operation certificate, successfully completing and passing certain test requirements, and obtaining all permits and approvals required from the North West Interconnected System and government agencies.

Confirmation of commercial operation has been provided by independent engineering firms, as well as by Horizon Power, the state-owned utility. The Corporation will take all steps necessary to protect its interests in the facility and ensure all cash flows promised under the South Hedland PPA are realized.

TEC Hedland commenced proceedings in the Supreme Court of Western Australia on Dec. 4, 2017, to recover amounts invoiced under the South Hedland PPA.

The South Hedland Power Station has been fully operational and able to meet FMG's requirements under the terms of the South Hedland PPA since July 2017.

#### **Re-acquisition of Solomon Power Station**

On Aug. 1, 2017, the Corporation received notice of FMG's intention to repurchase the Solomon Power Station from TEC Pipe Pty Ltd. ("TEC Pipe"), a wholly owned subsidiary of the Corporation, for approximately US\$335 million. FMG completed its acquisition of the Solomon Power Station on Nov. 1, 2017 and TEC Pipe received US\$325 million as consideration. FMG has held back the balance from the purchase price. It is the Corporation's view that this should not have been held back and the Corporation is taking action to recover all, or a significant portion of, this amount from FMG.



### **TransAlta Renewables' \$260-Million Project Financing of New Brunswick Wind Assets and Early Redemption of Outstanding Debentures**

On Oct. 2, 2017, TransAlta Renewables announced that its indirect majority-owned subsidiary, Kent Hills Wind LP ("KHWLP"), closed an approximate \$260 million bond offering, secured by, among other things, a first ranking charge over all assets of KHWLP. The bonds are amortizing and bear interest at a rate of 4.454 per cent, payable quarterly, and mature on Nov. 30, 2033. A portion of the net proceeds will be used to fund a portion of the construction costs for the 17.25 MW Kent Hills 3 wind project (upon meeting certain completion tests and other specified conditions). The remaining proceeds were advanced to its subsidiary Canadian Hydro Developers Inc. ("CHD") and to Natural Forces Technologies Inc., KHWLP's partner, which owns approximately 17 per cent of KHWLP. Proceeds of \$30 million were classified as restricted cash as at Dec. 31, 2017 and will be released from the construction reserve account upon commissioning.

At the same time, CHD, a wholly owned subsidiary of TransAlta Renewables, provided notice that it would be early redeeming all of its unsecured debentures. The debentures were scheduled to mature in June 2018. On Oct. 12, 2017, CHD redeemed the unsecured debentures for \$201 million in total, which included the principal of \$191 million, an early redemption premium of \$6 million, and accrued interest of \$4 million. The \$6 million early redemption premium was recognized in net interest expense for the year ended Dec. 31, 2017.

### **Wintering Hills Sale**

On Jan. 26, 2017, we announced the sale of our 51 per cent interest in the Wintering Hills merchant wind facility for approximately \$61 million. The sale closed March 1, 2017. Proceeds from the sale were used for general corporate purposes, including reducing our debt and funding future renewables growth. We acquired the interest in Wintering Hills in 2015 in connection with the restructuring of the arrangements associated with our Poplar Creek cogeneration facility. As at Dec. 31, 2016, the assets were classified as held for sale, and were measured at the lower of carrying amount and fair value less costs to sell, resulting in an impairment charge of \$28 million, included in the Wind and Solar segment for the year ended Dec. 31, 2016.

### **Alberta Off-Coal Agreement**

On Nov. 24, 2016, we announced that we entered into the OCA with the Government of Alberta on transition payments in exchange for the cessation of coal-fired emissions from the Keephills 3, Genesee 3 and Sheerness coal-fired plants on or before Dec. 31, 2030.

Under the terms of the OCA, we will receive annual cash payments of approximately \$37.4 million, net to the Corporation, commencing in 2017 and terminating in 2030, for a total amount of approximately \$524 million. Receipt of the payments is subject to terms and conditions. The OCA's main condition is the cessation of all coal-fired emissions in 2030. Other conditions include maintaining prescribed spending on investment and investment-related activities in Alberta, maintaining a significant business presence in Alberta (including through the maintenance of prescribed employment levels), maintaining spending on programs and initiatives to support the communities surrounding the plants, and the employees of the Corporation negatively impacted by the phase-out of coal generation and fulfilling all obligations to affected employees. The affected plants are not, however, precluded from generating electricity at any time by any method, other than the combustion of coal.

### **Force Majeure Relief - Keephills 1**

Keephills 1 tripped off-line on March 5, 2013, due to a suspected winding failure within the generator. After extensive testing and analysis, it was determined that a full rewind of the generator stator was required. After completing the repairs, the unit returned to service on Oct. 6, 2013. We claimed force majeure relief on March 26, 2013. The buyer, ENMAX, disputed the claim of force majeure, which triggered the need for an arbitration hearing that took place in May 2016. On Nov. 18, 2016, we announced that the independent arbitration panel confirmed our claim for force majeure relief. Accordingly, we reversed a provision of approximately \$94 million. The buyer and the Balancing Pool are seeking to appeal or set the arbitration panel's decision aside in the Court of Queen's Bench of Alberta. We oppose these steps and believe they are without merit.

### **Memorandum of Understanding with the Government**

In November 2016, we entered into a Memorandum of Understanding ("MOU") with the Government of Alberta to collaborate and co-operate in the development of a policy framework to facilitate the conversion of coal-fired generation to gas-fired generation, facilitate existing and new renewable electricity development through supportive and enabling policy, and ensure existing generation and new electricity generation are able to effectively participate in the recently announced capacity market to be developed for the province of Alberta. Specifically, the parties undertook to collaborate on, among other things:

- ensuring existing incumbents and new electricity generation are able to effectively participate in capacity payment auctions to be established as part of the development of a capacity market,
- developing a policy environment to facilitate the economic and environmentally responsible conversion of some coal-fired generation to natural gas-fired generation in Alberta, including securing regulatory co-operation from the federal government, and
- developing supportive and enabling policy, including policy that addresses the value of carbon reductions in the generation of electricity from existing wind and hydro generation, the development of effective supporting mechanisms to ensure that existing renewables generation is not adversely impacted by the implementation of a capacity market in Alberta, and the development of regulatory clarity and alignment so as to permit the economic and timely development of hydroelectric projects within Alberta.

The MOU does not create any legally binding obligations between the Government of Alberta and the Corporation and does not impose any obligations on, or constrain the discretion and authority of, the Government of Alberta.

### **Mississauga Cogeneration Facility New Contract**

On Dec. 22, 2016, we announced that we had signed the NUG Contract with the IESO for our Mississauga cogeneration facility (the "Mississauga Facility"). The NUG Contract became effective on Jan. 1, 2017, and in conjunction with the execution of the NUG Contract, we agreed to terminate, effective Dec. 31, 2016, the Mississauga Facility's pre-existing contract with the OEFC, which would have otherwise terminated in December 2018.

The NUG Contract provides us stable monthly payments until Dec. 31, 2018, totalling approximately \$209 million, reduced operational costs, and the ability to maintain operational flexibility to pursue opportunities for the Mississauga Facility to meet power market needs in northeastern Ontario.

As a result of the NUG Contract, we recognized a pre-tax gain of approximately \$191 million. The predominant components of the gain relate to recognition of a one-time discounted revenue amount of approximately \$207 million, offset by onerous contract expenses and other termination charges totalling \$15 million. We also recognized \$46 million in accelerated depreciation resulting from the change in useful life of the asset. We released and recognized in earnings unrealized pre-tax losses of net \$14 million from accumulated other comprehensive income ("AOCI") due to cash flow hedges de-designated for accounting purposes. The cash flow hedges were in respect of future gas purchases denominated in US dollars expected to occur between 2017 and 2018. In the fourth quarter of 2016, the forecasted gas consumption was no longer expected to occur, which resulted in the cumulative loss on the hedging instruments being released from AOCI and recognized in earnings.

### **Investment and Acquisition by TransAlta Renewables of the Sarnia Cogeneration Plant, Le Nordais Wind Farm and Ragged Chute Hydro Facility**

On Jan. 6, 2016, TransAlta Renewables completed its investment in an economic interest based on the cash flows of the Corporation's "Canadian Assets" for a combined aggregate value of approximately \$540 million. The Canadian Assets consist of approximately 611 MW of highly contracted power generation assets located in Ontario and Québec. The transaction was originally announced on Nov. 23, 2015.

As consideration, TransAlta Renewables provided to the Corporation \$173 million in cash, issued 15,640,583 common shares with an aggregate value of \$152 million and issued a \$215 million convertible unsecured subordinated debenture. On Nov. 9, 2017, TransAlta Renewables repaid the debentures early, for \$218 million in total, comprised of the principal of \$215 million and accrued interest of \$3 million. The convertible debenture was scheduled to mature on Dec. 31, 2020.

TransAlta Renewables funded the cash proceeds through the public issuance of 17,692,750 subscription receipts at a price of \$9.75 per subscription receipt. Upon the closing of the transaction, each holder of subscription receipts received, for no additional consideration, one common share of TransAlta Renewables and a cash dividend equivalent payment of \$0.07 for each subscription receipt held. As a result, TransAlta Renewables issued 17,692,750 common shares and paid a total dividend equivalent of \$1 million. Share issuance costs amounted to \$8 million, net of \$2 million income tax recovery. On Jan. 6, 2016, TransAlta Renewables declared a dividend increase of 5 per cent.

On Nov. 30, 2016, TransAlta Renewables acquired direct ownership of the Canadian Assets from the Corporation for a purchase price of \$520 million by issuing a promissory note. At the same time, the Corporation's subsidiary redeemed the preferred shares that it had issued to TransAlta Renewables in January 2016 when TransAlta Renewables acquired an economic interest in the Canadian Assets as described above for \$520 million. The two transactions were subject to a set-off arrangement and resulted in no cash payments. TransAlta Renewables also acquired working capital and certain capital spares totalling \$19 million through the issuance of a non-interest bearing loan payable to the Corporation.

#### **Alberta Market Surveillance Administrator Ruling**

On July 27, 2015, the Alberta Utilities Commission ("AUC") issued a ruling that found, among other things, that our actions in relation to four outage events at our coal-fired generating units, spanning 11 days in 2010 and 2011, restricted or prevented a competitive response from the associated PPA buyers and manipulated market prices away from a competitive market outcome.

On Sept. 30, 2015, TransAlta and the Alberta MSA reached an agreement to settle all outstanding proceedings before the AUC. The settlement, which was in the form of a consent order, was approved by the AUC on Oct. 29, 2015. Under the terms of the agreement, we agreed to pay a total amount of \$56 million that included approximately \$27 million as a repayment of economic benefits, approximately \$4 million to cover the MSA's legal and related costs, and a \$25 million administrative penalty. Of this amount, \$31 million was paid in the fourth quarter of 2015, and \$25 million was paid in the fourth quarter of 2016.

## Financial Position

The following chart highlights significant changes in the Consolidated Statements of Financial Position from Dec. 31, 2017, to Dec. 31, 2016:

<b>Assets</b>	<b>Increase/ (decrease)</b>	<b>Primary factors explaining change</b>
Trade and other receivables	230	Timing of customer receipts and seasonality of revenue
Assets held for sale	(61)	Closing of the sale of the Wintering Hills wind facility
Restricted cash	30	Restricted cash related to the KHWLP project financing
Finance lease receivables (long term)	(504)	Termination of Solomon finance lease (\$424 million), unfavourable changes in foreign exchange rates (\$23 million) and scheduled receipts (\$58 million)
Property, plant, and equipment, net	(246)	Depreciation for the year (\$635 million), unfavourable changes in foreign exchange rates (\$43 million), retirement and disposals of assets (\$36 million), and impairment charge (\$20 million), partially offset by additions (\$338 million) and revisions to decommissioning and restoration costs (\$151 million)
Deferred income tax assets	(29)	Decreases in deductible temporary differences
Risk management assets (current and long term)	(131)	Contract settlements and unfavourable changes in foreign exchange rates, partially offset by market price movements
Other assets	(5)	Contractual payments received under Mississauga NUG contract (\$116 million), offset by South Hedland long-term prepaid (\$75 million) and loan receivable (\$33 million)
Other	24	
<b>Total decrease in assets</b>	<b>(692)</b>	

<b>Liabilities and equity</b>	<b>Increase/ (decrease)</b>	<b>Primary factors explaining change</b>
Accounts payable and accrued liabilities	182	Timing of payments and accruals
Dividends payable	(20)	Timing of the declaration of common dividends
Credit facilities, long term debt, and finance lease obligations (including current portion)	(654)	Repayments (\$708 million) net of gain on cross currency swap and favourable effects of changes in foreign exchange rates (\$214 million), partially offset by increase in the KHWLP project financing (\$260 million) and increase credit facility (\$26 million)
Income taxes payable	58	Disposition of Solomon Power Station
Decommissioning and other provisions (current and long term)	127	Impact of lower discount rate due to shortened useful lives on certain Alberta coal assets
Defined benefit obligation and other long term liabilities	29	Actuarial losses of \$36 million partially offset by higher benefits contributions
Deferred income tax liabilities	(163)	Disposition of Solomon Power Station and decreases in taxable temporary differences
Risk management liabilities (current and long term)	27	Unfavourable market price changes, unfavourable foreign exchange and settled contracts
Equity attributable to shareholders	(185)	Net loss (\$160 million), common share dividends (\$34 million), preferred share dividends (\$30 million), reallocation of equity in TransAlta Renewables (\$48 million), partially offset by net other comprehensive income (\$86 million)
Non-controlling interests	(93)	Distributions paid and payable (\$172 million) and intercompany available-for-sale-investments (\$11 million), partially offset by reallocation of equity in TransAlta Renewables (\$48 million) and net earnings (\$42 million)
Other	-	
<b>Total decrease in liabilities and equity</b>	<b>(692)</b>	

## Cash Flows

The following chart highlights significant changes in the Consolidated Statements of Cash Flows for the year ended Dec. 31, 2017, compared to the years ended Dec. 31, 2016 and Dec. 31, 2015:

Year ended Dec. 31	2017	2016	Increase/ (decrease)	Primary factors explaining change
Cash and cash equivalents, beginning of year	305	54	251	
Provided by (used in):				
Operating activities	626	744	(118)	Unfavourable change in non-cash working capital of (\$187 million), partially offset by higher cash earnings (\$69 million)
Investing activities	87	(327)	414	Proceeds on sale of Wintering Hills wind facility and Solomon power station disposition (\$478 million), net loan receivable (\$38 million), and restricted cash (\$30 million)
Financing activities	(703)	(163)	(540)	Higher repayment of long-term debt (\$726 million), lower issuance of long-term debt (\$101 million), and lower proceeds on sale of non-controlling interest in subsidiary (\$162 million), partially offset by lower borrowings under credit facility (\$341 million), higher realized gains on financial instrument (\$108 million), and lower dividends paid on common shares (\$23 million)
Translation of foreign currency cash	(1)	(3)	2	
Cash and cash equivalents, end of year	314	305	9	

Year ended Dec. 31	2016	2015	Increase/ (decrease)	Primary factors explaining change
Cash and cash equivalents, beginning of year	54	43	11	
Provided by (used in):				
Operating activities	744	432	312	Favourable change in non-cash working capital of \$315 million
Investing activities	(327)	(573)	246	Lower additions to property, plant, and equipment (\$118 million), a higher decrease in finance lease receivables (\$33 million), and a decrease in our renewable asset acquisitions (\$101 million)
Financing activities	(163)	149	(312)	Increase in repayments of borrowings under credit facilities (\$533 million), lower issuance of long-term debt (\$126 million), lower proceeds on the sale of non-controlling interest in a subsidiary (\$242 million), higher distributions paid to subsidiaries' non-controlling interests (\$52 million), and lower realized gains on financial instruments (\$89 million), partially offset by lower dividends paid to common shareholders (\$55 million) and lower repayment of long-term debt (\$670 million)
Translation of foreign currency cash	(3)	3	(6)	
Cash and cash equivalents, end of year	305	54	251	

## Financial Instruments

Financial instruments are used for proprietary trading purposes and to manage our exposure to interest rates, commodity prices, and currency fluctuations, as well as other market risks. We currently use physical and financial swaps, forward sale and purchase contracts, futures contracts, foreign exchange contracts, interest rate swaps, and options to achieve our risk management objectives. Some of our physical commodity contracts have been entered into and are held for the purposes of meeting our expected purchase, sale, or usage requirements ("own use") and as such, are not considered financial instruments and are not recognized as a financial asset or financial liability. Other physical commodity contracts that are not held for normal purchase or sale requirements and derivative financial instruments are recognized on the Consolidated Statements of Financial Position and are accounted for using the fair value method of accounting. The initial recognition of fair value and subsequent changes in fair value can affect reported earnings in the period the change occurs if hedge accounting is not elected. Otherwise, changes in fair value will generally not affect earnings until the financial instrument is settled.

Some of our financial instruments and physical commodity contracts qualify for, and are recorded under, hedge accounting rules. The accounting for those contracts for which we have elected to apply hedge accounting depends on the type of hedge. Our financial instruments are categorized as fair value hedges, cash flow hedges, net investment hedges, or non-hedges. These categories and their associated accounting treatments are explained in further detail below.

For all types of hedges, we test for effectiveness at the end of each reporting period to determine if the instruments are performing as intended and hedge accounting can still be applied. The financial instruments we enter into are designed to ensure that future cash inflows and outflows are predictable. In a hedging relationship, the effective portion of the change in the fair value of the hedging derivative does not impact net earnings, while any ineffective portion is recognized in net earnings.

We have certain contracts in our portfolio that, at their inception, do not qualify for, or we have chosen not to elect to apply, hedge accounting. For these contracts, we recognize in net earnings mark-to-market gains and losses resulting from changes in forward prices compared to the price at which these contracts were transacted. These changes in price alter the timing of earnings recognition, but do not necessarily determine the final settlement amount received. The fair value of future contracts will continue to fluctuate as market prices change.

The fair value of derivatives traded by the Corporation that are not traded on an active exchange, or extend beyond the time period for which exchange-based quotes are available, are determined using valuation techniques or models.

### Fair Value Hedges

Fair value hedges are used to offset the impact of changes in the fair value of fixed rate long-term debt caused by variations in market interest rates. We use interest rate swaps in our fair value hedges. During the first quarter of 2017, we discontinued hedge accounting for a foreign currency fair value hedge that was in place on US\$50 million of debt.

In a fair value hedge, changes in the fair value of the hedging instrument (an interest rate swap, for example) are recognized in risk management assets or liabilities, and the related gains or losses are recognized in net earnings. The carrying amount of long-term debt subject to the hedge is adjusted for losses or gains associated with the hedged risk, with the corresponding amounts recognized in net earnings. As a result, only the net ineffectiveness is recognized in net earnings.

When we do not elect hedge accounting, when we discontinue hedge accounting, or when the hedge is no longer effective and does not qualify for hedge accounting, the gains or losses as a result of changes in foreign exchange rates related to these financial instruments are recorded in net earnings in the period in which they arise.

### Cash Flow Hedges

Cash flow hedges are categorized as project, foreign exchange, interest rate, or commodity hedges and are used to offset foreign exchange, interest rate, and commodity price exposures resulting from market fluctuations.

Foreign currency forward contracts are used to hedge foreign exchange exposures resulting from anticipated contracts and firm commitments denominated in foreign currencies, primarily related to capital expenditures, and currency exposures related to US-denominated debt. During the first quarter of 2017, we discontinued hedge accounting for certain foreign currency cash flow hedges that were in place on US\$690 million of debt.

Physical and financial swaps, forward sale and purchase contracts, futures contracts, and options are used primarily to offset the variability in future cash flows caused by fluctuations in electricity and natural gas prices. Foreign exchange forward contracts and cross-currency swaps are used to offset the exposures resulting from foreign-denominated long-term debt. Interest rate swaps are used to convert the fixed interest cash flows related to interest expense at debt to floating rates and vice versa.

In a cash flow hedge, changes in the fair value of the hedging instrument (a forward contract or financial swap, for example) are recognized in risk management assets or liabilities, and the related gains or losses are recognized in OCI. These gains or losses are subsequently reclassified from OCI to net earnings in the same period as the hedged forecast cash flows impact net earnings, and offset the losses or gains arising from the forecast transactions. For project hedges, the gains and losses reclassified from OCI are included in the carrying amount of the related property, plant, and equipment ("PP&E").

When we do not elect hedge accounting, when we discontinue hedge accounting, or when the hedge is no longer effective and does not qualify for hedge accounting, the gains or losses as a result of changes in prices, interest, or exchange rates related to these financial instruments are recorded in net earnings in the period in which they arise.

### Net Investment Hedges

Foreign currency forward contracts and foreign-denominated long-term debt have historically been used to hedge exposure to changes in the carrying values of our net investments in foreign operations that have a functional currency other than the Canadian dollar. In late 2016, we modified our net investment hedging practices and are no longer using foreign currency forward contracts in our hedges. Our net investment hedges using US-denominated debt remain effective and in place. Gains or losses on these instruments are recognized and deferred in OCI and reclassified to net earnings on the disposal of the foreign operation. We also manage foreign exchange risk by matching foreign-denominated expenses with revenues, such as offsetting revenues from our US operations with interest payments on our US dollar debt.

### Non-Hedges

Financial instruments not designated as hedges are used for proprietary trading and to reduce commodity price, foreign exchange, and interest rate risks. Changes in the fair value of financial instruments not designated as hedges are recognized in risk management assets or liabilities, and the related gains or losses are recognized in net earnings in the period in which the change occurs.

### Fair Values

The majority of fair values for our project, foreign exchange, interest rate, commodity hedges, and non-hedge derivatives are calculated using adjusted quoted prices from an active market or inputs validated by broker quotes. We may enter into commodity transactions involving non-standard features for which market-observable data is not available. These transactions are defined under IFRS as Level III instruments. Level III instruments incorporate inputs that are not observable from the market, and fair value is therefore determined using valuation techniques. Fair values are validated by using reasonably possible alternative assumptions as inputs to valuation techniques, and any material differences are disclosed in the notes to the financial statements. At Dec. 31, 2017, Level III instruments had a net asset carrying value of \$767 million (2016 - \$758 million). Refer to the Critical Accounting Policies and Estimates section of this MD&A for further details regarding valuation techniques. Our risk management profile and practices have not changed materially from Dec. 31, 2016, with the exception of the changes to our hedge strategies for our US-dollar-denominated debt, as discussed above and in the Governance and Risk Management section of this MD&A.

## 2018 Financial Outlook

As a result of the Balancing Pool terminating the Sundance B and C PPAs, our capacity contracted by PPAs and longer-term contracts next year will drop by approximately 68 per cent. The average price of our short-term physical and financial contracts for 2018 is approximately \$49 per megawatt hour ("MWh") in Alberta and approximately US\$50 per MWh in the Pacific Northwest.

The following table outlines our expectations of key financial targets for 2018:

Measure	Target
Comparable EBITDA	\$950 million to \$1,050 million
FFO	\$725 million to \$800 million
FCF	\$275 million to \$350 million
Canadian Coal Capacity Factor	65 to 75 per cent
Dividend	\$0.16 per common share annualized, 13 to 17 per cent payout of FCF

### Operations

#### *Availability and Capacity*

Total availability of our Canadian coal fleet is expected to be in the range of 87 to 89 per cent in 2018. Availability of our other generating assets (gas, renewables) is expected to be in the range of 95 per cent in 2018. We will be accelerating our transition to gas and renewables generation, and have retired Sundance Unit 1 effective Jan. 1, 2018, and expect to be temporarily mothballing various Sundance Units during the first four months of 2018. See the Significant and Subsequent Events section of this MD&A for further details.

#### **Fuel Costs**

In Alberta, we expect fuel costs to approximate \$37/tonne in 2018, but total fuel costs to be lower due to the mothballing of certain Sundance units. See the Significant and Subsequent Events section of this MD&A for further details.

In the Pacific Northwest, our US Coal mine, adjacent to our power plant, is in the reclamation stage. Fuel at US Coal has been purchased primarily from external suppliers in the Powder River Basin and delivered by rail. The delivered fuel cost is expected to remain similar to that in 2017.

Most of our generation from gas is sold under contract with pass-through provisions for fuel. For gas generation with no pass-through provision, we purchase natural gas from outside companies coincident with production, thereby minimizing our risk to changes in prices.

We closely monitor the risks associated with changes in electricity and input fuel prices on our future operations and, where we consider it appropriate, use various physical and financial instruments to hedge our assets and operations from such price risks.

#### **Energy Marketing**

EBITDA from our Energy Marketing segment is affected by prices and volatility in the market, overall strategies adopted and changes in regulation and legislation. We continuously monitor both the market and our exposure to maximize earnings while still maintaining an acceptable risk profile. Our 2018 objective for Energy Marketing is for the segment to contribute between \$60 million to \$80 million in gross margin for the year.

#### **Exposure to Fluctuations in Foreign Currencies**

Our strategy is to minimize the impact of fluctuations in the Canadian dollar against the US dollar, the Australian dollar, and the euro by offsetting foreign-denominated assets with foreign-denominated liabilities and by entering into foreign exchange contracts. We also have foreign-denominated expenses, including interest charges, which largely offset our net foreign-denominated revenues.



### Net Interest Expense

Net interest expense for 2018 is expected to be lower than in 2017 largely due to lower levels of debt. However, changes in interest rates and in the value of the Canadian dollar relative to the US dollar can affect the amount of net interest expense incurred.

### Net Debt, Liquidity, and Capital Resources

We expect to maintain adequate available liquidity under our committed credit facilities. We currently have access to \$1.6 billion in liquidity, including more than \$300 million in cash. Our continued focus will be toward repositioning our capital structure and we expect to be well positioned to address the upcoming debt maturities in 2018 and 2019.

### Kent Hills 3 Wind Expansion

Total construction costs of our 17.25 MW Kent Hills 3 wind expansion in New Brunswick are expected to be approximately \$41 million. To date we have spent \$9 million. Our 17 per cent partner on the existing Kent Hills facilities is participating in the expansion project and also owns a 17 per cent interest. They will be funding their share of the total project costs. Our target completion date is the fourth quarter of 2018.

A significant portion of our sustaining and productivity capital is planned major maintenance, which includes inspection, repair and maintenance of existing components, and the replacement of existing components. Planned major maintenance costs are capitalized as part of PP&E and are amortized on a straight-line basis over the term until the next major maintenance event. It excludes amounts for day-to-day routine maintenance, unplanned maintenance activities, and minor inspections and overhauls, which are expensed as incurred.

Our estimate for total sustaining and productivity capital is allocated among the following:

Category	Description	Spent in 2016	Spent in 2017	Expected spend in 2018
Routine capital <sup>(1)</sup>	Capital required to maintain our existing generating capacity	83	69	71 - 74
Planned major maintenance	Regularly scheduled major maintenance	148	121	71 - 74
Mine capital	Capital related to mining equipment and land purchases	23	28	32 - 34
Finance leases	Payments on finance leases	16	17	23 - 25
<b>Total sustaining capital</b>		<b>270</b>	<b>235</b>	<b>195 - 205</b>
Flood-recovery capital	Capital arising from the 2013 Alberta flood	2	-	-
<b>Total sustaining capital</b>		<b>272</b>	<b>235</b>	<b>195 - 205</b>
Productivity capital	Projects to improve power production efficiency and corporate improvement initiatives	8	24	20 - 30
<b>Total sustaining and productivity capital</b>		<b>280</b>	<b>259</b>	<b>215 - 235</b>

Significant planned major outages for 2018 include the following:

- a major outage in our Canadian Coal segment, which one of our partners operates;
- a major outage at our US Coal segment scheduled for the second quarter;
- a major outage in our Canadian Gas segment related to our Sarnia facility; and
- distributed expenditures across our wind and hydro fleet.

Lost production as a result of planned major maintenance, excluding planned major maintenance for US Coal, which is scheduled during a period of economic dispatching, is estimated as follows for 2018:

(1) Includes hydro life extension expenditures.

	Coal	Gas and Renewables	Total
GWh lost	130 - 170	600 - 700	730 - 870

### Funding of Capital Expenditures

Funding for these planned capital expenditures is expected to be provided by cash flow from operating activities, existing liquidity, and capital raised from our contracted cash flows. We have access to approximately \$1.6 billion in liquidity, if required. The funds required for committed growth, sustaining capital, and productivity projects are not expected to be significantly impacted by the current economic environment.

## Other Consolidated Analysis

### Asset Impairment Charges and Reversals

As part of the Corporation's monitoring controls, long-range forecasts are prepared for each cash-generating unit ("CGU"). The long-range forecast estimates are used to assess the significance of potential indicators of impairment and provide criteria to evaluate adverse changes in operations. The Corporation also considers the relationship between its market capitalization and its book value, among other factors, when reviewing for indicators of impairment. When indicators of impairment are present, the Corporation estimates a recoverable amount for each CGU by calculating an approximate fair value less costs of disposal using discounted cash flow projections based on the Corporation's long-range forecasts. The valuations used are subject to measurement uncertainty based on assumptions and inputs to the Corporation's long-range forecast, including changes to fuel costs, operating costs, capital expenditures, external power prices, and useful lives of the assets extending to the last planned asset retirement in 2073.

#### A. Alberta Merchant CGU

During 2017, 2016, and 2015, uncertainty continued to exist within the province of Alberta regarding the Government's Climate Leadership Plan ("CLP"), the future design parameters of the Alberta electricity market, and federal policies on the carbon levy and GHG emissions. Economic conditions also contributed to continued oversupply conditions and depressed market prices throughout 2015 to 2017. The Corporation assessed whether these factors, and events arising during the latter part of 2016, which are more fully discussed below, presented an indicator of impairment for its Alberta Merchant CGU. In consideration of the composition of this CGU, the Corporation determined that no indicators of impairment were present with respect to the Alberta Merchant CGU. Due to this determination, the Corporation did not perform an in-depth impairment analysis for any of these years, but for all years, a sensitivity analysis associated with these factors was performed to confirm continued existence of adequate excess of estimated recoverable amount over book value. This analysis of the Alberta Merchant CGU continued to demonstrate a substantial cushion at the Alberta Merchant CGU in each of 2017, 2016, and 2015, due to the Corporation's large merchant renewable fleet in the province.

#### I. 2017

##### Sundance Unit 1

In the second quarter of 2017, the Corporation recognized an impairment charge on Sundance Unit 1 in the amount of \$20 million due to the Corporation's decision to early retire Sundance Unit 1. Previously, the Corporation had expected Sundance Unit 1 to operate in the merchant market in 2018 and 2019 and therefore remain within the Alberta Merchant CGU where significant cushion exists. The impairment assessment was based on value in use and included the estimated future cash flows expected to be derived from the Unit until its retirement on Jan. 1, 2018. Discounting did not have a material impact.

No separate stand-alone impairment test was required for Sundance Unit 2, as mothballing the Unit maintains the Corporation's flexibility to operate the Unit as part of the Corporation's Alberta Merchant CGU unit to 2021.

## II. 2016

On Nov. 24, 2016, the Corporation reached an OCA with the Government of Alberta to receive annual cash payments of approximately \$37.4 million, net to the Corporation in return for ceasing coal-fired generation by the end of 2030, among other conditions. Furthermore, the Corporation entered into an MOU on Nov. 24, 2016, with the purpose of collaborating and co-operating to advance objectives of the Alberta CLP. Specifically, the parties undertook to collaborate on, among other things:

- a move toward a capacity market, commencing in 2021, compared to the current energy-only market. Under a capacity market, generators are compensated for their available capacity;
- development of a policy and to facilitate the economic conversion of some coal-fired generation to natural-gas-fired generation in Alberta, including securing regulatory co-operation from the federal government; and
- policy development to address the value of carbon reductions in the generation of electricity from existing wind and hydro production, the development of effective supporting mechanisms to ensure that existing renewable generation is not adversely impacted by the implementation of a capacity market in Alberta, and the development of regulatory clarity and alignment so as to permit the economic and timely development of hydroelectric projects within Alberta.

The MOU does not create any legally binding obligations between the Government and the Corporation and does not impose any obligations on, or constrain the discretion and authority of the Alberta government. The announcement of the intention to move to a capacity market is expected to impact the Alberta market mechanisms. The introduction of a capacity market to replace Alberta's current market structure could impact the Corporation's determination of the Alberta Merchant CGU; however, there is not currently sufficient information from the Government or the Alberta Electric System Operator ("AESO"), which is overseeing the development of the capacity market, to determine if a change is required. The Corporation has not modified its previous conclusions on the determination of the Alberta Merchant CGU.

On Jan. 26, 2017, the Corporation announced the sale of its 51 per cent interest in the Wintering Hills merchant wind facility for approximately \$61 million. In connection with this sale, the Wintering Hills assets were accounted for as held for sale at Dec. 31, 2016. As required, the Corporation assessed the assets for impairment before classifying them as held for sale. Accordingly, the Corporation recorded an impairment charge of \$28 million using the purchase price in the sale agreement as the indicator of fair value less cost of disposal in 2016.

## III. 2015

In 2015, the Government announced its CLP, which broadly called for the phase-out of coal-generated electricity by 2030, and proposed the imposition of additional compliance obligations for GHG emissions in the province. In 2016, the Government refined its approach to GHG emissions by announce the adoption of a levy on carbon emissions in excess of defined limits, amounting to \$20 per tonne in 2017 and \$30 per tonne in 2018. At the federal level, the Canadian government announced its intention to implement a national price on GHG emissions. Under this proposal, beginning in 2018, there would be a price of \$10 per tonne of carbon dioxide equivalent emitted, rising to \$50 per tonne by 2022.

## B. US Coal

The Corporation considered possible indicators of impairment at US Coal in 2017, 2016, and 2015, as discussed in more detail below.

Fair value less costs of disposal of the CGU was estimated to approximate its carrying amount, and accordingly, no impairment charge was recorded in 2017, 2016 or 2015. Any adverse change in assumptions, in isolation, would not have resulted in an impairment charge being recorded. The Corporation continues to manage risks associated with the CGU by optimizing its operating activities and capital plan.

The valuations are subject to measurement uncertainty based on the key assumptions outlined below, and on inputs to the Corporation's long-range forecast, including changes to fuel costs, operating costs, capital expenses and the level of contractedness under the Memorandum of Agreement for coal transition established with the State of Washington. The valuation period extended to the assumed decommissioning of the plant, after its projected cessation of operation in its current form in 2025.

### I. 2017

During 2017, the Corporation renegotiated rail transportation and coal supply agreements. Accordingly, the Corporation completed an estimate of the impact for the coal cost changes combined with updated power prices to determine whether the US Coal CGU had an indicator of impairment. The Corporation concluded that there is no indicator of impairment. The Corporation utilized the Corporation's long-range forecast and the following key assumptions:

Mid-Columbia annual average power prices	US\$21.50 to US\$34.81 per MWh
On-highway diesel fuel on coal shipments	US\$2.08 to 2.29 per gallon
Discount rates	7.9 to 9.0 per cent

### II. 2016

During 2016, the Corporation considered possible impairment at the US Coal CGU and found that the fair value less costs to sell approximated the then current carrying amount. The Corporation estimated the fair value less costs of disposal of the CGU, a Level III fair value measurement, utilizing the Corporation's long-range forecast and the following key assumptions:

Mid-Columbia annual average power prices	US\$22.00 to US\$46.00 per MWh
On-highway diesel fuel on coal shipments	US\$1.69 to 2.09 per gallon
Discount rates	5.4 to 5.7 per cent

### III. 2015

During 2015, the Corporation considered possible impairment at the US Coal CGU and found that the fair value, less costs to sell approximated the then current carrying amount. The Corporation estimated the fair value less costs of disposal of the CGU, a Level III fair value measurement, utilizing the Corporation's long-range forecast and the following key assumptions:

Mid-Columbia annual average power prices	US\$24.00 to US\$50.00 per MWh
On-highway diesel fuel on coal shipments	US\$2.44 to 2.90 per gallon
Discount rates	5.2 to 6.2 per cent

In 2015, an impairment reversal of \$2 million resulted from additional recoveries from the disposal of the Centralia gas plant in 2014.

### Unconsolidated Structured Entities or Arrangements

Disclosure is required of all unconsolidated structured entities or arrangements such as transactions, agreements, or contractual arrangements with unconsolidated entities, structured finance entities, special purpose entities, or variable interest entities that are reasonably likely to materially affect liquidity or the availability of, or requirements for, capital resources. We currently have no such unconsolidated structured entities or arrangements.

### Guarantee Contracts

We have obligations to issue letters of credit and cash collateral to secure potential liabilities to certain parties, including those related to potential environmental obligations, commodity risk management and hedging activities, construction projects, and purchase obligations. At Dec. 31, 2017, we provided letters of credit totalling \$677 million (2016 - \$566 million) and cash collateral of \$67 million (2016 - \$77 million). These letters of credit and cash collateral secure certain amounts included on our Consolidated Statements of Financial Position under risk management liabilities and decommissioning and other provisions.

## Commitments

Contractual commitments are as follows:

	2018	2019	2020	2021	2022	2023 and thereafter	Total
Natural gas, transportation, and other purchase contracts	48	7	5	5	4	29	98
Transmission	9	6	6	3	-	-	24
Coal supply and mining agreements <sup>(1)</sup>	155	159	161	23	14	96	608
Long-term service agreements	108	50	41	31	15	35	280
Non-cancellable operating leases <sup>(2)</sup>	9	9	9	9	9	111	156
Long-term debt <sup>(3)</sup>	730	469	472	100	581	1,312	3,664
Principal payments on finance lease obligations	18	15	12	6	4	14	69
Interest on long-term debt and finance lease obligations <sup>(4)</sup>	177	153	125	102	95	692	1,344
Growth	27	-	-	-	-	-	27
TransAlta Energy Transition Bill	6	6	6	6	6	6	36
<b>Total</b>	<b>1,287</b>	<b>874</b>	<b>837</b>	<b>285</b>	<b>728</b>	<b>2,295</b>	<b>6,306</b>

As part of the TransAlta Energy Transition Bill signed into law in the State of Washington and the subsequent Memorandum of Agreement, we have committed to fund US\$55 million over the remaining life of the US Coal plant to support economic and community development, promote energy efficiency, and develop energy technologies related to the improvement of the environment. The Memorandum of Agreement contains certain provisions for termination and in the event of the termination and certain circumstances, this funding or part thereof would no longer be required.

## Contingencies

### I. Line Loss Rule Proceeding

TransAlta has been participating in a line loss rule proceeding (the "LLRP") before the AUC. The AUC determined that it has the ability to retroactively adjust line loss charges going back to 2006 and directed the AESO to, among other things, perform such retroactive calculations. The various decisions by the AUC are, however, subject to appeal and challenge. A recent decision by the AUC determined the methodology to be used retroactively and it is now possible to estimate the total retroactive potential exposure faced by TransAlta for its non-PPA MWs. The estimate of the maximum exposure is \$15 million; however, if TransAlta and others are successful on the appeal of legal and jurisdictional questions regarding retroactivity, the amount owing will be nil; TransAlta accordingly recorded an appropriate provision in 2017.

### II. FMG Disputes

The Corporation is currently engaged in litigation with FMG as a result of their purported termination of the South Hedland PPA. In addition, FMG withheld approximately AUD58.2 million, including AUD43 million in tax applicable to the repurchase of the Solomon Power Station. TransAlta is seeking payment of all withheld amounts and has currently commenced proceedings to recover approximately AUD54.1 million by filing and serving FMG with a Writ and Statement of Claim on Nov. 17, 2017; TransAlta has also applied for summary judgment for this amount. The hearing is scheduled for March 23, 2018.

(1) Commitments related to Sheerness and Genesee 3 may be impacted by the cessation of coal-fired emissions on or before Dec. 31, 2030.

(2) Includes amounts under certain evergreen contracts on the assumption of the Corporation's continued operations.

(3) Excludes impact of derivatives.

(4) Interest on long-term debt is based on debt currently in place with no assumption as to refinancing on maturity.

## Critical Accounting Policies and Estimates

The selection and application of accounting policies is an important process that has developed as our business activities have evolved and as accounting rules and guidance have changed. Accounting rules generally do not involve a selection among alternatives, but involve an implementation and interpretation of existing rules and the use of judgment relative to the circumstances existing in the business. Every effort is made to comply with all applicable rules on or before the effective date, and we believe the proper implementation and consistent application of accounting rules is critical.

However, not all situations are specifically addressed in the accounting literature. In these cases, our best judgment is used to adopt a policy for accounting for these situations. We draw analogies to similar situations and the accounting guidelines governing them, consider foreign accounting standards, and consult with our independent auditors about the appropriate interpretation and application of these policies. Each of the critical accounting policies involves complex situations and a high degree of judgment either in the application and interpretation of existing literature or in the development of estimates that impact our consolidated financial statements.

Our significant accounting policies are described in Note 2 to our audited consolidated financial statements within this Annual Report. The most critical of these policies are those related to revenue recognition, financial instruments, valuation of PP&E and associated contracts, project development costs, useful life of PP&E, valuation of goodwill, leases, income taxes, employee future benefits, decommissioning and restoration provisions, and other provisions. Each policy involves a number of estimates and assumptions to be made about matters that are uncertain at the time the estimate is made. Different estimates, with respect to key variables used for the calculations, or changes to estimates, could potentially have a material impact on our financial position or results of operations.

We have discussed the development and selection of these critical accounting estimates with our Audit and Risk Committee ("ARC") and our independent auditors. The ARC has reviewed and approved our disclosure relating to critical accounting estimates in this MD&A.

These critical accounting estimates are described as follows:

### Revenue Recognition

The majority of our revenues are derived from the sale of physical power, leasing of power facilities, and from commodity risk management activities.

Revenues under long-term electricity and thermal sales contracts generally include one or more of the following components: fixed capacity payments for availability, energy payments for generation of electricity, incentives or penalties for exceeding or not meeting availability targets, excess energy payments for power generation above committed capacity, and ancillary services. Each of these components is recognized upon output, delivery, or satisfaction of contractually specific targets. Revenues from non-contracted capacity are comprised of energy payments, at market prices, for each MWh produced and are recognized upon delivery.

In certain situations, a long-term electricity or thermal sales contract may contain, or be considered, a lease. Where the terms and conditions of the contract result in the customer assuming the principal risks and rewards of ownership of the underlying asset, the contractual arrangement is considered a finance lease, which results in the recognition of finance lease income. Where we retain the principal risks and rewards, the contractual arrangement is an operating lease. Rental income, including contingent rents where applicable, is recognized over the term of the contract. Revenues associated with non-lease elements are recognized as goods or services revenues as outlined above.

Commodity risk management activities involve the use of derivatives such as physical and financial swaps, forward sales contracts, and futures contracts and options, to earn trading revenues and to gain market information. These derivatives are accounted for using fair value accounting when hedge accounting is not applied. The initial recognition of fair value and subsequent changes in fair value affect reported earnings in the period the change occurs. The fair values of instruments that remain open at the end of a reporting period represent unrealized gains or losses and are presented on the Consolidated Statements of Financial Position as risk management assets or liabilities.

The determination of the fair value of commodity risk management contracts and derivative instruments is complex and relies on judgments concerning future prices, volatility, and liquidity, among other factors. Some of our derivatives are not traded on an active exchange or extend beyond the time period for which exchange-based quotes are available, requiring us to use internal valuation techniques or models.

## Financial Instruments

The fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair values can be determined by reference to prices for instruments in active markets to which we have access. In the absence of an active market, we determine fair values based on valuation models or by reference to other similar products in active markets.

Fair values determined using valuation models require the use of assumptions. In determining those assumptions, we look primarily to external readily observable market inputs. However, if not available, we use inputs that are not based on observable market data.

### Level Determinations and Classifications

The Level I, II, and III classifications in the fair value hierarchy utilized by the Corporation are defined below. The fair value measurement of a financial instrument is included in only one of the three levels, the determination of which is based on the lowest level input that is significant to the derivation of the fair value.

#### *Level I*

Fair values are determined using inputs that are quoted prices (unadjusted) in active markets for identical assets or liabilities that we have the ability to access. In determining Level I fair values, we use quoted prices for identically traded commodities obtained from active exchanges such as the New York Mercantile Exchange.

#### *Level II*

Fair values are determined, directly or indirectly, using inputs that are observable for the asset or liability.

Fair values falling within the Level II category are determined through the use of quoted prices in active markets, which in some cases are adjusted for factors specific to the asset or liability, such as basis, credit valuation, and location differentials. Our commodity risk management Level II financial instruments include over-the-counter derivatives with values based on observable commodity futures curves and derivatives with inputs validated by broker quotes or other publicly available market data providers. Level II fair values are also determined using valuation techniques, such as option pricing models and regression or extrapolation formulas, where the inputs are readily observable, including commodity prices for similar assets or liabilities in active markets, and implied volatilities for options.

In determining Level II fair values of other risk management assets and liabilities, we use observable inputs other than unadjusted quoted prices that are observable for the asset or liability, such as interest rate yield curves and currency rates. For certain financial instruments where insufficient trading volume or lack of recent trades exists, we rely on similar interest or currency rate inputs and other third-party information such as credit spreads.

#### *Level III*

Fair values are determined using inputs for the asset or liability that are not readily observable.

We may enter into commodity transactions for which market-observable data is not available. In these cases, Level III fair values are determined using valuation techniques such as the Black-Scholes, mark-to-forecast, and historical bootstrap models with inputs that are based on historical data such as unit availability, transmission congestion, demand profiles for individual non-standard deals and structured products, and/or volatilities and correlations between products derived from historical prices. We also have various contracts with terms that extend beyond a liquid trading period. As forward market prices are not available for the full period of these contracts, the value of these contracts is derived by reference to a forecast that is based on a combination of external and internal fundamental modelling, including discounting. As a result, these contracts are classified in Level III.

We have a Commodity Exposure Management Policy that governs both the commodity transactions undertaken in our proprietary trading business and those undertaken to manage commodity price exposures in our generation business. This Policy defines and specifies the controls and management responsibilities associated with commodity trading activities, as well as the nature and frequency of required reporting of such activities.

Methodologies and procedures regarding commodity risk management Level III fair value measurements are determined by our risk management department. Level III fair values are calculated within our energy trading risk management system based on underlying contractual data as well as observable and non-observable inputs. Development of non-observable inputs requires the use of judgment. To ensure reasonability, system-generated Level III fair value measurements are reviewed and validated by the risk management and finance departments. Review occurs formally on a quarterly basis or more frequently if daily review and monitoring procedures identify unexpected changes to fair value or changes to key parameters.

The effect of using reasonably possible alternative assumptions as inputs to valuation techniques from which the Level III commodity risk management fair values are determined at Dec. 31, 2017, is an estimated total upside of \$156 million (2016 - \$94 million upside) and total downside of \$157 million (2016 - \$89 million) impact to the carrying value of the financial instruments. Fair values are stressed for volumes and prices. The amount of \$130 million upside (2016 - \$76 million upside) and \$130 million downside (2016 - \$69 million downside) in the stress values stems from a long-dated power sale contract in the Pacific Northwest that is designated as a cash flow hedge utilizing assumed power prices ranging from US\$25 to US\$34 for the period from 2019 to 2025, while the remaining amounts account for the rest of the portfolio. The variable volumes are stressed up and down one standard deviation from historically available production data. Prices are stressed for longer-term deals where there are no liquid market quotes using various internal and external forecasting sources to establish a high and a low price range.

### Valuation of PP&E and Associated Contracts

At the end of each reporting period, we assess whether there is any indication that a PP&E or intangible asset is impaired. Impairment exists when the carrying amount of the asset or CGU to which it belongs exceeds its recoverable amount, which is the higher of fair value less costs of disposal and value in use.

Factors that could indicate that an impairment exists include: significant underperformance relative to historical or projected operating results; significant changes in the manner in which an asset is used or in our overall business strategy; or significant negative industry or economic trends. In some cases, these events are clear. However, in many cases, a clearly identifiable event indicating possible impairment does not occur. Instead, a series of individually insignificant events occur over a period of time leading to an indication that an asset may be impaired. This can be further complicated in situations where we are not the operator of the facility. Events can occur in these situations that may not be known until a date subsequent to their occurrence.

Our operations, the market, and business environment are routinely monitored, and judgments and assessments are made to determine whether an event has occurred that indicates a possible impairment. If such an event has occurred, an estimate is made of the recoverable amount of the PP&E or CGU to which it belongs. Recoverable amount is the higher of an asset's fair value less costs of disposal and its value in use. Fair value is the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. In determining fair value less costs of disposal, information about third-party transactions for similar assets is used and if none is available, other valuation techniques, such as discounted cash flows, are used. Value in use is computed using the present value of management's best estimates of future cash flows based on the current use and present condition of the asset. In estimating either fair value less costs of disposal or value in use using discounted cash flow methods, estimates and assumptions must be made about sales prices, cost of sales, production, fuel consumed, retirement costs, and other related cash inflows and outflows over the life of the facilities, which can range from 30 to 60 years. In developing these assumptions, management uses estimates of contracted and future market prices based on expected market supply and demand in the region in which the plant operates, anticipated production levels, planned and unplanned outages, and transmission capacity or constraints for the remaining life of the facilities. Appropriate discount rates reflecting the risks specific to the asset under review are used in the assessments. These estimates and assumptions are susceptible to change from period to period and actual results can, and often do, differ from the estimates, and can have either a positive or negative impact on the estimate of the impairment charge, and may be material.



The impairment outcome can also be impacted by the determination of CGUs or groups of CGUs for asset and goodwill impairment testing. A CGU is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets, and goodwill is allocated to each CGU or group of CGUs that is expected to benefit from the synergies of the acquisition from which the goodwill arose. The allocation of goodwill is reassessed upon changes in the composition of segments, CGUs, or groups of CGUs. In respect of determining CGUs, significant judgment is required to determine what constitutes independent cash flows between power plants that are connected to the same system. We evaluate the market design, transmission constraints, and the contractual profile of each facility, as well as our commodity price risk management plans and practices, in order to inform this determination. With regard to the allocation or reallocation of goodwill, significant judgment is required to evaluate synergies and their impacts. Minimum thresholds also exist with respect to segmentation and internal monitoring activities. We evaluate synergies with regard to opportunities from combined talent and technology, functional organization, and future growth potential, and we consider our own performance measurement processes in making this determination.

As a result of our review in 2017 and other specific events, various analyses were completed to assess the significance of possible impairment indicators. Refer to the Asset Impairment Charges and Reversals section of this MD&A for further details.

Impairment charges can be reversed in future periods if circumstances improve. No assurances can be given if any reversal will occur or the amount or timing of any such reversal.

### Project Development Costs

Deferred project development costs include external, direct, and incremental costs that are necessary for completing an acquisition or construction project. These costs are recognized in operating expenses until construction of a plant or acquisition of an investment is likely to occur, there is reason to believe that future costs are recoverable, and that efforts will result in future value to us, at which time the costs incurred subsequently are included in PP&E or investments. The appropriateness of capitalization of these costs is evaluated each reporting period, and amounts capitalized for projects no longer probable of occurring are charged to net earnings.

### Useful Life of PP&E

Each significant component of an item of PP&E is depreciated over its estimated useful life. A component is a tangible asset that can be separately identified as an asset and is expected to provide a benefit of greater than one year. Estimated useful lives are determined based on current facts and past experience, and take into consideration the anticipated physical life of the asset, existing long-term sales agreements and contracts, current and forecasted demand, the potential for technological obsolescence, and regulations. The useful lives of PP&E and depreciation rates used are reviewed at least annually to ensure they continue to be appropriate.

In 2017, total depreciation and amortization expense was \$708 million (2016 - \$664 million), of which \$75 million (2016 - \$65 million) relates to mining equipment and is included in fuel and purchased power.

As a result of the OCA with the Government of Alberta described in the Significant and Subsequent Events section of this MD&A, we will cease coal-fired emissions by the end of 2030. On Jan. 1, 2017, the useful lives of the PP&E and amortizable intangibles associated with some of our Alberta coal assets were reduced to 2030. See Accounting Changes section of this MD&A for further details.

### Valuation of Goodwill

We evaluate goodwill for impairment at least annually, or more frequently if indicators of impairment exist. If the carrying amount of a CGU or group of CGUs, including goodwill, exceeds the unit's fair value, the excess represents a goodwill impairment loss. A CGU is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets.

For purposes of the 2017 and 2016 annual goodwill impairment review, the Corporation determined the recoverable amounts of the Wind and Solar CGU units by calculating the fair value less costs of disposal using discounted cash flow projections based on the Corporation's long-range forecasts for the period extending to the last planned asset retirement in 2073. The resulting fair value measurement is categorized within Level III of the fair value hierarchy. During 2017, the

Corporation carried forward detailed recoverable amounts regarding the Hydro and Energy Marketing CGUs as specific criteria were met.

We reviewed the carrying amount of goodwill prior to year-end and determined that the fair values of the related CGUs or groups of CGUs to which goodwill relates, based on estimates of future cash flows, exceeded their carrying amounts, and no goodwill impairments existed.

Determining the fair value of the CGUs or group of CGUs is susceptible to changes from period to period as management is required to make assumptions about future cash flows, production and trading volumes, margins, and fuel and operating costs. Had assumptions been made that resulted in fair values of the CGUs or groups of CGUs declining by five per cent from current levels, there would not have been any impairment of goodwill at our Wind and Solar CGU.

### Leases

In determining whether the Corporation's PPAs and other long-term electricity and thermal sales contracts contain, or are, leases, management must use judgment in assessing whether the fulfillment of the arrangement is dependent on the use of a specific asset and the arrangement conveys the right to use the asset. For those agreements considered to contain, or be, leases, further judgment is required to determine whether substantially all of the significant risks and rewards of ownership are transferred to the customer or remain with TransAlta, to appropriately account for the agreement as either a finance or operating lease. These judgments can be significant to how we classify amounts related to the arrangement as either PP&E or as a finance lease receivable on the Consolidated Statements of Financial Position, and therefore the value of certain items of revenue and expense is dependent upon such classifications.

### Income Taxes

In accordance with IFRS, we use the liability method of accounting for income taxes. Under the liability method, deferred income tax assets and liabilities are recognized on the differences between the carrying amounts of assets and liabilities and their respective income tax basis.

Preparation of the consolidated financial statements involves determining an estimate of, or provision for, income taxes in each of the jurisdictions in which we operate. The process also involves making an estimate of taxes currently payable and taxes expected to be payable or recoverable in future periods, referred to as deferred income taxes. Deferred income taxes result from the effects of temporary differences due to items that are treated differently for tax and accounting purposes. The tax effects of these differences are reflected in the Consolidated Statements of Financial Position as deferred income tax assets and liabilities. An assessment must also be made to determine the likelihood that our future taxable income will be sufficient to permit the recovery of deferred income tax assets. To the extent that such recovery is not probable, deferred income tax assets must be reduced. The reduction of the deferred income tax asset can be reversed if the estimated future taxable income improves. No assurances can be given if any reversal will occur or the amount or timing of any such reversal. Management must exercise judgment in its assessment of continually changing tax interpretations, regulations, and legislation to ensure deferred income tax assets and liabilities are complete and fairly presented. Differing assessments and applications than our estimates could materially impact the amount recognized for deferred income tax assets and liabilities. Our tax filings are subject to audit by taxation authorities. The outcome of some audits may change our tax liability, although we believe that we have adequately provided for income taxes in accordance with IFRS based on all information currently available. The outcome of pending audits is not known nor is the potential impact on the consolidated financial statements determinable.

Deferred income tax assets of \$24 million (2016 - \$53 million) have been recorded on the Consolidated Statements of Financial Position as at Dec. 31, 2017. These assets primarily relate to net operating loss carryforwards. We believe there will be sufficient taxable income that will permit the use of these loss carryforwards in the tax jurisdictions where they exist.

Deferred income tax liabilities of \$549 million (2016 - \$712 million) have been recorded on the Consolidated Statements of Financial Position as at Dec. 31, 2017. These liabilities are comprised primarily of taxes on unrealized gains from risk management transactions and income tax deductions in excess of related depreciation of PP&E.

## Employee Future Benefits

We provide selected pension and post-employment benefits to employees. The cost of providing these benefits is dependent upon many factors that result from actual plan experience and assumptions of future experience.

The liabilities for future benefits and associated pension costs included in annual compensation expenses are impacted by employee demographics, including age, compensation levels, employment periods, the level of contributions made to the plans, and earnings on plan assets.

Changes to the provisions of the plans may also affect current and future pension costs. Pension costs may also be significantly impacted by changes in key actuarial assumptions, including, for example, the discount rates used in determining the defined benefit obligation and the net interest cost on the net defined benefit liability. The discount rate used to estimate our obligation reflects high-quality corporate fixed income securities currently available and expected to be available during the period to maturity of the pension benefits.

The plan assets are comprised primarily of equity and fixed income investments. Fluctuations in the return on plan assets as a result of actual equity market returns and changes in interest rates may result in increased or decreased pension costs in future periods.

## Decommissioning and Restoration Provisions

We recognize decommissioning and restoration provisions for PP&E in the period in which they are incurred if there is a legal or constructive obligation to reclaim the plant or site. The amount recognized as a provision is the best estimate of the expenditures required to settle the provision. Expected values are probability weighted to deal with the risks and uncertainties inherent in the timing and amount of settlement of many decommissioning and restoration provisions. Expected values are discounted at the risk-free interest rate adjusted to reflect the market's evaluation of our credit standing.

As at Dec. 31, 2017, the decommissioning and restoration provisions recorded on the Consolidated Statements of Financial Position were \$437 million (2016 - \$293 million). During 2017, mainly as a result of the OCA, the discount rates used for the Canadian coal and mining operations decommissioning provisions were changed to use the 5 to 15-year rates. The use of lower, shorter-term discount rates increased the corresponding liabilities. On average, these rates decreased by approximately 1.60 to 2.10 per cent. Additionally, the amount and timing of cash outflows for certain Canadian coal plants and mining operations was also revised, resulting in an increase to the corresponding liabilities.

We estimate the undiscounted amount of cash flow required to settle the decommissioning and restoration provisions is approximately \$1 billion, which will be incurred between 2018 and 2073. The majority of these costs will be incurred between 2020 and 2050. Some of the facilities that are co-located with mining operations do not currently have any decommissioning obligations recorded as the obligations associated with the facilities are indeterminate at this time.

Sensitivities for the major assumptions are as follows:

Factor	Increase or decrease (%)	Approximate impact on net earnings
Discount rate	1	3
Undiscounted decommissioning and restoration provision	10	2

## Other Provisions

Where necessary, we recognize provisions arising from ongoing business activities, such as interpretation and application of contract terms and force majeure claims. These provisions, and subsequent changes thereto, are determined using our best estimate of the outcome of the underlying event and can also be impacted by determinations made by third parties, in compliance with contractual requirements. The actual amount of the provisions that may be required could differ materially from the amount recognized.

## Accounting Changes

### A. Current Accounting Changes

#### I. Change in Estimates - Useful Lives

As a result of the OCA with the Government of Alberta described in the Significant and Subsequent Events section of this MD&A, we will cease coal-fired emissions by the end of 2030. On Jan. 1, 2017, the useful lives of the PP&E and amortizable intangibles associated with some of our Alberta coal assets were reduced to 2030. As a result, depreciation expense and intangibles amortization for the year ended Dec. 31, 2017 increased in total by approximately \$58 million. The useful lives may be revised or extended in compliance with the Corporation's accounting policies, dependent upon future operating decisions and events, such as coal-to-gas conversions.

Due to our decision to retire Sundance Unit 1 effective Jan. 1, 2018 (see the Significant and Subsequent Events section of this MD&A for further details), the useful lives of the Sundance Unit 1 PP&E and amortizable intangibles were reduced in the second quarter of 2017 by two years to Dec. 31, 2017. As a result, depreciation expense and intangibles amortization for the year ended Dec. 31, 2017, increased by approximately \$26 million.

Since Sundance Unit 1 will be shut down two years early, the federal Minister of Environment has agreed to extend the life of Sundance Unit 2 from 2019 to 2021. As such, during the third quarter of 2017, we extended the life of Sundance Unit 2 to 2021. As a result, depreciation expense and intangibles amortization for the year ended Dec. 31, 2017, decreased in total by approximately \$4 million.

### B. Future Accounting Changes

Accounting standards that have been previously issued by the IASB, but are not yet effective and have not been applied by us, include:

#### I. IFRS 15 Revenue from Contracts with Customers

In May 2014, the IASB issued IFRS 15 *Revenue from Contracts with Customers*, which replaces existing revenue recognition guidance with a single comprehensive accounting model. The model specifies that an entity recognizes revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which it expects to be entitled in exchange for those goods or services. In April 2016, the IASB issued an amendment to IFRS 15 to clarify the identification of performance obligations, principal versus agent considerations, licenses of intellectual property, and transition practical expedients. IFRS 15, including the amendment, is required to be adopted either retrospectively or using a modified retrospective approach for annual periods beginning on or after Jan. 1, 2018, with earlier adoption permitted. IFRS 15 will be applied by the Corporation on Jan. 1, 2018.

We have completed the review and accounting assessment of our revenue streams and underlying contracts with customers and the quantification of impacts. The majority of our revenues within the scope of IFRS 15 are earned through the sale of capacity and energy under both long-term arrangements and merchant mechanisms and from the sale of renewable energy certificates. IFRS 15 requires the application of a five-step model to determine when to recognize revenue, and at what amount. The model specifies that an entity recognizes revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which it expects to be entitled in exchange for those goods or services. Depending on whether certain criteria are met, revenue is recognized either over time, in a manner that depicts the entity's performance, or at a point in time, when control is transferred to the customer. We have not identified any significant differences in the timing or amount of recognition of revenue as a result of IFRS 15, with the exception of one difference, as discussed below.

IFRS 15 requires that, in determining the transaction price, the promised amount of consideration is to be adjusted for the effects of the time value of money if the timing of payments specified in a contract provides either party with a significant benefit of financing the transfer of goods or services to the customer ("significant financing component"). The objective when adjusting the promised amount of consideration for a significant financing component is to recognize revenue at an amount that reflects the price that the customer would have paid, had they paid cash in the future when the goods or services are transferred to them. We were required to apply this to one of our contracts with a customer. The application of the significant financing component requirements results in the recognition of interest expense over the financing period and a higher amount of revenue.

We have chosen to apply the modified retrospective method of transition. Under this method, the comparative periods presented in the consolidated financial statements as at and for the year ended Dec. 31, 2018, will not be restated. Instead, we will recognize the cumulative impact of the initial application of the standard in retained earnings as at Jan. 1, 2018. The cumulative impact of applying the significant financing component requirements to the identified contract results in a \$12 million (net of tax impacts) charge to retained earnings.

## **II. IFRS 9 Financial Instruments**

In July 2014, the IASB issued the final version of IFRS 9, which replaces IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 includes guidance on the classification and measurement of financial assets and financial liabilities, impairment of financial assets, and a new hedge accounting model. IFRS 9 is required to be adopted retrospectively for annual periods beginning on or after Jan. 1, 2018 with early adoption permitted. IFRS 9 will be adopted by the Corporation on Jan. 1, 2018.

Under the new classification and measurement requirements, financial assets must be classified and measured at either amortized cost, at fair value through profit or loss, or through OCI. The classification and measurement depends on the contractual cash flow characteristics of the financial asset and the entity's business model for managing the financial asset. The classification requirements for financial liabilities are largely unchanged from IAS 39. Based on the assessment performed to date, the Corporation's classification and measurement of financial assets is not expected to be materially affected by the initial application of IFRS 9.

The new general hedge accounting model is intended to be simpler and more closely focused on how an entity manages its risks, replaces the IAS 39 effectiveness testing requirements with the principle of an economic relationship, and eliminates the requirement for retrospective assessment of hedge effectiveness. Based on its assessment to date, the Corporation is not expected to be materially affected by the new general hedge accounting model. However, where the Corporation uses foreign exchange forward contracts to hedge anticipated payments in foreign currency, and the hedged transaction results in a non-financial item, the reclassification of gains or losses on the hedges will be presented directly in the Statement of Changes in Equity as a reclassification from accumulated other comprehensive income.

The Corporation has completed its implementation plan, which included reviewing its various types of financial instruments to determine the impact of the new classification guidance, and assessing the historical credit loss data as well as considering reasonable and supportable forward-looking information that was available without undue cost or effort. There are no significant changes to classification and measurement identified. The Corporation is not expected to be materially impacted by the initial implementation of the expected credit loss impairment model. Ongoing disclosures are expected to be more extensive and will include information about the Corporation's risk management strategy, how the risk management activities may affect the amount, timing and uncertainty of future cash flows and the effect that hedge accounting has had on the statement of financial position, the statement of comprehensive income and the statement of changes in equity.

## **III. IFRS 16 Leases**

In January 2016, the IASB issued IFRS 16 *Leases*, which replaces the current IFRS guidance on leases. Under current guidance, lessees are required to determine if the lease is a finance or operating lease, based on specified criteria. Finance leases are recognized on the statement of financial position, while operating leases are not. Under IFRS 16, lessees must recognize a lease liability and a right-of-use asset for virtually all lease contracts. An optional exemption to not recognize certain short-term leases and leases of low value can be applied by lessees. For lessors, the accounting remains essentially unchanged. IFRS 16 is effective for annual periods beginning on or after Jan. 1, 2019, with early application permitted if IFRS 15 is also applied at the same time. The standard is required to be adopted either retrospectively or using a modified retrospective approach. IFRS 16 will be applied by us on Jan. 1, 2019.

We are in the process of completing an initial scoping assessment for IFRS 16 and have prepared a detailed project plan. We anticipate that most of the effort under the implementation plan will occur in mid-to-late 2018. It is not yet possible to make reliable estimates of the potential impact of IFRS 16 on our financial statements and disclosures.

## Competitive Forces

Demand and supply balances are the fundamental drivers of prices for electricity. Underlying economic growth is the main driver of longer-term changes in the demand for electricity, whereas system capacity, natural gas prices, GHG pricing, government subsidies, and renewable resource availability are key drivers of the supply. Growth in behind-the-fence generation for mining investments is key to developing our Australian gas segment.

Renewable capacity addition has been strong for the past several years due to government incentives. New supply in the near term and intermediate term is expected to come primarily from investment in renewable energy as well as natural-gas-fired generation. This expectation is driven by the low prices in the natural gas market combined with public policies that favour carbon emission reductions.

We have substantial merchant capacity in Alberta and the Pacific Northwest. In those regions, we enter into contracts and business relationships with commercial and industrial customers to sell power on a long-term basis, up to our available capacity in the markets. We further reduce the portion of production not sold in advance through short-term physical and financial contracts, and we optimize production in real time against our position and market conditions.

We also compete for long-term contracted opportunities in renewable and gas power generation, including cogeneration, across Canada, the United States, and Australia. Our target customers in this area are incumbent utility providers and large industrial and mining operators.

### Alberta

Approximately 59 per cent of our gross capacity is located in Alberta and more than 64 per cent of this is subject to legislated Alberta PPAs, which were put in place in 2001 to facilitate the transition from regulated generation to the current energy market in the province. The Sundance 1 and 2 Alberta PPA expired at the end of 2017 and the Keephills 1 and 2, Sundance 3 to 6, Sheerness, and Hydro PPAs will expire at the end of 2020. During the third quarter of 2017, we received formal notice from the Balancing Pool of the termination of the Sundance 3 to 6 PPAs, effective March 31, 2018. In the fourth quarter of 2017, we announced our strategy of mothballing certain facilities as well as our plan to convert our coal-fired generation to gas-fired generation. See the Significant and Subsequent Events section of this MD&A for further details. Coal generation sold under certain Alberta PPAs retains some exposure to market prices as we pay penalties or receive payments for production below or above, respectively, targeted availability based upon a rolling 30-day average of spot prices. We can also retain proceeds from the sale of energy and ancillary services in excess of obligations on our Hydro Alberta PPAs ("hydro peaking"). We enter into financial contracts to reduce our exposure to variable power prices for a significant portion of our remaining generation.

### Average Spot Electricity Prices



Following the decrease in oil prices, Alberta's annual demand decreased approximately 1 per cent from 2015 to 2016, but recovered in 2017, increasing by approximately 4 per cent. The increase in demand was reflected in the average pool price, which increased from \$18.28/MWh in 2016 to \$22.19/MWh in 2017. However, the pool price was still relatively low due to the oversupply of electricity in the market. The softness in prices impacted merchant wind and hydro peaking, which are portions of our portfolio we cannot effectively hedge.

Our market share of offer control in Alberta in 2017 was approximately 12 per cent. After the termination of the Sundance 3 to 6 PPAs, our share of offer control is forecast to increase to approximately 22 per cent (16 per cent if the Sundance mothballed units are excluded from offer control).

In late November 2016, we announced that we had entered into the OCA with the Government of Alberta that provides transition payments for the cessation of coal-fired emissions from the Keephills 3, Genesee 3 and Sheerness coal-fired plants on or before Dec. 31, 2030. The affected plants are not, however, precluded from generating electricity at any time by any method other than the combustion of coal. We also entered into the MOU with the Government of Alberta to collaborate and co-operate in the development of a capacity market in Alberta that ensures both current and new electricity generators will have a level economic playing field to build, buy, and sell electricity, and to develop a policy framework to facilitate the conversion of coal-fired generation to gas-fired generation.

We expect additional compliance costs as a result of the federal government's proposed framework in which each province is expected to implement a GHG policy equivalent to a carbon price of \$50 per tonne by 2022. We believe that our extensive portfolio of assets provides us with brownfield development opportunities in wind, solar, hydro, and gas that give us a cost advantage over competitors when constructing generation facilities that use these fuel types.

In March and May 2016, the buyers under the legislated Sundance, Sheerness, and Keephills PPAs announced their intention to terminate the PPAs and transfer their respective obligations under the PPAs to the Balancing Pool because of a change in Alberta law. Accordingly, the Balancing Pool began its investigation to determine whether these transfers are permitted by the terms of the PPAs in the current circumstances and, if so, when the transfers would become effective. On July 25, 2016, the Attorney General for the Province of Alberta commenced legal proceedings seeking relief against all buyers who purported to transfer their respective obligations under the PPAs, the owner of the Battle River #5 PPA, the AUC and the Balancing Pool. In this claim, the Attorney General challenged, among other things, the basis on which the buyers purported to terminate the PPAs and transfer their PPA obligations to the Balancing Pool. The Attorney General subsequently settled with the Buyers of the Sundance PPAs and, in the fourth quarter of 2017, the Balancing Pool confirmed the termination of the Keephills PPA. Accordingly, the Balancing Pool now acts as the buyer under the Sundance B, C, and Keephills PPAs.

Pursuant to the *Electric Utilities Act* (Alberta), the Balancing Pool announced the complete termination of the Sundance PPAs, effective March 31, 2018. As of April 1, 2018, there will be no buyer under these PPAs. There has been no announcement yet concerning the Keephills PPA.

Notwithstanding all the above events, TransAlta continues to operate the PPA generating units in their ordinary course and receives the capacity and energy payments due to TransAlta under the PPAs.

#### *Coal-to-Gas Conversions*

On Feb. 16, 2018, Environment and Climate Change Canada announced draft regulations to phase out coal-fired generation by 2030, as well as draft regulations for gas-fired electricity generation including provisions for the conversion of boiler units from coal-fired generation to natural gas-fired generation. The draft regulations were published in Canada Gazette I on Feb. 17, 2018. The rules for converted units will allow converted plants to operate for a set number of years following the end-of-life for the unit under the coal regulations based on a one-time performance test at the time of conversion. For our units, these rules will provide 5 to 10 additional years of operating life to each of our units, resulting in a cumulative life extension for our entire fleet of approximately 75 years, for a period of up to 15 years or until 2045, whichever comes first. We will continue to engage with the Government of Canada as the regulations move from draft to final publication in Canada Gazette II.

We are planning the conversion of Sundance Units 3 to 6 and Keephills Units 1 and 2 to gas-fired generation in the 2021 to 2022 timeframe, thereby extending the useful lives of these units until the mid-2030s. We expect that the capacity of Sundance Units 3 to 6 and Keephills 1 and 2 will not change following conversion, which will result in a reduction of approximately 40 per cent of carbon emissions from these units while maintaining approximately 2,400 MWs in the Alberta power grid.

Our total capital commitment for the coal-to-gas conversions is expected to be approximately \$300 million, mostly invested between 2021 to 2022. We anticipate funding the conversions with free cash flow at that time. These units are expected to provide low-cost capacity and to be competitive in the upcoming capacity market auctions. We expect the first auction to occur in 2019 for 2021 and that federal and provincial regulations will be adopted to facilitate coal-to-gas conversions. We continue to be engaged with government in the development of the required regulatory regime. This year, we spent \$1 million to advance engineering for the conversion, and in 2018 we expect to spend \$4 million.

### US Pacific Northwest

Our capacity in the US Pacific Northwest is represented by our 1,340 MW Centralia coal plant. Half of the plant capacity is scheduled to retire at the end of 2020 and the other half at the end of 2025.

#### Average Spot Electricity Prices



System capacity in the region is primarily comprised of hydro and gas generation, with some wind additions over the last few years in response to government programs favouring renewable generation. Demand growth in the region has been limited and further constrained by emphasis on energy efficiency. Our coal plant can effectively compete against gas generation, although depressed gas prices following the expansion of shale gas production in North America have added to the downward pressure on power prices.

Our competitiveness is enhanced by our long-term contract with Puget Sound Energy for up to 380 MW per year to 2024 and up to 300 MW for 2025. The contract and our hedges allow us to satisfy power requirements from the market when prices fall below our marginal cost of production.

We maintain an opportunity to redevelop Centralia as a gas plant after coal capacity retires, with permitting provided for in our agreement for coal transition established with the State of Washington in 2011.

### Contracted Gas and Renewables

The market for developing or acquiring gas and renewable generation facilities is highly competitive in all markets in which we operate. Our solid record as operator and developer supports our competitive position. We expect, where possible, to reduce our cost of capital and improve our competitive profile by using project financing and leveraging the lower cost of capital with TransAlta Renewables. In the United States, our substantial tax attributes further increase our competitiveness.

While depressed commodity prices have reduced sectoral growth in the oil, gas, and mining industries, the change is also creating opportunities for us as a service provider as some of our potential customers are more carefully evaluating non-core activities and driving for operational efficiencies. In renewables, we are primarily evaluating greenfield opportunities in Western Canada or acquisitions in other markets in which we have existing operations. We maintain highly qualified and experienced development teams to identify and develop these opportunities.

Some of our older gas plants are now reaching the end of their original contract life. The plants generally have a substantial cost advantage over new builds and we have been able to add value by recontracting these plants with limited life-extending capital expenditures. We have recently extended the life of our Ottawa (2033 expiry), Windsor (2031 expiry), and Parkeston (2026 expiry) plants in this manner. During the fourth quarter of 2017, we entered into a long-term contract for our Fort Saskatchewan natural gas facility. We own a net 30 per cent of the facility. The contract has an initial 10-year term, commencing on Jan. 1, 2020, with an option for two five-year extensions. The contract allows our customer to continue to benefit from the operational flexibility of the plant. The current contract expires on Dec. 31, 2019. During the fourth quarter of 2016, we entered into a new contract with the IESO for our Mississauga cogeneration facility. The new contract took effect on Jan. 1, 2017, and resulted in the termination of the existing contract, which would have otherwise terminated in December 2018. The new contract provides us with additional financial flexibility to pay down upcoming debt maturities.



## TransAlta's Capital

The following discusses TransAlta's main categories of capital, being Financial, Power Generating Portfolio, Human and Intellectual, Social and Relationship, and Natural.

### Financial Capital

Our goal over the last three years was to build financial flexibility by using multiple sources of funding to reposition our capital structure. Over the last few years, the rating of our unsecured debt was put under pressure by certain rating agencies. We responded to this pressure by taking significant action starting in 2014 to reduce our indebtedness and strengthen our financial metrics.

Moody's lowered the rating of our senior unsecured debt to Ba1 with a stable outlook in December 2015. The direct financial impact of this downgrade has been limited. During 2017, Fitch Ratings reaffirmed our Unsecured Debt rating and Issuer Rating of BBB- and changed its outlook from negative to stable, DBRS Limited changed the Corporation's Unsecured Debt rating and Medium-Term Notes rating from BBB to BBB (low), the Preferred Shares rating from Pfd-3 to Pfd-3 (low), and Issuer Rating BBB to BBB (low) (changed to stable from negative), and Standard and Poor's reaffirmed our Unsecured Debt rating and Issuer Rating of BBB- but changed the outlook from stable to negative. We remain focused on maintaining these ratings, as strengthening our financial position allows our commercial team to contract our portfolio with a variety of counterparties on terms and prices that are favourable to our financial results and provides us with better access to capital markets through commodity and credit cycles. Risks associated with further reductions in our credit ratings are discussed in the Liquidity Risk section of this MD&A.

## Capital Structure

Our capital structure consists of the following components as shown below:

As at Dec. 31	2017		2016		2015	
	\$	%	\$	%	\$	%
<b>TransAlta Corporation</b>						
Recourse debt - CAD debentures	1,046	14	1,045	12	1,044	12
Recourse debt - US senior notes	1,499	19	2,151	25	2,221	26
Credit facilities	-	-	-	-	315	4
US tax equity financing	31	-	39	-	50	-
Other	13	-	15	-	17	-
Less: cash and cash equivalents	(294)	(4)	(290)	(3)	(52)	-
Less: fair value asset of economic hedging instruments on debt <sup>(1)</sup>	(30)	-	(163)	(2)	(190)	(2)
Net recourse debt	2,265	29	2,797	32	3,405	39
Non-recourse debt	208	3	245	3	55	-
Finance lease obligations	69	1	73	1	82	1
<b>Total net debt - TransAlta Corporation</b>	<b>2,542</b>	<b>33</b>	<b>3,115</b>	<b>36</b>	<b>3,542</b>	<b>40</b>
<b>TransAlta Renewables</b>						
Credit facility	27	-	-	-	-	-
Less: cash and cash equivalents	(20)	-	(15)	-	(2)	-
Net recourse debt	7	-	(15)	-	(2)	-
Non-recourse debt	814	11	793	9	711	8
<b>Total net debt - TransAlta Renewables</b>	<b>821</b>	<b>11</b>	<b>778</b>	<b>9</b>	<b>709</b>	<b>8</b>
<b>Total consolidated net debt</b>	<b>3,363</b>	<b>44</b>	<b>3,893</b>	<b>45</b>	<b>4,251</b>	<b>48</b>
Non-controlling interests	1,059	14	1,152	14	1,029	13
Equity attributable to shareholders						
Common shares	3,094	40	3,094	36	3,075	36
Preferred shares	942	12	942	11	942	11
Contributed surplus, deficit, and accumulated other comprehensive income	(710)	(9)	(525)	(6)	(656)	(8)
<b>Total capital</b>	<b>7,748</b>	<b>100</b>	<b>8,556</b>	<b>100</b>	<b>8,641</b>	<b>100</b>

We continued down our path of strengthening our financial position during 2017 and have reduced our total consolidated net debt by almost \$900 million since the end of 2015. In the second quarter of 2017, we made a scheduled US\$400 million U.S. Senior Note repayment using existing liquidity. This repayment was hedged with a cross-currency swap entered into on issuance of the debt that effectively reduced our Canadian dollar repayment by approximately \$107 million. On Oct. 2, 2017, we closed a \$260 million bond offering secured by our Kent Hills Wind Farms, and used \$197 million of the proceeds to early redeem all of CHD's outstanding non-recourse debentures. In February 2018, we announced the early redemption of US\$500 million of our Senior Notes due in May 2018. See the Significant and Subsequent Events section of this MD&A for further details.

Throughout 2016 and 2017, we continued implementing our strategy to raise debt secured by our contracted cash flows and completed the following debt offerings:

- a project-level bond in the amount of \$260 million, with principal and interest payable quarterly, maturing on Nov. 30, 2033, secured by our Kent Hills Wind Farms;
- a non-recourse bond in the amount of \$202.5 million, with principal and interest payable quarterly, maturing on

(1) During the first quarter of 2017, we discontinued hedge accounting on certain US-denominated debt hedges. The foreign currency derivatives remain in place as economic hedges. See the Financial Instruments section of this MD&A for further details.

- Dec. 31, 2030, secured by our Poplar Creek finance lease contract; and
- a non-recourse bond in the amount of \$159 million, with principal and interest payable semi-annually, and maturing on June 30, 2032, secured by our New Richmond Wind project in Quebec.

These actions align with our strategy of issuing project-level amortizing debt to proactively manage upcoming debt maturities.

During 2019 to 2020, we have approximately \$941 million of debt maturing. We expect to refinance some of these upcoming debt maturities by raising \$300 to \$400 million of debt secured by our contracted cash flows. We also expect to continue our deleveraging strategy as a significant part of our free cash flow over the three years will be allocated to debt reduction.

During 2017, we received US\$325 million (\$417 million) from FMG for the sale of the Solomon Power Station and expect \$215 million on March 31, 2018, relating to the Sundance Unit 3 to 6 PPA terminations from the Balancing Pool. On Feb. 2, 2018, we announced our intent to use our existing liquidity to early repay a US\$500 million U.S. Senior Note maturing in May 2018. For further details see the Significant and Subsequent Events section of this MD&A. These events provide us more financial flexibility in executing our deleveraging plan.

On Jan. 18, 2017, we renewed a US base shelf prospectus that allows for the issuance of up to \$2.0 billion aggregate principal amount (or its equivalent in other currencies) of common shares, first preferred shares, warrants, subscription receipts and debt securities from time to time. We also have a Canadian base shelf prospectus, which allows for the issuance of common shares, first preferred shares, warrants, subscription receipts and debt securities from time to time. The specific terms of any offering of securities is to be determined at the date of issue.

On March 1, 2018, we announced our intention to seek Toronto Stock Exchange acceptance of a NCIB. See the Significant and Subsequent Events section of this MD&A for further details.

The weakening of the US dollar has decreased our long-term debt balances by \$113 million in 2017. Almost all our U.S.-denominated debt is hedged<sup>(1)</sup> either through financial contracts or net investments in our U.S. operations. During the year, these changes in our US-denominated debt were offset as follows:

As at Dec. 31	2017	2016
Effects of foreign exchange on carrying amounts of US operations (net investment hedge) and finance lease receivable	(61)	(35)
Foreign currency economic cash flow hedges on debt <sup>(1)</sup>	(45)	(29)
Economic hedges and other	(7)	(3)
<b>Total</b>	<b>(113)</b>	<b>(67)</b>

Our credit facilities provide us with significant liquidity. On July 24, 2017, TransAlta Renewables entered into a \$500 million syndicated credit agreement. At the same time, we agreed to reduce our facility by the same amount so that consolidated syndicated credit facilities remained constant at \$1.5 billion. As a result, at Dec. 31, 2017, we maintained our total of \$2.0 billion (Dec. 31, 2016 - \$2.0 billion) of committed credit facilities. We are in compliance with the terms of the credit facilities. In total, \$1.4 billion (Dec. 31, 2016 - \$1.4 billion) was available for use. At Dec. 31, 2017, the \$0.6 billion (Dec. 31, 2016 - \$0.6 billion) of credit utilized under these facilities was comprised of actual drawings of nil (Dec. 31, 2016 - nil) and letters of credit of \$0.6 billion (Dec. 31, 2016 - \$0.6 billion). These facilities are comprised of a \$1 billion committed syndicated bank facility expiring in 2021, a \$500 million committed syndicated bank facility expiring in 2021 at TransAlta Renewables, one bilateral credit facility of US\$200 million expiring in 2020, and three bilateral credit facilities totalling \$240 million, expiring in 2019.

<sup>(1)</sup> During the first quarter of 2017, we discontinued hedge accounting on certain US-denominated debt hedges. The foreign currency derivatives remain in place as economic hedges. See the Financial Instruments section of this MD&A for further details.

The Melancthon Wolfe Wind, Pingston, TAPC Holdings LP, New Richmond, KHWLP, and Mass Solar non-recourse bonds of \$1,021 million (Dec. 31, 2016 - \$845 million) are subject to customary financing conditions and covenants that may restrict the Corporation's ability to access funds generated by the facilities' operations. Upon meeting certain distribution tests, typically performed once per quarter, the funds are able to be distributed by the subsidiary entities to their respective parent entity. These conditions include meeting a debt service coverage ratio prior to distribution, which was met by these entities in the fourth quarter. However, funds in these entities that have accumulated since the third quarter test will remain there until the next debt service coverage ratio can be calculated in the first quarter of 2018. At Dec. 31, 2017, \$35 million (Dec. 31, 2016 - \$24 million) of cash was subject to these financial restrictions. In addition, we have \$30 million of proceeds from the KHWLP project financing that are being held in a construction reserve account, which will be released upon certain conditions, including commissioning, being met.

Additionally, certain non-recourse bonds require that certain reserve accounts be established and funded through cash held on deposit and/or by providing letters of credit. The Corporation has elected to use letters of credit as at Dec. 31, 2017. However, as at Dec. 31, 2017, \$1 million of cash was on deposit for certain reserve accounts that do not allow the use of letters of credit and was not available for general use.

#### *Working Capital*

Including the current portion of long-term debt, the excess of current assets over current liabilities was \$101 million as at Dec. 31, 2017 (2016 - \$337 million), a decrease of \$226 million. Our working capital decreased year-over-year due to higher current income taxes payable as a result of the sale of the Solomon Power Station and the increase in long-term debt due within the next year (this year, we have a US\$500 million senior note due; whereas last year, a US\$400 million senior note was due). Last year, working capital included \$61 million of assets classified as held for sale related to the Wintering Hills wind facility. Excluding the current portion of long-term debt of \$747 million, the excess of current assets over liabilities was \$848 million as at Dec. 31, 2017 (2016 - \$976 million), a decrease of \$128 million, mainly due to the higher 2017 current income taxes payable and the \$61 million of assets related to Wintering Hills in 2016's working capital.

#### *Share Capital*

Our Series A Cumulative Fixed Redeemable Rate Reset Preferred Shares reset in 2016 at a coupon rate of 2.709 per cent. As permitted under the terms of the Preferred Shares, some shareholders elected to convert to a floating rate and 1,824,620 of our 12 million Series A Cumulative Fixed Redeemable Rate Reset Preferred Shares were tendered for conversion, on a one-for-one basis, into the Series B Cumulative Redeemable Floating Rate Preferred Shares. Our Series C and Series E Cumulative Redeemable Rate Reset Preferred Shares failed to receive the required number of minimum votes in 2017 to give effect to conversions into Series D and Series F; respectively, accordingly, both the Series C and Series E Preferred Shares will be entitled to receive quarterly fixed cumulative preferential cash dividends, if, as and when declared by the Board. The Series G preferred shares will reset in 2019.

The following table outlines the common and preferred shares issued and outstanding:

As at	March 1, 2018	Dec. 31, 2017	Dec. 31, 2016
	<i>Number of shares (millions)</i>		
<b>Common shares issued and outstanding, end of period</b>	<b>287.9</b>	<b>287.9</b>	<b>287.9</b>
Preferred shares			
Series A	10.2	10.2	10.2
Series B	1.8	1.8	1.8
Series C	11.0	11.0	11.0
Series E	9.0	9.0	9.0
Series G	6.6	6.6	6.6
<b>Preferred shares issued and outstanding, end of period</b>	<b>38.6</b>	<b>38.6</b>	<b>38.6</b>

**Non-Controlling Interests**

As of Dec. 31, 2017, we own 64.0 per cent (2016 – 64.0 per cent) of TransAlta Renewables. The South Hedland Power Station achieved commercial operation on July 28, 2017. On Aug. 1, 2017, the Corporation converted its 26.1 million Class B shares held in TransAlta Renewables into 26.4 million common shares of TransAlta Renewables. At that time, the Corporation's common share equity participation percentage in TransAlta Renewables increased to 64 per cent from 59.8 per cent. The stable and predictable cash flows generated by TransAlta Renewables' assets have attracted favourable equity valuations from investors, allowing TransAlta the potential to raise equity capital.

In January 2016, we completed the sale to TransAlta Renewables of an economic interest in the 506 MW Sarnia cogeneration facility and of two renewable energy facilities with total capacity of 105 MW for \$540 million. Consideration received from TransAlta Renewables consisted of gross proceeds from a public offering of 17,692,750 common shares at \$9.75 per share for gross proceeds of \$173 million, 15.6 million common shares of TransAlta Renewables with a value of \$152 million, and a \$215 million unsecured subordinated debenture convertible into common shares of TransAlta Renewables at a price of \$13.16 per common share upon maturity on Dec 31, 2020. On Nov. 9, 2017, TransAlta Renewables paid the debentures early, for \$218 million in total, comprised of principal of \$215 million and accrued interest of \$3 million. In November 2016, the economic interest was converted to direct ownership of the Canadian Assets by TransAlta Renewables.

TransAlta Renewables is a publicly traded company whose common shares are listed on the Toronto Stock Exchange under the symbol "RNW". TransAlta Renewables holds a diversified, highly contracted portfolio of assets with comparatively lower carbon intensity. The stable and predictable cash flows generated by these assets has attracted favourable equity valuations from investors, allowing TransAlta to raise equity capital.

We remain committed to maintaining our position as the majority shareholder and sponsor of TransAlta Renewables, with a stated goal of maintaining our interest between 60 to 80 per cent.

We also own 50.01 per cent of TransAlta Cogeneration L.P ("TA Cogen"), which owns, operates, or has an interest in three natural-gas-fired facilities and one coal-fired generating facility. In 2016, we recontracted our Mississauga cogeneration, which resulted in a pre-tax gain of approximately \$191 million, accelerated depreciation of \$46 million, and recognized a fuel charge for the de-designation of gas hedges of \$14 million. The Mississauga, Ottawa, Windsor, and Fort Saskatchewan facilities are owned through our 50.01 per cent interest in TA Cogen. Since we own a controlling interest in TA Cogen and TransAlta Renewables, we consolidate the entire earnings, assets, and liabilities in relation to those assets.

**Returns to Providers of Capital****Net Interest Expense**

The components of net interest expense are shown below:

<b>Year ended Dec. 31</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>
Interest on debt	218	218	218
Interest income	(7)	(2)	(2)
Loss on redemption of bonds	6	1	-
Capitalized interest	(9)	(16)	(9)
Interest on finance lease obligations	3	3	4
Credit facility fees, bank charges, and other interest	18	19	10
Keephills 1 outage interest accruals (reversals)	-	(10)	9
Other	(3)	(4)	-
Accretion of provisions	21	20	21
<b>Net interest expense</b>	<b>247</b>	<b>229</b>	<b>251</b>

In 2017, we refined our categorization of interest on debt, mainly to report separately credit facility fees. Prior periods have been revised accordingly.

Net interest expense increased during 2017 compared to 2016, due to lower capitalized interest and the redemption premium recognized on the early redemption of the CHD debentures, which more than offset higher interest income. During 2016, reversals of interest previously accrued relating to our Keephills 1 outage arbitration reduced interest expense.

Net interest expense decreased in 2016 compared to 2015, primarily as a result of higher capitalized interest relating to the South Hedland Power Station and the reversal of the accrued interest component of the Keephills 1 provision. See the Other Consolidated Analysis section of this MD&A for further details. These decreases were partially offset by higher credit facility fees, bank charges, and other interest.

#### *Dividends to Shareholders*

On Jan. 14, 2016, we announced a reduction of our common share dividend from \$0.72 annually to \$0.16 annually. This action was taken as part of a plan to improve our long-term financial flexibility. The declaration of dividends is at the discretion of the Board.

The following are the 2017 common and preferred shares dividends declared each quarter:

Declaration date	Common dividends per share	Preferred Series dividends per share				
		A	B	C	E	G
April 19, 2017	0.04	0.16931	0.15645	0.28750	0.31250	0.33125
July 18, 2017	0.04	0.16931	0.16125	0.25169	0.31250	0.33125
Oct. 30, 2017	0.04	0.16931	0.17467	0.25169	0.32463	0.33125

During the year ended Dec. 31, 2016, 3.9 million common shares were issued to shareholders that elected to reinvest their dividends, for a total of \$18 million. On Jan. 14, 2016, we suspended the Premium Dividend<sup>TM</sup>, Dividend Reinvestment and Optional Common Share Purchase Plan.

On Feb. 2, 2018, the Corporation declared a quarterly dividend of \$0.04 per common share, payable on April 1, 2018. The Corporation also declared a quarterly dividend of \$0.16931 on the Series A preferred shares, \$0.17889 on the Series B preferred shares, \$0.25169 on the Series C preferred shares, \$0.32463 on the Series E preferred shares, and \$0.33125 on the Series G preferred shares, all payable on March 31, 2018.

#### *Non-Controlling Interests*

Reported earnings attributable to non-controlling interests for the year ended Dec. 31, 2017, decreased by \$65 million compared to 2016. Net earnings were negatively impacted by the impairment of TransAlta Renewables' investment in the Australian business recognized as a result of the sale of the Solomon Power Station to FMG and the purported termination of its South Hedland PPA and by higher net interest expense due to higher outstanding borrowings. The Mississauga recontracting has also impacted net earnings, as we recognized a \$191 million gain in 2016's results.

Reported net earnings attributable to non-controlling interests for the year ended Dec. 31, 2016, increased \$13 million to \$107 million compared to 2015, primarily due to the public offering of additional common shares by TransAlta Renewables to finance its investments in the Australian and Canadian portfolios in May 2015 and January 2016, respectively. Included in net earnings for 2016 was recognition of the non-controlling interests of \$191 million gain due to the Mississauga recontracting.

## Power Generating Portfolio

We monitor availability closely as a key metric to achieving our financial targets. We adjust our maintenance and sustaining capital expenditures to optimize financial returns on our investments and to align with our strategic orientations.

### Availability and Production

Our adjusted availability target was 86 to 88 per cent for 2017.

#### Adjusted Availability (%)

2017	86.8
2016	89.2
2015	89.0

Our availability in 2017, after adjusting for economic dispatching at US Coal, was 86.8 per cent (2016 – 89.2 per cent, 2015 – 89.0 per cent) and was

lower compared to last year. The main causes of the decrease were higher outages and derates at Canadian Coal, planned maintenance at our Sarnia facility, and the change at Windsor to a peaking facility. Windsor's base to cycling conversion project also impacted the year-to-date availability. Lower availability had a minimal impact on our results due to current low prices in Alberta, the Pacific Northwest, and Ontario.

Production for the year ended Dec. 31, 2017, decreased 1,257 GWh compared to 2016. The cessation of operations at our Mississauga gas plant effective Jan. 1, 2017, and higher outages and derates at Canadian Coal were the main drivers of the production decrease during the year. This was partially offset by higher

#### Production (GWh)

2017	36,900
2016	38,157
2015	40,673

generation from Australia due to the commissioning of South Hedland and stronger customer demand. U.S. Coal had higher production compared to 2016 as a result of lower economic dispatching in the first quarter of 2017 due to slightly higher prices. Higher water resources at Hydro also contributed to higher production in 2017. In accordance with the terms of Mississauga's new contract with Ontario's IESO, we will continue to receive monthly capacity payments from the IESO until Dec. 31, 2018.

### Operational

In the generation segments, our OM&A costs reflect the cost of operating our facilities. These costs can fluctuate due to the timing and nature of planned and unplanned maintenance activities. In 2017, we initiated Project Greenlight across the entire organization with the intent to deliver committed improvements across the Corporation, including increased generation efficiency, lower cost and improved heat rates. Since 2015, we have reduced our OM&A generation costs by approximately 7 per cent from \$418 million to \$383 million.

The following table outlines our generation comparable OM&A over the last three years:

Year ended Dec. 31	2017	2016	2015
Generation comparable OM&A	412	396	418
<b>Greenlight transformation costs included in OM&amp;A</b>			
Canadian Coal	(20)	-	-
US Coal	(2)	-	-
Gas, Wind and Solar, and Hydro	(7)	-	-
<b>Adjusted generation comparable OM&amp;A</b>	<b>383</b>	<b>396</b>	<b>418</b>

### Sustaining Capital

We are in a long-cycle, capital-intensive business that requires significant capital expenditures. Our goal is to undertake sustaining capital that ensures our facilities operate reliably and safely over a long period of time. Sustaining capital also includes capital required following the 2013 flood in Alberta, most of which has been recovered from third parties.

Year ended Dec. 31	2017	2016	2015
Routine capital	69	83	101
Mine capital	28	23	25
Planned major maintenance	121	148	162
Finance leases	17	16	13
<b>Total sustaining capital expenditures</b>	<b>235</b>	<b>270</b>	<b>301</b>
Productivity capital	24	8	6
Flood-recovery capital	-	2	4
<b>Total sustaining, productivity, and flood recovery capital expenditures</b>	<b>259</b>	<b>280</b>	<b>311</b>
Insurance recoveries of sustaining capital expenditures	-	(1)	(25)
<b>Net amount</b>	<b>259</b>	<b>279</b>	<b>286</b>

Lost production as a result of planned major maintenance is as follows:

Year ended Dec. 31	2017	2016	2015
GWh lost <sup>(1)</sup>	1,234	938	1,409

Total net sustaining and productivity capital expenditures were \$20 million lower compared to 2016. While we decreased our target for sustaining capital for the year, we increased the productivity capital expected spend for 2017, as these expenditures relate to the funding of some Project Greenlight transformation initiatives. In certain cases, payback is expected to be achieved within two years. We completed planned major outages at Sundance Units 5 and 6, Keephills Unit 2, Keephills Unit 3, Sheerness Unit 1, Centralia Unit 2, Sarnia, and Windsor, and we completed an overhaul to one of our draglines at our Highvale mine.

### Strategic Growth and Corporate Transformation

#### Acquisition of Two U.S. Wind Projects

On Feb. 20, 2018, TransAlta Renewables announced that it had entered into an arrangement to acquire two wind construction-ready projects in the United States. See the Significant and Subsequent Events section of this MD&A for further details.

#### South Hedland Power Station and Conversion of Class B Shares

Our South Hedland Power Station achieved commercial operation on July 28, 2017. On Aug. 1, 2017, we converted our 26.1 million Class B shares held in TransAlta Renewables into 26.4 million common shares of TransAlta Renewables. At that time, our common share equity participation percentage in TransAlta Renewables increased to 64 per cent from 59.8 per cent. The Class B shares were converted at a ratio greater than 1:1 because the construction and commissioning costs for the project were below the referenced costs agreed to with TransAlta Renewables. TransAlta Renewables also announced an increase in its monthly dividend rate of approximately 7 per cent.

On Aug. 1, 2017, FMG notified TransAlta that in its view the South Hedland Power Station has not yet satisfied the requisite performance criteria under the South Hedland PPA between FMG and TransAlta. In our view, all conditions to establish commercial operations have been fully satisfied under the terms of the PPA with FMG and TransAlta. Horizon Power, the local utility and pricing offtaker, has not disputed commercial operation. On Nov. 13, 2017, FMG issued a notice of termination of the PPA.

(1) Lost production excludes periods of planned major maintenance at US Coal, which occur during periods of economic dispatching.



Our view is that the contract termination is invalid and, as such, we have continued to invoice FMG for monthly capacity. On Dec. 4, 2017, we commenced proceedings in the Supreme Court of Western Australia to recover amounts invoiced under the PPA to FMG.

### **Kent Hills Wind Project**

During the second quarter, TransAlta Renewables entered into a long-term contract with the New Brunswick Power Corporation ("NB Power") for the sale of all power generated by an additional 17.25 MW of capacity from the Kent Hills wind project. At the same time, the term of the Kent Hills 1 contract with NB Power was extended from 2033 to 2035, matching the life of the Kent Hills 2 and Kent Hills 3 wind projects.

The additional 17.25 MW at Kent Hills is an expansion of our existing Kent Hills wind farms, increasing the total operating capacity of the Kent Hills wind farms to approximately 167 MW. We expect to begin the construction phase in the spring of 2018.

On Oct. 2, 2017, TransAlta Renewables' indirect majority-owned subsidiary, KHWLP, closed an approximate \$260 million bond offering, by way of a private placement, which is secured by, among other things, a first ranking charge over all assets of KHWLP. The bonds are amortizing and bear interest at an annual rate of 4.454 per cent, payable quarterly, and mature on Nov. 30, 2033. The proceeds from the financing were used to early repay maturing debt and to fund the expansion of the project, net of \$30 million held in a construction reserve account with the remainder, being distributed to the partners in the Kent Hills wind project.

### **Brazeau Hydro Pumped Storage**

The Brazeau Hydro Pumped Storage project is an innovative way to generate and shape clean electricity. It will store water that can be used to both generate power when it is needed and store excess power supply when demand is low. When there is excess renewable generation in periods of low demand, water will be pumped from the lower reservoir and stored in the upper reservoir to be used later. When demand is high and generation from other renewables generation is not sufficient, water will flow back through a turbine using gravity to generate clean electricity. The Brazeau Hydro Pumped Storage project is a focus for us, as it has existing infrastructure that reduces the cost and environmental footprint of the project, is situated close to existing transmission infrastructure, and allows for increased renewables development by balancing intermittent generation from wind and solar.

We are currently working to secure a path that will advance our investment in the project and secure a long-term contract for the project. The Brazeau Hydro Pumped Storage project is expected to have new capacity ranging between 600 MW to 900 MW, bringing the total Brazeau facility to 955 to 1,255 MW, post-completion. We estimate an investment in the range of \$1.8 billion to \$2.5 billion and expect construction to begin upon receipt of a long-term contract and regulatory approvals, between 2020 and 2021, with operations to commence in 2025. In 2017, we invested approximately \$6 million to advance the environmental study, work with stakeholders and execute geotechnical work to help further our design and construction phase.

### **Other Growth Projects**

We are advancing our plans to build, own and operate the following growth projects:

- The Antelope Coulee Wind project - a wind project located in southwest Saskatchewan, comprised of up to 55 turbines, with a total capacity of between 100 MW to 200 MW, depending on the approved size of the project. If successful, construction could begin in 2020 with a proposed commercial operation date of no later than September 2021. If built, the project is expected to produce up to 800,000 MWh of electricity annually, enough to power over 80,000 homes.
- The Garden Plain Wind project - a wind project located near Drumheller, Alberta, comprised of 36 turbines, with a total capacity of approximately 130 MW. We are in the late stages of finalizing the project design and are preparing to submit an application to the AUC for construction and permitting approval, which is expected in March 2018. If built, the project is expected to produce 455,000 MWh of electricity annually, enough to power around 50,000 homes.

- The New Colony Wind Farm - a greenfield wind project located in Martinsdale, Montana, comprised of 7 turbines, with a total capacity of approximately 23.1 MW. The project is in late stages of development and if built, the project is expected to produce 75,000 MWh of energy annually.
- Goonumbla Solar Project - a solar project located in New South Wales, roughly 350 kilometres from Sydney, consisting of photovoltaic solar panels with a total capacity of 70 MW. The project is permitted and has an interconnection agreement in place with a transmission operator. An experienced engineering, procurement, and construction contractor has been selected.

In 2015 we completed two transactions and acquired:

- 71 MW of fully contracted renewable generation assets for cash consideration of US\$76 million together with the assumption of certain tax equity obligations and US\$42 million of non-recourse debt. The assets acquired include 21 MW of solar projects located in Massachusetts and the 50 MW Lakeswind wind project located in Minnesota. The assets are contracted under long-term PPAs ranging from 20 to 30 years.
- As part of the restructuring of our Poplar Creek contract, we acquired the 20 MW Kent Breeze wind facility located in Ontario, which has a 20-year contract with the Ontario IESO and a 51 per cent interest in an 88 MW non-contracted wind facility in Alberta. Our interest in the Alberta wind facility was sold in early 2017.

During 2015, we received approval from the AUC to construct and operate an 856 MW combined-cycle natural-gas-fired power plant in Alberta. The Sundance 7 project has received all regulatory approvals after receiving the *Environmental Protection and Enhancement Act* approval from Alberta Environment and Parks on Oct. 1, 2015. Construction of Sundance 7 will not commence until we have contracted a significant portion of the plant capacity. Following changes to market conditions in Alberta during the last few years, we do not anticipate that this condition will be met before the beginning of the next decade. In December 2015, we repurchased our partner's 50 per cent share in TAMA Power, the jointly controlled entity developing this project, for consideration of \$10 million payable over five years, along with an option permitting the partner to buy back into this project or into other projects of TAMA Power during this period.

### Project Greenlight

Our transformation project is a top priority for us. Driven by engagement from all employees, the intent is to deliver ambitious improvements in every part of the Corporation. Initiatives include increasing revenue, improving generation, reducing operating and maintenance costs, reducing overhead costs and financing costs, and optimizing our capital spend. We expect Project Greenlight to deliver sustainable pre-tax savings of approximately \$50 million to \$70 million annually, commencing in 2018. We are on track to achieve our expected annual savings targets. In 2017, the cost of the program was largely offset by the cost reductions and productivity gains. We expect to invest a further \$10 million to \$20 million on this program in 2018. We also expect to spend \$20 million to \$30 million related to productivity capital in 2018.

### Contractual Profile

Approximately 65 per cent of our capacity over the next two years is sold under long-term contracts. Excluding Alberta PPAs for our coal and hydro facilities, the majority of these contracts have maturities in excess of 10 years. During the fourth quarter of 2017, we entered into a long-term contract for the Fort Saskatchewan natural gas facility, commencing Jan. 1, 2020. The contract has an initial 10-year term. In 2016, we entered into a long-term contract for the Akolkolex hydro facility in B.C., expiring in 2045. Our South Hedland Power Station reached commercial operations on July 28, 2017, and is expected to add stable contracted cash flows until the end of its 25-year contract life. In 2015, significant contracts were extended at our Poplar Creek, Windsor, and Parkeston facilities, as discussed in more detail below. The average life of these contracts is approximately 19 years.

### **Poplar Creek**

In late 2015, we closed the restructuring of our contractual arrangement for power generation services with Suncor at Suncor's oil sands base site near Fort McMurray and the acquisition of Suncor's interest in two wind projects located in Alberta and Ontario.

The Poplar Creek cogeneration facility had been built and contracted to provide steam and electricity to Suncor until 2023. Under the terms of the new arrangement, Suncor acquired from TransAlta two steam turbines with an installed capacity of 132 MW and certain transmission interconnection assets. In addition, Suncor assumed full operational control of the cogeneration facility, including responsibility for all capital costs and the right to use the full 244 MW capacity of TransAlta's gas generators until Dec. 31, 2030. We provide Suncor with technical support to maximize performance and reliability of plant equipment. Ownership of the entire Poplar Creek cogeneration facility will transfer to Suncor in 2030.

As part of the arrangement, we acquired Suncor's 20 MW Kent Breeze wind facility located in Ontario and Suncor's 51 per cent interest in the 88 MW Wintering Hills merchant wind facility located in Alberta. The Kent Breeze facility has a 20-year contract with the Ontario IESO. On Jan. 26, 2017, we announced the sale of our 51 per cent interest in the Wintering Hills merchant wind facility for approximately \$61 million.

The Poplar Creek transaction creates value by increasing the duration of the contract to 2030 from the prior 2023 expiry, while the sale of Wintering Hills reduces our exposure to Alberta's merchant power market, and allows us an injection of near-term liquidity and financial flexibility to pay down debt. Additionally, we were able to further leverage our interest in the Poplar Creek cogeneration facility by completing a private placement in late December, of \$202.5 million bonds that mature in 2030 and are secured by a first ranking charge over the equity interests of the issuer that issued such bonds, further allowing us to deleverage our corporate debt.

### **Windsor**

During 2015, we executed a new 15-year power supply contract with the Ontario IESO for our Windsor facility, which was effective Dec. 1, 2016. The contract is similar to the contract signed in 2013 for our Ottawa facility. Under the new contract, the plant will become dispatchable for up to 72 MW of capacity. The new contract provides long-term stable earnings for this facility.

### **Parkeston**

During 2015, we executed an extension to our PPA to supply power to the Kalgoorlie Consolidated Gold Mine from our 55 MW share of the Parkeston power station. The agreement extends the previous contract to October 2026 with options for early termination available to either party beginning in 2021. The contract extension will continue to provide stable cash flow for the business.

Over the last four years, we have nearly tripled the weighted average remaining contractual life of our gas fleet from six years to 19 years.

### **Human Capital**

Engaging our workforce, developing our employees, and minimizing safety incidents are the keys to human capital value creation at TransAlta. The most material impacts on our human capital performance are an engaged workforce and keeping our employees safe.

As at Dec. 31, 2017, we had 2,228 (2016 - 2,341) active employees. This number has decreased by four per cent since the previous year, following various restructuring initiatives to reduce costs and increase efficiency.

Approximately 57 per cent of our employees are unionized. We strive to maintain open and positive relationships with union representatives and regularly meet to exchange information, listen to concerns, and share ideas that further our mutual objectives. Collective bargaining is conducted in good faith, and we respect the rights of all employees to participate in collective bargaining.

### **Organizational Culture and Structure**

Our employees are central to value creation. Our corporate culture has been cultivated throughout our more than 100-year heritage of pioneering innovative ways to safely and responsibly generate reliable and affordable electricity. In 2016, we formalized our core values to help provide strategic clarity for our employees. We want our people to align with and live our core values, which are: innovation, respect, loyalty, accountability, integrity, and safety. We seek to challenge our employees to maximize their potential. We encourage alignment with our values and work ethic, while providing a foundation for leadership, collaboration, community support, growth, and work/life balance.

Our organizational structure consists of six levels, which helps facilitate pace and decision-making in our organization. Our business operates in a decentralized, business-centric model, with Coal & Mining, Gas & Renewables, Australia, and Energy Marketing and Trading defined as our four primary businesses. Our Corporate function oversees our business and provides strategic alignment.

### **Employee Benefits**

TransAlta is an attractive employer in all three countries in which we operate. We provide compensation to our employees at levels that are competitive in relation to their respective location. We strive to be an employer of choice through our total rewards program, which includes various incentive plans designed to align performance with our annual and mid-term targets, as determined annually by the Board.

Also included in compensation are various retirement savings plans. We have registered pension plans in Canada and the US, as well as a superannuation plan in Australia. The plans cover substantially all employees of the Corporation, its domestic subsidiaries, and specific named employees working internationally. These plans have defined benefit ("DB") and defined contribution ("DC") options, and in Canada there was an additional DB supplemental pension plan ("SPP") for members whose annual earnings exceed the Canadian income tax limit. The DB SPP was closed as of Dec. 31, 2015, and a new DC SPP commenced for only executive members effective Jan. 1, 2016. Current executives as of Dec. 31, 2015, were grandfathered in the DB SPP. The Australian superannuation plan is compulsory for employers with contributions required at a rate set by the government, currently 9.5 per cent of employees' wages and salaries.

The Canadian and US defined benefit pension plans are closed to new entrants, with the exception of the Highvale pension plan acquired in 2013. The US defined benefit pension plan was frozen effective Dec. 31, 2010, resulting in no future benefits being earned. The defined benefit plans are funded by the Corporation in accordance with governing regulations and actuarial valuations. We provide other health and dental benefits for disabled members and retired members, typically up to the age of 65. The supplemental pension plan is non-registered and an obligation of the Corporation. We are not obligated to fund the supplemental pension plan but are obligated to pay benefits under the terms of the plan as they come due.

### **Talent and Employee Development**

Talent and employee development is viewed as a key pillar of organizational health. In 2017, we conducted a Change Leadership Forum for our managing directors and in 2018 this program will be extended to managers. The two-day session is focused on organizational transformation with an emphasis on identifying root causes of barriers related to driving change.

In 2017, we completed a six-month (intermittent) leadership training program, called Elevate, for our middle management. This resulted in training approximately 75 leaders in the Corporation. The program was focused on establishing a learner's mindset, building trust and influence, strengths-based leadership, being transparent, providing feedback, collaboration as a team and innovation. In 2018, we are continuing this program with a focus on training our professionals and subject matter experts. Our professionals will be supported by our leaders who completed the program in 2017.

In addition to Elevate, we launched a two-day leadership program in 2017 for all of our employees. The program, called Execution Engine, was designed to build capabilities for our people to create an organization that is both efficient and adaptive, while living our values. The training program was built on research into what is needed for our people to help drive and sustain change. With everyone taking this course (approximately 700 employees or 30 per cent in the past nine months) the learning has become part of how we work. Employees learn project management (i.e., idea generation,

planning, problem solving and prioritization), effective communication (i.e., presentations, meetings, emails), how to get the best out of people (coaching and influencing) and health (organizational health and personal resilience).

## Safety

The safety of our people, communities and environment is one of our seven core values. At TransAlta we operate large and complex facilities. The environments in which we work, including Canadian winters and the Australian outback, often add an additional challenge to keep our employees safe. The safety of our staff, contractors, and visitors is the top priority of our social performance. Our safety culture is further embedded into TransAlta culture each year. Every meeting of more than four people starts with a “safety moment,” which helps share key safety learnings across the Corporation.

Our approach to safety was revised in 2015 from only a focus on occupational safety to a focus on both occupational safety and preventative maintenance (targeted with safety in mind). With collaboration from ScottishPower, who achieve leading safety performance, we launched our total safety management policy, which is a two-pronged approach. The policy builds on our occupational safety program, Target Zero, which is focused on protecting our workers on site, through personal protection equipment, inspections, safety controls, job safety analyses, field-level hazard assessments and safety communications. The policy is supplemented by our Operational Integrity program, which is focused on preventing all hazards from equipment, through definition and measurement of safety-critical performance measures and operating limits. Another way to think of Operational Integrity is preventative safety.

This policy and approach has led to progress and results. In 2017 our Injury Frequency Rate (“IFR”) was 0.72 (2016 - 0.85). IFR is defined as the number of injuries (lost-time and medical) for every 200,000 hours worked. Our ultimate goal is to achieve zero injury incidents, but annually we seek improvement over the prior year. Fortunately, we have experienced no fatalities during the last three years. Our target IFR in 2018 is 0.53, a 20 per cent reduction over 2017 performance.

In 2017, we introduced a new key performance indicator to help us further improve our safety performance. Total Incident Frequency (“TIF”) tracks the total number of injuries (medical aids, lost-time injuries, restricted works and first aids) relative to employee hours worked. First aids can be minor (such as a cut or scratch) nevertheless, incident awareness and understanding provide us with preventative safety knowledge, which translates into education for employees and subsequently injury avoidance. Our TIF in 2017 was 3.54. We are targeting a TIF of 2.83 in 2018, a 20 per cent reduction over 2017 performance. As noted above, our long-term goal is zero.

Year ended Dec. 31	2017	2016	2015
IFR	0.72	0.85	0.75
TIF	3.54	-	-

We reward our plants for safety leadership annually, and this year our President's Award for Safety Leadership went to the Ottawa Health Sciences Centre Cogeneration Team. Our cogeneration facility in Ottawa supports the Ottawa Hospital. This facility and its team have logged zero lost-time injuries for more than six years — and the effort didn't only come from our employees. More than 100 contractors, logging more than 50,000 contractor hours, completed their work without a single lost-time injury. Our team at our Sarnia facility also displayed great safety leadership in 2017. The team had 300,000 worker exposure hours in 2017 without injury and has had 1.15 million exposure hours since an injury last occurred.

## Intellectual Capital

Intellectual capital at TransAlta is another key to value creation. Our employee culture is supported by a long-term and sustainable approach, as evidenced by over 100 years in business. A long-term commitment lends itself to goodwill and brand recognition, something we value and don't take for granted. We believe our low cost and clean power strategy, supported by our internal values and sustainable approach to business, will help support and continue to increase our brand recognition positively.

The experience and acumen of our employees further enhances our capital value creation. This is evidenced by our 18-month ongoing internal transformation, called Project Greenlight. This project is focused on bottom-up innovation, specifically fostering a culture of idea generation, development of ideas into projects with defined KPIs, milestones and

execution or delivery dates, and ongoing project management to ensure success. Where we fail, we idea generate, build and test again. Since inception, we have completed 900 bottom-up initiatives.

We believe that global marketplace disruption is here to stay and we recognize that to adapt to the pace of change and remain competitive, our employees must be nimble, adaptive and work smarter and faster. For further details on our investment in our workforce, please see the Talent and Employee Development discussion in the Human Capital subsection of this MD&A.

In addition, our teams continuously explore the use of applied or new technologies to find solutions to expand or adapt our fleet in an ever-changing world, which helps protect our shareholder value and maintain delivery of reliable and affordable electricity.

The following are further examples of how we have developed innovative solutions to optimize and maximize value from our fleet:

#### **Operations Diagnostic Centre**

TransAlta has run its Operations Diagnostic Centre ("ODC") since 2008. The ODC monitors coal-fired, gas-fired, and wind-generating assets across Canada, the United States, and Australia. A centralized team of engineers and operations specialists remotely monitors our power plants for emerging equipment reliability and performance issues. ODC staff are trained in the development and use of specialized equipment monitoring software and can apply their experience in power plant operations. If an equipment issue is detected, the ODC notifies plant operations to investigate and remedy the issue before there is an impact to operations. The monitoring, analysis, and diagnostics completed by the ODC are focused on early identification of equipment issues based on longer-term trend analysis and complements day-to-day plant operations.

#### **Operational Integrity Program**

Our Operational Integrity program is the integration of sustainability, specifically safety, into asset management. It is a program designed to achieve process and equipment safety by understanding and monitoring of key operational risks and implementation of mitigation measures. Consider it proactive safety. In 2017, we put into place our Total Safety Management System, which integrates our work in Process Safety with our existing strength in Occupational Safety programs. We continue to see a positive increase in self-reporting and addressing process safety hazards as awareness and new tools are being introduced. This is evidenced by our trend in safety incidents, which decreased in 2017 to an IFR of 0.72 (0.85 in 2017). This was one of our best safety performance years in our history. Our goal is zero and the Operational Integrity program is a tried and tested tool to help propel us closer to this goal.

#### **Innovation: Applied Technologies**

TransAlta has been at the forefront of innovation in the power generation sector since the early 1900s when we developed hydro assets. To add context, these assets were developed at the same time as the automobile. We have been an early adopter and developer of wind technology in Canada and today are the largest wind generator in the country. Today we run a Wind Control Centre, the only one of its kind in Canada, that monitors, to the second, each and every wind turbine we operate across North America. In 2015, we made our first investment in solar technology with the purchase of a 21 MW solar facility in Massachusetts.

As we move towards our vision of becoming the leading clean power corporation in Canada by 2030 we continue to seek solutions to innovate and create value for investors, society and the environment. This is evidenced by our announcements of the accelerated coal-to-gas conversion plans, the expansion of our Kent Hills wind farm in New Brunswick, the proposed solar development in New South Wales, Australia, and the exploration of our proposed Brazeau hydro expansion, a 600-900 MW pumped hydro expansion that will double our hydro capacity in Alberta. Hydro is a clean alternative to both coal and gas and has long-term life. We still operate some of our legacy hydro assets from the early 1900s today.

We strive to keep up to date with power technologies that have the potential to redefine power markets today and in the future. Innovation is constantly happening on a more micro scale at TransAlta. For further communications on innovation at TransAlta, please visit [www.transalta.com/about-us/innovation](http://www.transalta.com/about-us/innovation).

## Social and Relationship Capital

Creating shared value for our stakeholders is the key to social and relationship value creation at TransAlta. The most material impacts to our social and relationship performance are public health and safety, anti-competitive behaviour and fostering better relationships and conditions with all stakeholders, but with a key focus on Indigenous groups. Each year we strive to do better in each of these areas.

### Public Health and Safety

We seek to ensure public health and safety through measures such as restricting physical access to our operating sites and by minimizing our environmental impact. It is our goal to both keep our employees safe and the peoples and the communities in which we operate.

We specifically look to protect against the following risks:

- harm to person(s);
- damage to property;
- increased liability due to negligence; and
- loss of organizational reputation and integrity.

When addressing concerns such as occupiers' liability, our Corporate Security team liaises with stakeholders to facilitate appropriate security countermeasures and controls to prevent or reduce the identified risk. For example, in 2017 we reduced the risk of cliff jumping on or close to our hydro facilities west of Calgary. We increased awareness through a collaborative multi-agency approach and tightened up the boundaries with the introduction of natural resources, such as foliage and large boulders, to prevent vehicular access to jump spots.

A safety signage project was launched across hydro in the Canmore valley and Seebe area. Our partners also supported this action, with:

- ATCO reinforcing its facility access with fencing;
- CP Rail placed effective signage and patrols; and
- the Stoney Nation Band emergency services increasing patrols and signage.

We also co-ordinated and conducted trespassing patrols in the area with Parks Canada, RCMP and bylaw officers. In addition, identified jump spots were physically taken down with our property owners in the area.

We actively monitor air emissions from our coal and gas plants. Our large coal facilities have Continuous Emissions Monitoring Systems in place, which help us monitor our pollutant emission levels to ensure they are in line with acceptable limits. When we are in breach of regulatory limits we report this to regulatory bodies and conduct a root cause analysis to understand how we can eliminate future breaches from occurring. In 2017, we had one sulphur dioxide breach at our Centralia coal plant.

Of note, our coal plants currently capture 80 per cent of mercury emissions and the majority of particulate matter emissions. Both mercury and particulate matter emissions have been deemed harmful to human health, which we recognize and work to minimize through capture. The health impact risk from emissions that do reach our environment is minimized due to the location of our plants, which are located away from urban environments. Independent studies dated Nov. 19, 2015, and conducted by University of Alberta scientist Dr. Warren Kindzierski, using provincial government monitoring data over nine years, also show that approximately 10 per cent or less of all particulate matter in the airshed in the largest urban environment close to our facilities, Edmonton, can be attributed to coal combustion emissions. Chemical "signatures" for emissions pointed to several sources of air quality concern in Edmonton, including local industry, vehicles and wood-burning fireplaces.

Assuming reasonably anticipated growth and operating scenarios, future GHG emissions and air pollution emissions performance will be dramatically reduced in respect of our existing assets in the next five years following the sale of the Solomon Power Station to FMG and as we execute our coal-to-gas conversion strategy. GHG emissions from coal will be cut within the range of 60 per cent or 12 million tonnes CO<sub>2e</sub>. We currently capture 80 per cent of mercury emissions at our coal plants, but post-coal burn mercury emissions will be eliminated. Particulate matter and sulphur dioxide emissions

will be virtually eliminated or considered negligible post-coal and diesel burn. Our nitrogen dioxide emissions will also be reduced in the range of approximately 50 per cent.

### **Indigenous Relationships and Partnerships**

The focus of our efforts in this area is to establish solid relationships with Indigenous and Métis communities, recognizing and respecting their rights and focusing on engaging them at the earliest stages of any applicable project or development. Specifically, our Aboriginal Relations team continues to develop and enhance aboriginal relations in areas of employment, economic development, community engagement, and investment. In 2017, we once again achieved the Canadian Council for Aboriginal Business's silver-level Progressive Aboriginal Relations certification. In 2016, we introduced our STAR tracking program, which functions as a communication record-keeping and engagement measurement tool. This capacity fulfils our requirements for consultation with stakeholders and aboriginal groups alike, and is capable of producing reports (notably, government reports) as proof of engagement and consultation efforts.

In 2017, we supported an Indigenous Leadership Program at Banff Centre for Arts and Creativity. Approximately 250 Indigenous leaders from over 120 communities attended. With help from TransAlta and other supporters, Banff Centre awarded scholarships to 191 leaders from 102 Indigenous communities across Canada, giving them the opportunity to attend this Indigenous Leadership Program.

Over the past five years, TransAlta's support has provided 39 scholarships for members of Indigenous communities to attend the programs and take that learning back to their communities. Those participants have come from communities across Alberta and British Columbia including the First Nations of Alexis Nakota Sioux, Bearspaw, Chiniki, Enoch Cree, Ermineskin Cree, Fort McKay, Kainai, Montana, Paul, Piikani, Samson Cree, Siksika, Squamish, Tsuu T'ina, and Wesley.

### **Stakeholder Relationships**

Relationships matter to TransAlta. Driven by our values, we seek to maximize value creation for our stakeholders and TransAlta.

#### **TransAlta Stakeholders**

Our stakeholders are people. Regardless of who they represent, our goal is to act in the best interests of the Corporation and to create value across our stakeholder chain. Major stakeholder categories can be summarized as shareholders, debt holders, business partners, contractors, consultants, customers, community organizations, employees, governments, Indigenous groups, industry and professional bodies, media, NGOs, public and regulatory affairs, residents and suppliers. This too encompasses our value chain. Our mindset is value creation across this chain.

#### **Engagement Framework**

Our stakeholder engagement framework is modelled and closely tied to the stakeholder engagement aspect of ISO 14001, which is an internationally recognized environmental management standard. This framework is a streamlined corporate-wide approach to ensure that engagement and relationship-building practices are consistent across TransAlta's locations and types of work.

#### **Methods of Engagement**

In order to run our business successfully, we are in consistent two-way communication with the majority of our stakeholders, some more than others. As an example, our dialogue with customers is daily, iterative and takes on many forms including meetings (in-person, virtual, and one-one), calls, emails, newsletters and feedback systems (online loops). It is both proactive and reactive. Our approach and our goal is to be proactive, which is communicating consistent messaging and information, while being transparent. There are often times we will need to be reactive, such as to a customer complaint, and we commit to timely and professional resolution using values-based dialogue. We then work to identify how to mitigate further issues, moving back to our proactive approach.



Part of our business is growth, which we achieve by developing or purchasing new assets. We proactively engage with many stakeholders in all of our geographic operating areas in Australia, Canada and the United States in order to develop and maintain relationships; assess needs and fit; and to seek out collaborative and sustainable value creation opportunities.

Recently we completed construction of our South Hedland 150 MW combined-cycle plant in Western Australia. The project took four years from RFP to commercial operation. Achieving construction and commercial operation was the outcome of successful stakeholder engagement and collaboration. We recently announced our coal-to-gas transition plan, secured by way of collaborative stakeholder engagement. This plan involved signing a Memorandum of Understanding with the Alberta government, which highlights the project fit for Alberta, not just TransAlta. The coal-to-gas project is expected to significantly reduce the environmental impact from coal (a reduction in air pollution and GHG emissions) while enabling the transition and addition of 5,000 MW of renewable energy by 2030. We are also currently exploring the expansion of our Brazeau hydro facility, which, once again, involves the collaboration, participation and approval of many stakeholders.

More details on our stakeholder engagement activities can be found via our social media channels.

### **Engagement Tracking and Reporting**

Our Stakeholder and Indigenous Relations tracking program functions as a Corporation-wide communication record-keeping tool, which is managed by our Stakeholder and Indigenous Relations team. This capacity fulfils our requirements for consultation with stakeholders and aboriginal groups alike, and is capable of producing reports (notably, government reports) as proof of engagement and consultation efforts. Built as an in-house application, this tool has no operating cost or fees and has the ability to grant different levels of access to information. Furthermore, the tool can store email conversations, documents and voice-mail messages related to any project, event, or issue, and use them in reports. It can also produce an array of statistical reports showing frequencies and volumes of engagement based on project, stakeholder, stakeholder group, issue or keywords.

### **Engagement and Board Communication**

The Board believes that it is important to have constructive engagement with its shareholders and other stakeholders and has established means for the shareholders of the Corporation and other stakeholders to communicate with the Board through the use of a confidential Ethics Helpline or by writing directly to the Board. The contact information for communicating with the Board is published in the Whistleblower section of this MD&A. Shareholders and other stakeholders may, at their option, communicate with the Board on an anonymous basis. The Corporation has also adopted a Shareholder Engagement Policy that describes the Board's approach to shareholder communication. In addition, the Board has adopted an annual non-binding advisory vote on the Corporation's approach to executive compensation. The Corporation is committed to ensuring continued good relations and communications with its shareholders and other stakeholders and will continue to evaluate its practices in light of any new governance initiatives or developments.

### **Highlights**

In early 2018 we launched our new energy services for customers. Our customer solutions team has partnered with best-in-class energy service providers to help businesses achieve:

- energy consumption and energy costs management;
- market price risks and volume exposure mitigation;
- sustainability initiatives such as self-generated electricity; and
- monitoring of energy market design changes, price signals and applicable and available incentives.

Our energy services include solar, energy efficiency audits, distributed generation and building automation. To learn more, please visit the Energy Services customer page on our website.

### **Supply Chain**

We continue to seek solutions to advance supply chain sustainability. In 2017 we partnered with Ivalua Inc. to optimize our global supply chain management operations. After an exhaustive review of all leading vendors, Ivalua was selected for its comprehensive Source-to-Pay platform, flexible architecture and overall ability to give TransAlta a competitive

advantage. Key business values that we expect include increased supply chain efficiency, reduced lead times, lower costs and improved supplier performance.

We continue to offer our business units optional sustainability terms and conditions for inclusion within supplier agreements. These terms and conditions include suppliers communicating their sustainability policies, strategy and performance; documented systems for labour practices; environmental management systems; disclosure of environmental infringements; disclosure of anticompetitive behavior; disclosure on climate change management; third-party certifications on products; and demonstration of community investments. Furthermore, as we explore major projects, such as our Brazeau hydro expansion, we are assessing vendors both at the RFP evaluation stage and in up-front information requests on such elements as safe work practices, environmental practices and Indigenous spend. This means, for example, getting information on:

- estimated value of services that will be procured through local Indigenous businesses (in RFP template);
- estimated number of local Indigenous persons that will be employed (in RFP template);
- understanding overall community spend and engagement; and
- understanding through interview processes and stakeholder work the state of community relations.

### Local Communities

TransAlta creates value for local communities through the generation of an essential service. We provide reliable, cost-efficient and clean power in Australia, Canada and the United States. With the phase-out of coal, we seek to secure favourable outcomes for our workers and the communities surrounding our plants. Our proposed coal-to-gas conversions provide the opportunity to maintain some jobs during conversions, support sector jobs, and redeploy some of our workforce in the plants or toward renewables growth. Electricity and energy have always been at the heart of the economy in Alberta, and any changes in the industry must therefore support our communities. Conversion will also help keep municipal, provincial and federal tax revenues supporting these communities. TransAlta advocates for sufficiently long timelines for transition to minimize disruption and negative economic impact, and to provide support for facility redevelopment, funds for retraining, and economic diversification.

### Community Investments

During 2017, TransAlta contributed \$2.6 million in donations and sponsorships (2016 - \$2.5 million). One of our major community investments is to United Way campaigns across Canada and the US. This year, TransAlta employees, retirees, contractors and the Corporation raised over \$1.28 million and directed over \$0.2 million to United Way youth education programs.

In 2017, we had a focus on youth education and achieved our target to direct \$0.75 million of community investment to this cause. Some of our partnerships included the University of Calgary, Southern and Northern Alberta Institutes of Technology, Mount Royal University, Banff Centre for Arts and Creativity (Indigenous leadership scholarships), Mother Earth Children's Charter School (Indigenous kindergarten to grade 9), Calgary Stampede (The Young Canadians - ages 7 to 18), national Canada and US Indigenous scholarships (post-secondary for trades and academic) and the Alberta Council for Environmental Education.

On July 30, 2015, we announced a US\$55 million community investment over 10 years to support energy efficiency, economic and community development, and education and retraining initiatives in Washington State. The US\$55 million community investment is part of the TransAlta Energy Transition Bill, passed in 2011. This bill was a historic agreement between policymakers, environmentalists, labour leaders, and TransAlta to transition away from coal in Washington State, closing the Centralia facility's two units, one in 2020 and the other in 2025.

In 2017, some highlights from grant investment included construction of an 86 kW solar project at the Tenino High School and construction of a 56 kW solar photovoltaic project for the library at Centralia College (both projects reducing power bills and CO<sub>2</sub> emissions). A new boiler system for the Toledo Elementary School is planned in 2018. Projects that promote a clean economy transition in Washington State will be ongoing until 2025.

## Natural Capital

We continue to increase value from natural capital-related business activities, while reducing our carbon footprint. Comparable EBITDA from renewable energy generation in 2017 was \$289 million (2016 - \$277 million). Our revenue in 2017 from carbon-related offsets was \$27.7 million (2016 - \$29 million). In addition, innovation-related natural capital value creation was in the range of \$25 million to \$35 million, primarily from sale of coal byproducts, but also from waste related recycling.

The following are key natural capital KPI trends:

<b>Year ended Dec. 31</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>
Renewable energy comparable EBITDA	289	277	249
Carbon offsets revenue	27.7	29.0	18.9
GHG emissions (million tonnes CO <sub>2</sub> e)	29.9	30.7	32.2

### Natural Capital Management

All energy sources used to generate electricity have some impact on the environment. While we are pursuing a business strategy that includes investing in low impact renewable energy resources such as wind, hydro, and solar, we also believe that natural gas will continue to play an important role in meeting energy needs as part of this transition. In 2017 we accelerated our transition from coal to gas. We are planning to convert six of our coal units to gas by 2022. We expect that by 2025 our owned asset generation capacity will be 100 per cent gas and renewables.

Regardless of the fuel type, we place significant importance on environmental compliance and continued environmental impact mitigation, while seeking to deliver low-cost electricity. Currently the most material natural or environmental capital impacts to our business are GHG emissions, air emissions (pollutants, metals), and energy use. Material impacts that we manage and track include our environmental management systems, environmental incidents and spills, land use, water usage, and waste management.

In the jurisdictions in which we operate, legislators have proposed and enacted regulations to discontinue, over time, the use of the technologies our coal-fueled plants currently utilize. Our gas and coal facilities can also incur costs in relation to their carbon emissions, depending on the jurisdiction in which the facility is located. Our contracted facilities can generally recover those costs from the customer. Conversely, our renewable generation facilities are generally able to realize value from their environmental attributes. We continue to closely monitor the progress and risks associated with environmental legislation changes on our future operations.

Reducing the environmental impact of our activities benefits not only our operations and financial results, but also the communities in which we operate. We expect that increased scrutiny will be placed on environmental emissions and compliance, and therefore we have a proactive approach to minimizing risks to our results. Our Board provides oversight with respect to the Corporation's monitoring of environmental regulations and public policy changes and to the establishment and adherence to environmental practices, procedures and policies in response to legal/regulatory and industry compliance or best practices.

Our environmental initiatives include:

- **Renewable power growth and offsets portfolio:** Over the last 10 years, we have added approximately 1,300 MW in renewable energy capacity. In 2017, 360 MW of our Alberta wind capacity was eligible to generate offsets at a rate of \$20/tonne CO<sub>2</sub>e. Annual revenue generation from these offsets was in the range of \$10 million to \$15 million. In 2018, as per rules associated with the new Alberta Carbon Competitiveness Incentive, our offset eligibility capacity will expand to include additional capacity from our wind fleet and hydro fleet. The price of offsets will also rise to \$30/tonne CO<sub>2</sub>e. We expect Alberta offset revenue to rise to approximately \$25 million in 2018.
- **Environmental controls and efficiency:** We continue to make operational improvements and investments in our existing generating facilities to reduce the environmental impact of generating electricity. We have installed mercury control equipment at all of our coal operations and we achieve an 80 per cent capture rate of mercury at all coal facilities. Our Keephills 3 and Genesee 3 plants use supercritical combustion technology to maximize thermal

efficiency, as well as sulphur dioxide ("SO<sub>2</sub>") capture and low oxides of nitrogen ("NO<sub>x</sub>") combustion technology. Uprate or energy-efficiency projects completed at our Keephills and Sundance plants, including a 15 MW uprate finalized in 2015 at Sundance 3, have improved the energy and emissions efficiency of those units.

- **Planning:** With respect to environmental rules (as detailed in the following Regional Regulation and Compliance subsection), we investigate the cost effectiveness of multiple technological solutions and various operating models in order to prepare appropriate work scopes.
- **Policy participation:** We are active in policy discussions at a variety of levels of government and with industry participants. Where capacity retirements are being mandated, we advocate minimizing the capital requirements of incremental regulation, to allow reinvestment in lower-intensity sources during the transition phase. In Washington State, the retirement of our Centralia coal plant was established through a multi-stakeholder agreement. In 2016 we entered into the OCA with the Alberta Government totalling \$524 million, and a Memorandum of Understanding to facilitate the conversion of coal plants to gas and the development of a capacity market.

In addition to these initiatives, we maintain procedures for environmental incidents similar to our safety practices, with tracking, analyzing, and active management to eliminate occurrence, and ongoing support from our Operational Integrity program. With respect to biodiversity management, we seek to establish robust environmental research and data collection to establish scientifically sound baselines of the natural environment around our facilities and closely monitor the air, land and water in these areas to identify and curtail potential impacts.

### Environmental Performance

All of our 67 facilities have Environmental Management Systems ("EMS") in place, the majority of which closely align the internationally recognized ISO 14001 EMS standard. We have operated our facilities in line with ISO 14001 for 18 years, and our systems and knowledge of management systems are therefore mature. We no longer certify our Alberta coal plants as ISO 14001, but the plants continue to run best practice EMS. Only two of our facilities do not closely track ISO 14001, which is due to commercial arrangements (we are not the primary operator), but these facilities still have EMS.

### Environmental Incidents and Spills

We recorded five significant environmental incidents in 2017 (2016 - 16 incidents), which was below our target of 11. This was a record year for TransAlta and reflects our continuous improvement in tracking, presorting and identifying potential hazards. All incidents occurred at our coal fleet. None of these incidents resulted in a material environmental impact.

The following are the environmental incidents by fuel types:

Year ended Dec. 31	2017	2016	2015
Coal	5	13	10
Gas and renewables	-	3	2
<b>Total environmental incidents</b>	<b>5</b>	<b>16</b>	<b>12</b>

Incident types in 2017 included the expiry of an approval to transfer water, an SO<sub>2</sub> exceedance at our Centralia plant, a pump failure leading to an unplanned discharge and a hydrocarbon spill leading to contamination of soil and groundwater. All incidents were managed in line with our EMS practice and resolved quickly. We continue to target improvement and our corporate-wide 2018 target is nine or fewer incidents. We also continue to track and manage all non-reportable (minor) environmental incidents, which helps us identify what causes an incident. Understanding the root cause of incidents helps with incident prevention planning and education.

Typical spills at TransAlta are hydrocarbon spills, which happen in low environmental impact areas and are almost always contained and recovered. It is extremely rare that we experience large spills with impact on the environment. Spills that do occur that we must report are typically just above acceptable regulatory spill limits and these are always addressed with a critical time factor. The estimated volume of spills in 2017 was 15 m<sup>3</sup> (2016 - 61 m<sup>3</sup>).

### Air Emissions

In 2017, air emissions were down compared with 2016. Air emissions decreased slightly in line with reduction in coal power generation and reduction in diesel combustion. Our future air emissions performance will be dramatically reduced in the next five years in respect of our existing assets as we execute our coal-to-gas conversion strategy and following the sale of our Solomon Power Station to FMG. We currently capture 80 per cent of mercury emissions at our coal plants, but post-coal burn mercury emissions will be eliminated following conversion. Particulate matter and sulphur dioxide emissions will be virtually eliminated or considered negligible post-coal and diesel burn. Our nitrogen dioxide emissions will also be reduced in the range of approximately 50 per cent.

Year ended Dec. 31	2017	2016	2015
Sulphur dioxide (tonnes)	36,200	39,600	41,800
Nitrogen oxide (tonnes)	44,400	48,400	48,000
Particulate matter (tonnes)	5,000	4,900	4,900
Mercury (kilograms)	110	130	170

### Water

Our principal water uses are for cooling and steam generation in coal and gas plants, and for hydro power production. Typically, TransAlta withdraws in the range of 220-240 million m<sup>3</sup> of water across our fleet. In 2017 we withdrew 213 million m<sup>3</sup> and returned approximately 172 million m<sup>3</sup> back to its source. Water is withdrawn primarily from rivers, where we hold permits to withdraw water and adhere to regulations on water quality. We return or discharge approximately 70 per cent of water back to the source, meeting the regulatory quality levels that exist in the various locations in which we operate. The difference between withdraw and discharge, representing consumption, is largely due to evaporation loss.

The following represents our total water consumption (million m<sup>3</sup>) over the last three years:

Year ended Dec. 31	2017	2016	2015
Water from environment	213	239	258
Water to environment	172	197	212
<b>Total water consumption</b>	<b>41</b>	<b>42</b>	<b>46</b>

Our areas of higher water risk are situated east of Perth in our simple-cycle gas plants in Western Australia and in our southern Alberta hydro operations. We monitor and manage water risk in our operating areas east of Perth. In southern Alberta, following the flood of 2013, our hydro facilities are being used for a greater water management role than they have played in the past. During 2016, we signed a five-year agreement with the Government of Alberta to manage water on the Bow River at our Ghost reservoir facility to aid in potential flood mitigation efforts, as well as at our Kananaskis Lakes System (which includes Interlakes, Pocaterra and Barrier), for drought mitigation efforts.

### Land Use

The largest land use associated with our operations is for surface mining of coal. Of the three mines we have operated, Whitewood is completely reclaimed and the land certification process is ongoing. Our Centralia mine in Washington State is currently in the reclamation phase (35 per cent reclaimed), and our Highvale mine in Alberta is actively mined with certain sections undergoing reclamation. Our reclamation plans are set out on a life-cycle basis and include contouring disturbed areas, re-establishing drainage, replacing topsoil and subsoil, re-vegetation, and land management. Our mining practice incorporates progressive reclamation where the final end use of the land is considered at all stages of planning and development.

In 2017, we reclaimed 57 acres (23 hectares) at our Highvale mine, which was below our target of 74 acres (30 hectares). This was due to competing priorities for equipment and inclement weather (early thaw and rain), which limited the opportunities to meet the topsoil placement goal. The Centralia mine is no longer actively used for coal operations, but reclamation activity is ongoing. In 2017, we reclaimed 16 hectares of land. Our Centralia mine team added another 150,000 Douglas Fir during the 2017 planting season, bringing the number of trees planted since 1991 to over 1.8 million.

In 2016, we decommissioned our Cowley Ridge wind plant, which was Canada's first commercial wind plant constructed in 1993 and reached its end of life in 2016. During this process, our wind operations team recycled:

- 54 towers weighing 20,000 pounds;
- 61 nacelles – the housing of the turbine generating components – weighing 22,000 pounds;
- 19 transformers weighing 9,000 pounds; and
- 32,000 litres of oil.

Our recycling efforts meant that we diverted 2,609,000 pounds from the land fill. This job was completed safely, and in addition generated around \$0.15 million of value from the recycled components. This work reflects TransAlta's values of innovation and safety, while maintaining a positive environmental impact at our operations.

In 2015, we donated 64 acres of land to the Alberta Fish & Game Association Wildlife Trust Fund. The land includes an area that was once a mine settling pond and is now a site of ecological significance. The donation aligns with our objectives for community participation and stakeholder engagement.

### Waste

Our operating teams work to minimize waste and maximize recoverable value from waste. Over the years, we have invested in equipment to capture byproducts from the combustion of coal, such as fly ash, bottom ash, gypsum, and cenospheres, for subsequent sale. These non-hazardous materials add value to products like cement and asphalt, wallboard, paints, and plastics. Byproduct sales and associated annual revenue generation typically ranges from \$25 million to \$35 million.

### Energy Use

TransAlta uses energy in a number of different ways. We burn coal, gas, and diesel to generate electricity. We harness the kinetic energy of water and wind to generate electricity. We also use the sun to generate electricity. In addition to combustion of fuel sources we also track combustion of fuel in the vehicles we use and energy use in the buildings we occupy. Knowledge of how much energy we use allows us to optimize and create energy efficiencies.

As an energy corporation, we naturally look for ways to optimize or create efficiencies related to the use of energy. Our coal-to-gas conversions display one innovative way we intend to reduce a significant amount of energy use and significantly reduce our environmental impact, while returning the generation of reliable and low-cost power supply to Albertan customers.

The following captures our energy use (millions of gigajoules). On a comparable basis, our energy use has declined over the last three years as a result of lower generation from our coal-generating assets.

Year ended Dec. 31 (in millions of GJ)	2017	2016	2015
Coal	447.4	469.1	483.4
Gas and renewables	49.4	59.2	58.9
Corporate	0.1	0.1	0.1
<b>Total energy use</b>	<b>496.9</b>	<b>528.4</b>	<b>542.4</b>

## Greenhouse Gas Emissions

In 2017, we estimate that 29.9 million tonnes of GHGs with an intensity of 0.86 tonnes per MWh (2016-30.7 million tonnes of GHGs with an intensity of 0.83 tonnes per MWh) were emitted as a result of normal operating activities.<sup>(1)</sup> Our GHG emissions decreased in 2017, primarily as a result of lower emissions from our gas facilities. In 2017 our Mississauga plant was no longer operational and our Windsor plant transitioned to a peaking facility. In Australia, our diesel burn at Parkeston and Solomon Power Station significantly declined. Our coal GHG emissions were relatively flat overall. At our Centralia plant in Washington State production increased due to market demand, which increased our emissions from the facility by 1.4 million tonnes of CO<sub>2</sub>e. This was offset by lower production and associated emissions (-1.6 million tonnes of CO<sub>2</sub>e) from our Alberta coal fleet.

The following are our GHG emissions in million tonnes CO<sub>2</sub>:

Year ended Dec. 31 (in million tonnes CO <sub>2</sub> )	2017	2016	2015
Coal	27.4	27.7	29.2
Gas and renewables	2.5	3.0	3.0
<b>Total GHG emissions</b>	<b>29.9</b>	<b>30.7</b>	<b>32.2</b>

Our total GHG emissions include both scope 1 and scope 2 emissions<sup>(2)</sup>. Scope 1 emissions in 2017 were estimated to be 29.7 million tonnes CO<sub>2</sub>e. Scope 2 emissions were estimated to be 0.2 million tonnes CO<sub>2</sub>e. We estimate our scope 3 emissions to be in the range of six million tonnes.

In 2017, TransAlta maintained its scoring on the Carbon Disclosure Project Climate Change investor request. Our overall score was a B, which places us as ahead of our peers when it comes to carbon disclosure, management, performance and leadership. We were also highlighted by the Chartered Professional Accountants of Canada ("CPA Canada") as the only company in Canada, out of 75 companies, that reports on climate change across all levels of disclosure: the Annual Information Form, this MD&A, and our information circular. Our 2016 Integrated Report was selected as a finalist for CPA Canada's Award of Excellence in Corporate Reporting – of note, our Climate Change disclosure was highlighted as "outstanding" by CPA Canada Judges.

## Climate Change

We believe in open and transparent reporting on climate change. Our climate change reporting is guided by the Financial Stability Board Task Force on Climate Related Financial Disclosures recommendations. The following highlights our management of climate change related impacts. For more detailed information, please visit our Climate Disclosure webpage: <https://www.transalta.com/sustainability/climate-change-action-and-strategy/>

(1) 2017 data are estimates based on best available data at the time of report production. GHGs include water vapour, CO<sub>2</sub>, methane, nitrous oxide, sulphur hexafluoride, hydrofluorocarbons, and perfluorocarbons. The majority of our estimated GHG emissions are comprised of CO<sub>2</sub> emissions from stationary combustion. Emissions intensity data has been aligned with the "Setting Organizational Boundaries: Operational Control" methodology set out in The Greenhouse Gas Protocol: A Corporate Accounting and Reporting Standard. As per the methodology, TransAlta reports emissions on an operation control basis, which means that we report 100 per cent of emissions at facilities in which we are the operator. Emissions intensity is calculated by dividing total operational emissions by 100 per cent of production (MWh) from operated facilities, regardless of financial ownership.

(2) The GHG Protocol Corporate Standard classifies a company's GHG emissions into three 'scopes'. Scope 1 emissions are direct emissions from owned or controlled sources. Scope 2 emissions are indirect emissions from the generation of purchased energy. Scope 3 emissions are all indirect emissions (not included in scope 2) that occur in the value chain of the reporting company, including both upstream and downstream emissions.

Climate change related risks are monitored through our Corporation-wide risk management processes and actively managed. Identified climate change risks and opportunities are also reviewed by our management team. We apply regionally specific carbon pricing, both current and anticipated, as a mechanism to manage future risks pertaining to uncertainty in the carbon market and as a safeguard to anticipate future impacts of regulatory changes on our facilities. It is also a method of modelling for future electricity prices and analyzing the viability of acquisitions. Identified climate change risks or opportunities and carbon pricing are recognized in the annual TransAlta long-and-medium range forecasting processes. Regulatory risk/compliance (coal electricity generation), physical risks (hydro and drought/floods) and monetary opportunities (gas and renewable electricity generation) are the main drivers of integration into business strategy.

Aligned with our business strategy is our climate change strategy, which is implemented and managed on a corporate-wide business unit level, consisting of four main areas of focus:

- energy-efficiency improvements;
- development of emissions offset portfolios to achieve emissions reductions at competitive costs;
- development of clean combustion technologies; and
- growth of our renewables portfolio as an increasing component of our total generation portfolio.

We seek investment in climate change related mitigation solutions where we can maximize value creation for our shareholders, local communities, and the environment. Conversion of our large coal fleet to gas-fired generation highlights this approach, which will allow us to run our assets longer than the federally mandated coal retirement schedule. Our goals for undertaking such anticipated actions are to enhance value for our shareholders, ensure low-cost and reliable power for Albertans, and reduce the environmental impact from coal-fired generation.

Our investment and growth in renewable energy is highlighted by our diverse portfolio of renewable energy generating assets. We currently operate over 2,200 MW of hydro, wind and solar power. We are the largest producer of wind power in Canada and the largest producer of hydro power in Alberta. Production from renewable energy in 2017 resulted in avoidance of over 3.1 million tonnes of CO<sub>2e</sub>, which is equivalent to removing over 660,000 vehicles from North American roads over the same year. For further details on governance and risk, see the Governance and Risk Management section of this MD&A.

Climate change related risks are monitored through our Corporation-wide risk management processes and actively managed. Identified climate change risks and opportunities are identified at the business unit level and through corporate functions (government relations, regulatory, emissions trading, and sustainability). Risks and opportunities are reviewed by our management team quarterly and reported to the Governance Environment and Safety Committee ("GESC") of the Board and the Audit and Risk Committee of the Board, as applicable.



Risk or opportunity	Management approach
<b>Policy requirements</b>	TransAlta supports smart regulation and carbon pricing that ensures economic growth and certainty for investment. We have also demonstrated co-operation and collaboration on climate-related policy, while ensuring we protect value for employees and shareholders. This is evidenced by our Off-Coal Agreement with the Alberta Government, totalling \$524 million and Memorandum of Understanding to convert coal plants to gas. Further climate-related policy updates can be found in the Regional Regulation and Compliance subsection of this MD&A
<b>Carbon pricing</b>	Our corporate function attributes regionally specific carbon pricing, both current and anticipated, as a mechanism to manage future risks pertaining to uncertainty in the carbon market and as a safeguard to anticipate future impacts of regulatory changes on facilities. This information is directed to the business unit level for further integration. Identified climate change risks or opportunities and carbon pricing are recognized in the annual TransAlta long-and-medium range forecasting processes. We capture economic profit from carbon markets through generation of renewable energy credits or offsets and via our emission trading function, which seeks to commoditize and profit from carbon trading.
<b>New technology</b>	We have demonstrated upside in growing renewable and gas power generation. From 2000 to 2017 we have grown renewable capacity from approximately 900 MW to over 2,200 MW. Our proposed Brazeau hydro expansion is an innovative energy storage project, which would involve a 900 MW expansion of the facility to operate as a pumped hydro facility.
<b>Adaptation and mitigation</b>	Our clean power strategy means that all new investment must meet clean standards in order to mitigate potential future risk related to carbon policy and pricing. Our target is for 100 per cent of net generation capacity to be from gas and renewables capacity by 2025. Our coal-to-gas conversion plan in Alberta is an adaptive measure to climate change related policy. Using existing infrastructure significantly reduces capital costs compared with new gas builds and also results in the avoidance of approximately \$15/MW in carbon related pricing (assuming a \$30 per tonne carbon price). Our new gas facility at South Hedland Power Station is built with adaptation in mind. The facility will operate with a best-in-class emission intensity, and the facility uses less water than traditional gas plants as we use dry cooling towers as opposed to the normal wet cooling towers (wet cooling tower have heavy water consumption). The plant is designed to withstand a category 5 cyclone, which can frequent the northwest region of Western Australia. Category 5 is the highest cyclone rating. Floods, which can occur in the area, have been mitigated by constructing the facility above the normal flood levels.
<b>Water stress</b>	Our thermal plants require water for operation. The majority of our thermal facilities are operated in low water stress environments. Our most water-stressed area of operation is at Sarnia; however, due to the nature of the operation, 98 per cent of water is recycled. The plant is a cogeneration facility. At all of our coal facilities we hold licences to pull water from low stressed areas. In Australia we purchase water for operations, and despite operating in remote locations, these areas are not currently water-stressed. Water purchasing will allow us to minimize local water stress if this becomes an issue. Our operating cost increase exposure due to water in Australia is low as our thermal operations are small.

## Weather

Abnormal weather events can impact our operations and give rise to risks. In addition, normal year-over-year variations in wind, solar, water and temperatures give rise to various levels of volume risk depending on the input fuel of each facility; events outside the design parameters of our facilities give rise to equipment risk; and fluctuations in temperatures can cause commodity price risk through impact on customer demand for heating or cooling. Refer to the Governance and Risk Management section of this MD&A for further discussion of each risk and our related management strategy.

During the past five years, some deviations from expected weather patterns have negatively impacted our annual financial results:

- the southern Alberta flood of 2013 disrupted our hydro operations and caused us to invest in substantial repair work. Our losses have been largely covered through insurance;

- warm weather in Alberta in 2015 increased derates at our coal facilities due to its impact on the Sundance cooling ponds. These cooling ponds are susceptible to warm weather; however, we anticipate that decreased coal production and the retirement and mothballing of Sundance Units 1 and 2, respectively, in the medium term will reduce the stress from such occurrence; and
- our Alberta mine was susceptible to significant rain starting in August of 2016, which resulted in several weeks of flooding and impacted our coal deliveries. We focused on improving drainage infrastructure and using stockpiles to mitigate future risks.

Over the same period, other deviations have positively impacted our financial results, such as the cold temperatures in eastern North America in the winter of 2014 that caused market volatility and benefitted our Energy Marketing Group.

### **Adaptation**

Our new South Hedland gas facility in Western Australia started commercial operation in 2017. The facility is built with adaptation in mind. The facility will operate with a best-in-class emission intensity for gas power generation and the facility uses less water than traditional gas plants as we use dry cooling towers as opposed to the normal wet cooling towers (wet cooling towers have heavy water consumption). The plant is designed to withstand a category 5 cyclone, which can frequent this region. Category 5 is the highest cyclone rating. The plant was also constructed above normal flood levels, as floods can occur in the area.

In 2017, our wind operations team developed and implemented a Blade Icing Mitigation program designed to reduce downtime of wind turbines during icing events. The program entails weather forecasting data, revised standard procedures and alarms for both active and forecasted icing conditions. Created for our wind farms in Ontario, Quebec and New Brunswick, this program allows our technicians to analyze the data before an icing event occurs and reduce the time during which the wind turbines are shut down, in turn increasing the generating time, revenue opportunity and safety of the wind turbines. Typically, we lose 40,000 MWh annually due to icing events. In 2017, we set a goal to reduce this by 5 per cent or \$0.25 million. In its first season, the program has saved over \$0.6 million. This program will be extremely valuable to ongoing operations of the wind turbines during the winter months.

### **Regional Regulation and Compliance**

Carbon pricing and related legislation will continue to have an impact on our business. We are committed to complying with legislative and regulatory requirements and to minimizing the environmental impact of our operations. We work with governments and the public to develop appropriate frameworks to protect the environment and to promote sustainable development.

Recent changes to carbon regulations may materially adversely affect us. As indicated under "Risk Factors" in our Annual Information Form and within the Governance and Risk Management section of this MD&A, many of our activities and properties are subject to carbon requirements, as well as changes in our liabilities under these requirements, which may have a material adverse effect upon our consolidated financial results.

#### **Canadian Federal Government**

In November 2016, the Canadian federal government announced that coal-fired generation would be phased out by 2030, following a similar commitment by the Alberta provincial government in November 2015. These decisions changed the coal plant closure requirements, which had previously been guided by federal regulations that became effective on July 1, 2015, and that provided for up to 50 years of life for coal units. According to the new shutdown requirements, the Corporation's older coal units (which retire prior to 2030) will be guided by the 50-year life rule, while newer units (which were previously scheduled to retire post-2030) will face the new 2030 shutdown date. In November 2016, the Corporation signed an OCA with the Alberta government that confirmed the 2030 shutdown commitment for the impacted units.

On Nov. 21, 2016, the Canadian federal government announced that the Department of Environment and Climate Change will develop regulations for gas-fired generation. The announcement confirmed plans to include specific rules for coal-to-gas converted units, including a proposed 15-year life and a separate emissions intensity standard. The Canadian federal government conducted consultations on the proposed regulation in the first two quarters of 2017. Finalized regulations are currently expected by the end of 2018.

On Oct. 3, 2016, the Canadian federal government announced its intention to implement a national price on GHG emissions. Under this proposal, beginning in 2018, there would be a price of \$10 per tonne of carbon dioxide equivalent emitted, rising to \$50 per tonne by 2022, or a comparable reduction in GHGs under a cap-and-trade program. The application of the price would be co-ordinated with provincial jurisdictions. We are currently assessing how this price mechanism will affect our operations.

#### Alberta

On Nov. 22, 2015, the Government of Alberta announced, through the CLP, its intent to phase out emissions from coal-fired generation by 2030, replace two-thirds of the retiring coal-fired generation with renewable generation and impose a new carbon price of \$30 per tonne of CO<sub>2</sub> emissions based on an industry-wide performance standard. On March 16, 2016, the Government of Alberta announced the appointment of a Coal Phase-out Facilitator to work with coal-fired electricity generators, the AESO, and the Government of Alberta to develop options to phase out emissions from coal-fired generation by 2030. The Coal Phase-out Facilitator was tasked with presenting options to the Government of Alberta that would strive to maintain the reliability of Alberta's electricity grid, maintain stability of prices for consumers and avoid unnecessarily stranding capital.

In March 2016, Alberta began developing its renewable energy procurement process design for the AESO to procure a first block of renewable generation projects to be in-service by mid-2019. On Sept. 14, 2016, the Government of Alberta reconfirmed its commitment to achieve 30 per cent renewables in Alberta's electricity energy mix by 2030. On May 24, 2016, the Government of Alberta passed the *Climate Leadership Implementation Act* which establishes the carbon framework for its application to fuels. It was effective for the electricity sector on Jan. 1, 2018.

On Nov. 24, 2016, we announced that we had entered into the OCA, which provides for transition payments for the cessation of coal-fired emissions from the Keephills 3, Genesee 3 and Sheerness coal-fired plants on or before Dec. 31, 2030. The affected plants are not, however, precluded from generating electricity at any time by any method other than the combustion of coal. Under the terms of the OCA, the Corporation will receive annual cash payments of approximately \$37.4 million, net to the Corporation, commencing in 2017 and terminating in 2030. For further details, refer to the Highlights section of this MD&A.

Additionally, we announced that we had reached an understanding set out in the MOU to collaborate and co-operate with the Government of Alberta in the development of a policy framework to facilitate the conversion of coal-fired generation to gas-fired generation, to facilitate existing and new renewable electricity development through supportive and enabling policy, and to ensure existing generation and new electricity generation are able to effectively participate in the capacity market being developed for the Province of Alberta.

On Jan. 1, 2018, the Alberta government transitioned from Specified Gas Emitters Regulation ("SGER") to the Carbon Competitiveness Incentive Regulation ("CCIR"). Under the CCIR, the regulatory compliance moved from a facility-specific compliance standard to a product/sectoral performance compliance standard. The carbon price remains set at \$30/tCO<sub>2</sub>e from 2018 to 2022 and will then follow the federal price increase to \$40/tCO<sub>2</sub>e in 2021 and \$50/tCO<sub>2</sub>e in 2022. The electricity sector performance standard was set at 0.37tCO<sub>2</sub>e/MWh but will decline over time. All renewable assets that received crediting under the SGER will continue to receive credits under CCIR on a one-to-one basis. All other renewable assets that did not receive credits under SGER will now be able to opt into the CCIR and get carbon crediting up to the electricity sector performance standard in perpetuity. Once the wind projects crediting standard under SGER ends, these renewable projects will also be able to opt into the CCIR and receive crediting.

In Alberta there are additional requirements for coal-fired generation units to implement additional air emission controls for oxides of NO<sub>x</sub> and SO<sub>2</sub> once the units reach the end of their respective PPAs, which in most cases is in 2020. These regulatory requirements were developed by the province in 2004 as a result of multi-stakeholder discussions under Alberta's Clean Air Strategic Alliance ("CASA"). The release of the federal regulations in 2012 adopted by the Government of Canada and the Government of Alberta, and the accelerated coal-fired generation retirement schedule, creates a potential misalignment between the CASA air pollutant requirements and schedules and the retirement schedules for the coal plants, which in themselves will result in significant reductions of NO<sub>x</sub>, SO<sub>2</sub> and particulate emissions. This is something which has been identified as a matter yet to be addressed in the MOU.

The Government of Alberta's Renewable Electricity Program is intended to encourage the development of 5,000 MW of new renewable electricity capacity by 2030. The AESO solicited interest in the first competitive procurement for 400 MW in 2017. Eligible projects must be 5 MW or larger and can be hydro, wind, solar and certain biomass. The first competition utilized an indexed renewable energy credit or contract for difference mechanism that will fix the price to the proponent for over 20 years. Four successful projects were announced in December of 2017, for nearly 600 MW of wind generation at a weighted average bid price of \$37/MWh.

The Government of Alberta has tasked the AESO with transitioning Alberta's energy-only market to a capacity market structure. The capacity market will help to ensure that there is sufficient supply adequacy, as over 6,000 MW of coal generation retires by 2030. The new market structure is expected to reduce reliance on scarcity pricing, which drives energy price volatility and the price signal for new investment, and to compensate resource owners with monthly capacity payments for making their capacity available in the energy and ancillary services market. The AESO is currently engaging with stakeholders in determining the design and implementation of the capacity market. The AESO will begin formalizing the capacity market design and implementing it in the second half of 2018, with the first procurement expected in the second half of 2019, to be effective in 2021, with first capacity contracts awarded at that time.

#### Pacific Northwest

Our Centralia coal facility is located in Washington State. On Dec. 17, 2014, Washington State Governor Jay Inslee released a carbon-emissions reduction program for the state. Included in that program were a cap-and-trade plan and a low-carbon fuels standard, with the proposed emissions cap becoming more stringent over time, providing emitters time to transition their operations. A late-2017 Court of Appeals case found that the Governor's Clean Air Rule was beyond his authority to implement.

On Aug. 3, 2015, the US federal government announced the Clean Power Plan ("CPP"). The plan set out GHG emission standards for new fossil-fuel-based power plants and emission limits for individual states. States had the option of interpreting their limits in mass-based (tons) or rate-based (pounds per MWh) terms. The plan was intended to achieve an overall reduction in GHG emissions of 32 per cent from 2005 levels by 2030. On Feb. 9, 2016, the US Supreme Court stayed the implementation of the Clean Power Plan, pending consideration of whether the regulations are lawful. Currently, the Environmental Protection Agency ("EPA") is not expected to implement the CPP, although the EPA will still have an obligation to address climate change emissions. The EPA's new approach to addressing climate change has yet to be defined or consulted on. The US also provided notice of its intention to withdraw from the 2015 Paris Agreement.

TransAlta has agreed with Washington State to retire its two Centralia coal units in 2020 and 2025 respectively. This agreement is formally part of the State's climate change program. We currently believe that there will be no additional GHG regulatory burden on US Coal given these commitments. The related TransAlta Energy Transition Bill was signed into law in 2011 and provides a framework to transition from coal to other forms of generation in the State. We are currently evaluating a number of transition solutions.

#### Ontario

On Feb. 25, 2016, Ontario released draft regulations for its GHG cap-and-trade program that were finalized on May 19, 2016. The regulations became effective Jan. 1, 2017, and will apply to all fossil fuels used for electricity generation. The majority of our gas-fired generation in Ontario will not be significantly impacted by virtue of change-in-law provisions within existing PPAs.

#### Australia

In March 2017, state elections were held in Western Australia and a change of government took place. The new Labor government announced a road map for electricity initiatives. The reform program focuses on three pillars of work: improving access to Western Power's network, improving reserve capacity and pricing signals, and improving access to, and operation of, the Pilbara electricity network.

#### Coal Transition

Our coal transition, whether it is executing on our coal-to-gas conversion plans or completing a full phase-out by 2030, is expected to vastly improve our environmental performance. Energy use, GHG, air emissions, waste generation and water usage is expected to significantly decline. A conversion of coal-fired power generation to gas-fired generation is expected to eliminate all mercury emissions and the majority of nitrogen oxide emissions.

## 2017 Sustainability Performance

### Stakeholder Communication and Value Creation

The information contained herein seeks to highlight our ability to create value for investors, stakeholders and society in the short, medium and long term. The selection of key information and key metrics disclosed in this integrated report and our full sustainability disclosures follow a materiality assessment process, which identifies key impact areas to our stakeholders. We subsequently are guided by, and place focus on, reporting on these key areas. More information on key areas of materiality can be found in the sustainability section of our website.

### Sustainability Targets and Results

Sustainability targets are strategic goals that support the long-term success of our business. Targets are set in line with business unit goals to manage key areas of concern for stakeholders and ultimately improve our environmental and social performance in these areas.

2017 Sustainability Targets			
	Financial	Results	Comments
<b>1. Maintain our investment grade rating</b>	Achieve and maintain investment grade credit metrics	Partly achieved	TransAlta maintains investment grade ratings from three out of four rating agencies: S&P (BBB-) negative outlook, DBRS (BBB low) stable outlook, and Fitch (BBB-) stable outlook
<b>2. Increase focus on FFO<sup>(1)</sup> and EBITDA<sup>(1)</sup></b>	Deliver comparable EBITDA and FFO in the range of \$1,025 million to \$1,135 million and \$765 million to \$855 million respectively	Achieved	For the year ended Dec. 31, 2017, comparable EBITDA was \$1,062 million and FFO was reported at \$804 million

(1) Represents our original outlook. In the second quarter we reduced the following 2017 targets: Comparable EBITDA from the previously announced target range of \$1,025 million to \$1,135 million to \$1,025 to \$1,100 million, FFO from the previously announced target range of \$765 million to \$855 million to \$765 million to \$820 million FCF target range to \$270 million to \$310 million from the previously announced target range of \$300 million to \$365 million.

	Human and Intellectual	Results	Comments
<b>3. Reduce safety incidents</b>	Achieve an Injury Frequency Rate below 0.50	Not achieved	Although we missed our target, we achieved one of our lowest IFRs in our history. Our 2017 IFR was 0.72, a 15 per cent improvement over 2016 performance
<b>4. Human Resources</b>	Maintain voluntary turnover percentage under eight per cent	Not achieved	Our voluntary turnover in 2017 was 11 per cent. We seek to maintain voluntary turnover or attrition under eight per cent as this is considered a healthy amount of attrition for a corporation. As we transition away from coal-fired generation and its associated jobs we face significant workforce challenges with retention. The lack of job security and uncertainty is unsettling for many of our coal employees and we faced this challenge in 2017
<b>5. Support employee development</b>	Continue development plans for all high-potential employees at the top three levels of the organization	Achieved	In 2017, we completed a six-month (intermittent) leadership training program, called Elevate, for our middle management. This resulted in the training of approximately 75 leaders in our company. The program was focused on establishing a learner's mindset, building trust and influence, strengths-based leadership, being transparent, providing feedback, collaboration as a team and innovation
	Natural	Results	Comments
<b>6. Minimize fleet-wide environmental incidents</b>	Keep recorded incidents (including spills and air infractions) below 11	Achieved	We recorded 5 significant environmental incidents in 2017, none of which had a material environmental impact. This was a 54 per cent improvement over 2016 performance
<b>7. Increase mine reclaimed acreage</b>	Replace annual topsoil at Highvale mine at a rate of 74 acres/year	Partly achieved	We were able to replace 57 acres in 2017. Competing priorities for equipment and inclement weather (early thaw and rain) limited the opportunities to meet the topsoil placement goal
<b>8. Utilize coal by-product</b>	Sell a minimum of two million tonnes of coal byproduct materials during the period 2015 to 2017	Achieved	We reused and sold over 2 million tonnes of coal byproducts (fly ash, bottom ash, cenospheres and gypsum) from 2015 to 2017
<b>9. Reduce air emissions</b>	95 per cent reduction from 2005 levels of TransAlta coal facility NO <sub>x</sub> and SO <sub>2</sub> emissions by 2030	On track	We reduced levels of NO <sub>x</sub> and SO <sub>2</sub> in 2017 by close to 4,000 tonnes collectively and remain on track to realize these emission reductions by 2030
<b>10. Reduce GHG emissions</b>	a) Our goal, in line with a commitment to the UN Sustainable Development Goals (SDGs), is to reduce our total GHG emissions in 2021 to 30 per cent below 2015 levels	On track	We reduced GHG emissions in 2017 by close to 1 million tonnes and we remain on track to realize emission reductions by 2021/2030
	b) Our goal, in line with a commitment to the UN SDGs and prevention of two degrees Celsius of global warming, is to reduce our total greenhouse gas emissions in 2030 to 60 per cent below 2015 levels	On track	

	Social and Relationship	Results	Comments
<b>11. Support youth education with community investment</b>	Approximately \$0.75 million of community investment spending will be directed to supporting youth education	Achieved	Some of our partnerships included the University of Calgary, Southern and Northern Alberta Institute of Technology, Mount Royal University, Banff Centre for Arts and Creativity (Indigenous leadership scholarships), Mother Earth Children's Charter School (Indigenous kindergarten to grade 9), Calgary Stampede (The Young Canadians - ages 7 to 18), national Canada and US Indigenous scholarships (post-secondary for trades and academic) and the Alberta Council for Environmental Education
<b>12. Increase internal best practice Aboriginal engagement awareness</b>	Develop an engagement and consultation best practices document for project planning and development as a guide for employees to work with Indigenous communities and stakeholders	Achieved	An Indigenous Awareness presentation was developed, which includes historical facts and basic concepts around consultation and engagement, which will be shared with all employees. The same presentation will be used at the Schulich School of Engineering at the University of Calgary in 2018 for one of their ethics courses
	Comprehensive	Results	Comments
<b>13. Transition from coal to gas-fired and renewable generation</b>	Continue negotiations with the Government of Alberta, using a principles-based approach, to ensure we have regulation certainty and the capacity needed to invest in clean power	Achieved	We signed a Memorandum of Understanding with the Alberta Government in 2016 to advance coal to gas conversions, expand credits for existing renewable energy facilities and level the playing field for incumbents from a capacity market. We also signed an OCA with the Alberta Government totaling \$524 million of compensation to the Corporation

## 2018 Sustainable Development Targets

Our 2018 and longer-term sustainability targets support the long-term success of our business. Targets are set in line with business unit goals to manage key areas of concern for stakeholders and ultimately improve our environmental and social performance in these areas. We continue to evolve and adapt targets to focus on anticipated key areas of materiality to stakeholders. Targets are outlined below:

	Human and Intellectual	Annual Performance Status
<b>1. Reduce safety incidents</b>	Achieve an Injury Frequency Rate below 0.53	20 per cent improvement over 2017 performance (0.75)
	Achieve a Total Incident Frequency rate below 2.83	New target
<b>2. Manage employee turnover</b>	Maintain voluntary turnover percentage under eight per cent	Consistent with 2017 target, we seek to maintain voluntary turnover under 8 per cent as this is considered a healthy amount of turnover
<b>3. Support employee development</b>	Advance our Elevate leadership training, completing training for 75 professionals or subject matter experts	Builds upon 2017 target and our continued focus on employee development

	Natural	Annual Performance Status
<b>4. Minimize fleet-wide environmental incidents</b>	Keep recorded incidents (including spills and air infractions) below 9	20 per cent improvement over 2017 target
<b>5. Increase mine reclaimed acreage</b>	Replace annual topsoil at Highvale mine at a rate of 70 acres/year	Below 2017 target (74 acres)
<b>6. Reduce air emissions</b>	95 per cent reduction from 2005 levels of TransAlta coal facility NO <sub>x</sub> and SO <sub>2</sub> emissions by 2030	Consistent with 2017 (long-term target)
<b>7. Reduce GHG emissions</b>	Our goal, in line with a commitment to the UN Sustainable Development Goals (SDGs), is to reduce our total GHG emissions in 2021 to 30 per cent below 2015 levels (Our GHG and clean power targets assume reasonably anticipated growth and operating scenarios)	Consistent with 2017 (long-term target)
	Our goal, in line with a commitment to the UN SDGs and prevention of two degrees Celsius of global warming, is to reduce our total GHG emissions in 2030 to 60 per cent below 2015 levels (Our GHG and clean power targets assume reasonably anticipated growth and operating scenarios)	
	Social and Relationship	Annual Performance Status
<b>8. Support quality education for youth</b>	Support equal access to all levels of education for youth and Indigenous peoples	New target
Our education goal and targets support UN SDG Goal 4: <i>Quality Education related to ensuring "inclusive and equitable quality education" and related to "eliminating gender disparities in education"</i>	Approximately \$0.75 million of community investment spending will be directed to supporting youth education	Consistent with 2017 target
<b>9. Increase internal best practice Aboriginal engagement awareness</b>	Develop sustainability and indigenous engagement materials for Integration within our developmental leadership programs at TransAlta	New target
	Comprehensive	Annual Performance Status
<b>10. TransAlta will be a leading clean power company by 2030</b>	By 2022, we will convert six coal plant units from coal-fired generation to gas-fired generation	New target
Our clean power goal and targets support the UN SDG Goal 7: <i>Affordable and Clean Energy related to ensuring "access to affordable, reliable, sustainable and modern energy"</i>	By 2025, 100 per cent of our owned asset company-wide net generation capacity will be from gas and renewables	New target
	We will continue to seek new opportunities to grow our portfolio of 2,265 MW wind, hydro and solar assets	New target
	Continue to explore viability of Brazeau 900 MW pumped hydro expansion – doubling our hydro capacity in Alberta	New target



## Governance and Risk Management

Our business activities expose us to a variety of risks and opportunities including, but not limited to, regulatory changes, rapidly changing market dynamics, and increased volatility in our key commodity markets. Our goal is to manage these risks and opportunities so that we are in position to develop our business and achieve our goals while remaining reasonably protected from an unacceptable level of risk or financial exposure. We use a multilevel risk management oversight structure to manage the risks and opportunities arising from our business activities, the markets in which we operate and the political environments and structures with which we interface.

### Governance

The key elements of our governance practices are:

- employees, management and the Board are committed to ethical business conduct, integrity, and honesty;
- we have established key policies and standards to provide a framework for how we conduct our business;
- the Chair of our Board and all directors, other than our Chief Executive Officer ("CEO"), are independent;
- the Board is comprised of individuals with a mix of skills, knowledge and experience that are critical for our business and our strategy;
- the effectiveness of the Board is achieved through annual evaluations and continuing education of our directors; and
- our management and Board facilitate and foster an open dialogue with shareholders and community stakeholders.

**Commitment to ethical conduct** is the foundation of our corporate governance model. We have adopted the following codes of conduct to guide our business decisions and everyday business activities:

- Corporate Code of Conduct, which applies to all employees and officers of TransAlta and its subsidiaries,
- Directors' Code of Conduct,
- Finance Code of Ethics, which applies to all financial employees of the Corporation, and
- Energy Trading Code of Conduct, which applies to all of our employees engaged in energy marketing.

Our codes of conduct outline the standards and expectations we have for our employees, officers and directors with respect to the protection and proper use of our assets. The codes also provide guidelines with respect to securing our assets, conflicts of interest, respect in the workplace, social responsibility, privacy, compliance with laws, insider trading, environment, health and safety, and our commitment to ethical and honest conduct. Our Corporate Code of Conduct goes beyond the laws, rules, and regulations that govern our business in the jurisdictions in which we operate; it outlines the principal business practices with which all employees must comply.

Our employees, officers, and directors are reminded annually about the importance of ethics and professionalism in their daily work, and must certify annually that they have reviewed and understand their responsibilities as set forth in the respective codes of conduct. This certification also requires our employees, officers, and directors to acknowledge that they have complied with the standards set out in the respective code during the last calendar year.

**The Board** is responsible for overseeing the management of the Corporation by establishing key policies and standards, including policies for the assessment and management of principal risks and strategic plans. The Board monitors and assesses the performance and progress of the Corporation's goals through candid and timely reports from the CEO and the senior management team. We have also established an annual evaluation process whereby our directors are provided with an opportunity to evaluate the Board, Board committees, individual directors, and the chair's performance.

In order to allow the Board to establish and manage the financial, environmental, and social elements of our governance practices, the Board has established the Audit and Risk Committee ("ARC"), the GESC, and the Human Resources Committee (the "HRC").

**The ARC**, consisting of independent members of the Board, provides assistance to the Board in fulfilling its oversight responsibility relating to the integrity of our financial statements and the financial reporting process; the systems of internal accounting and financial controls; the internal audit function; the external auditors' qualifications and terms and conditions of appointment, including remuneration; independence; performance and reports; and the legal and risk compliance programs as established by management and the Board. The ARC approves our Commodity and Financial Exposure Management policies and reviews quarterly Enterprise Risk Management reporting.

**The GESC** is responsible for developing and recommending to the Board a set of corporate governance principles applicable to the Corporation and for monitoring the compliance with these principles. The GESC is also responsible for Board recruitment and for the nomination of directors to the Board and its committees. In addition, the GESC assists the Board in fulfilling its oversight responsibilities with respect to the Corporation's monitoring of environmental, health and safety regulations and public policy changes and the establishment and adherence to environmental, health and safety practices, procedures, and policies. The GESC also receives an annual report on the annual Corporate Code of Conduct certification process.

In regards to overseeing and seeking to ensure that the Corporation consistently achieves strong environment, health, and safety ("EH&S") performance, the GESC undertakes a number of actions that include: (i) receiving regular reports from management regarding environmental compliance, trends, and TransAlta's responses; (ii) receiving reports and briefings on management's initiatives with respect to changes in climate change legislation, policy developments as well as other draft initiatives and the potential impact such initiatives may have on our operations; (iii) assessing the impact of the GHG policies implementation and other legislative initiatives on the Corporation's business; (iv) reviewing with management the EH&S policies of the Corporation; (v) reviewing with management the health and safety practices implemented within the Corporation, as well as the evaluation and training processes put in place to address problem areas; (vi) receiving reports from management on the near-miss reporting program and discussing with management ways to improve the EH&S processes and practices; and (vi) reviewing the effectiveness of our response to EH&S issues and any new initiatives put in place to further improve the Corporation's EH&S culture.

**The HRC** is empowered by the Board to review and approve key compensation and human resources policies of the Corporation that are intended to attract, recruit, retain, and motivate employees of the Corporation. The HRC also makes recommendations to the Board regarding the compensation of the Corporation's executive officers, including the review and adoption of equity-based incentive compensation plans, the adoption of human resources policies that support human rights and ethical conduct, and the review and approval of executive management succession and development plans.

The responsibilities of other stakeholders within our risk management oversight structure are described below:

The CEO and senior management review key risks quarterly. Specific Trading Risk Management reviews are held monthly by the Commodity and Compliance Risk Committee, and weekly by the Managing Director Commodity Risk, the commercial managing directors in Trading and Marketing, and the Senior Vice-President Trading and Marketing.

**The Investment Committee** is chaired by our Chief Legal and Compliance Officer and Corporate Secretary and is comprised of the CEO, Chief Financial Officer, Chief Legal and Compliance Officer and Corporate Secretary, and Chief Investment Officer. It reviews and approves all major capital expenditures including growth, productivity, life extensions, and major coal outages. Projects that are approved by the committee will then be put forward for approval by the Board, if required.

**The Commodity Risk & Compliance Committee** is chaired by our Chief Financial Officer and is comprised of the Chief Financial Officer, Chief Legal and Compliance Officer and Senior Vice President, Energy Marketing. It oversees the risk and compliance program in trading and ensures that this program is adequately resourced to monitor trading operations from a risk and compliance perspective. It also ensures the existence of appropriate controls, processes, systems and procedures to monitor adherence to policy.

TransAlta is listed on the Toronto Stock Exchange ("TSX") and the New York Stock Exchange and is subject to the governance regulations, rules, and standards applicable under both exchanges. Our corporate governance practices meet the following governance rules of the TSX and Canadian Securities Administrators: (i) Multilateral Instrument 52-109 - Certification of Disclosure in Issuers' Annual and Interim Filings; (ii) Multilateral Instrument 52-110 - Audit Committees; (iii) National Policy 58-201 - Corporate Governance Guidelines; and (iv) National Instrument 58-101 - Disclosure of Corporate Governance Practices. As a "foreign private issuer" under US securities laws, we are generally permitted to comply with Canadian corporate governance requirements. Additional information regarding our governance practices can be found in our management proxy circular.

## Risk Controls

Our risk controls have several key components:

### Enterprise Tone

We strive to foster beliefs and actions that are true to, and respectful of, our many stakeholders. We do this by investing in communities where we live and work, operating and growing sustainably, putting safety first, and being responsible to the many groups and individuals with whom we work.

### Policies

We maintain a comprehensive set of enterprise-wide policies. These policies establish delegated authorities and limits for business transactions, as well as allow for an exception approval process. Periodic reviews and audits are performed to ensure compliance with these policies. All employees and directors are required to sign a code of conduct on an annual basis.

### Reporting

On a regular basis, residual risk exposures are reported to key decision makers including the Board, senior management, and the Commodity Risk & Compliance Committee. Reporting to this committee includes analysis of new risks, monitoring of status to risk limits, review of events that can affect these risks, and discussion and review of the status of actions to minimize risks. This quarterly reporting provides for effective and timely risk management and oversight.

### Whistleblower System

We have a process in place where employees, shareholders, or other stakeholders may anonymously report any potential ethical concerns. These concerns can be submitted confidentially and anonymously, either directly to the ARC or to TransAlta's Ethics Helpline. All complaints are investigated and the ARC receives a report at every scheduled committee meeting on all findings. If the findings are urgent, they will be reported to the Chair of the Board immediately.

### Value at Risk and Trading Positions

Value at risk ("VaR") is one of the primary measures used to manage our exposure to market risk resulting from commodity risk management activities. VaR is calculated and reported on a daily basis. This metric describes the potential change in the value of our trading portfolio over a three-day period within a 95 per cent confidence level, resulting from normal market fluctuations.

VaR is a commonly used metric that is employed by industry to track the risk in commodity risk management positions and portfolios. Two common methodologies for estimating VaR are the historical variance/covariance and Monte Carlo approaches. We estimate VaR using the historical variance/covariance approach. An inherent limitation of historical variance/covariance VaR is that historical information used in the estimate may not be indicative of future market risk. Stress tests are performed periodically to measure the financial impact to the trading portfolio resulting from potential market events, including fluctuations in market prices, volatilities of those prices, and the relationships between those prices. We also employ additional risk mitigation measures. VaR at Dec. 31, 2017, associated with our proprietary commodity risk management activities was \$5 million (2016 - \$2 million). Refer to the Commodity Price Risk section of this MD&A for further discussion.

## Risk Factors

Risk is an inherent factor of doing business. The following section addresses some, but not all, risk factors that could affect our future results and our activities in mitigating those risks. These risks do not occur in isolation, but must be considered in conjunction with each other.

For some risk factors we show the after-tax effect on net earnings of changes in certain key variables. The analysis is based on business conditions and production volumes in 2017. Each item in the sensitivity analysis assumes all other potential variables are held constant. While these sensitivities are applicable to the period and the magnitude of changes on which they are based, they may not be applicable in other periods, under other economic circumstances, or for a greater magnitude of changes. The changes in rates should also not be assumed to be proportionate to earnings in all instances.

### Volume Risk

Volume risk relates to the variances from our expected production. For example, the financial performance of our Hydro, Wind, and Solar operations is partially dependent upon the availability of their input resources in a given year. Where we are unable to produce sufficient quantities of output in relation to contractually specified volumes, we may be required to pay penalties or purchase replacement power in the market.

#### We manage volume risk by:

- actively managing our assets and their condition in order to be proactive in plant maintenance so that our plants are available to produce when required;
- monitoring water resources throughout Alberta to the best of our ability and optimizing this resource against real-time electricity market opportunities;
- placing our facilities in locations that we believe to have adequate resources to generate electricity to meet the requirements of our contracts. However, we cannot guarantee that these resources will be available when we need them or in the quantities that we require; and
- diversifying our fuels and geography as one way of mitigating regional or fuel-specific events.

The sensitivity of volumes to our net earnings is shown below:

Factor	Increase or decrease (%)	Approximate impact on net earnings
Availability/production	1	12

### Generation Equipment and Technology Risk

There is a risk of equipment failure due to wear and tear, latent defect, design error or operator error, among other things, which could have a material adverse effect on the Corporation. Although our generation facilities have generally operated in accordance with expectations, there can be no assurance that they will continue to do so. Our plants are exposed to operational risks such as failures due to cyclic, thermal, and corrosion damage in boilers, generators, and turbines, and other issues that can lead to outages and increased volume risk. If plants do not meet availability or production targets specified in their PPA or other long-term contracts, we may be required to compensate the purchaser for the loss in the availability of production or record reduced energy or capacity payments. For merchant facilities, an outage can result in lost merchant opportunities. Therefore, an extended outage could have a material adverse effect on our business, financial condition, results of operations, or our cash flows.

As well, we are exposed to procurement risk for specialized parts that may have long lead times. If we are unable to procure these parts when they are needed for maintenance activities, we could face an extended period where our equipment is unavailable to produce electricity.

#### We manage our generation equipment and technology risk by:

- operating our generating facilities within defined and proven operating standards that are designed to maximize the availability of our generating facilities for the longest period of time;
- performing preventive maintenance on a regular basis;
- adhering to a comprehensive plant maintenance program and regular turnaround schedules;
- adjusting maintenance plans by facility to reflect the equipment type and age;
- having sufficient business interruption coverage in place in the event of an extended outage;

- having force majeure clauses in our thermal and other PPAs and other long-term contracts;
- using proven technology in our generating facilities;
- monitoring technological advances and evaluating their impact upon our existing generating fleet and related maintenance programs;
- negotiating strategic supply agreements with selected vendors to ensure key components are available in the event of a significant outage;
- entering into long-term arrangements with our strategic supply partners to ensure availability of critical spare parts; and
- developing a long-term asset management strategy with the objective of maximizing the life cycles of our existing facilities and/or replacing of selected generating assets.

### **Commodity Price Risk**

We have exposure to movements in certain commodity prices, including the market price of electricity and fuels used to produce electricity in both our electricity generation and proprietary trading businesses.

We manage the financial exposure associated with fluctuations in electricity price risk by:

- entering into long-term contracts that specify the price at which electricity, steam, and other services are provided;
- maintaining a portfolio of short-, medium- and long-term contracts to mitigate our exposure to short-term fluctuations in commodity prices,
- purchasing natural gas coincident with production for merchant plants so spot market spark spreads are adequate to produce and sell electricity at a profit; and
- ensuring limits and controls are in place for our proprietary trading activities.

In 2017, we had approximately 92 per cent (2016 - 88 per cent) of production under short-term and long-term contracts and hedges. In the event of a planned or unplanned plant outage or other similar event, however, we are exposed to changes in electricity prices on purchases of electricity from the market to fulfil our supply obligations under these short- and long-term contracts.

We manage the financial exposure to fluctuations in the costs of fuels used in production by:

- entering into long-term contracts that specify the price at which fuel is to be supplied to our plants,
- hedging emissions costs by entering into various emission trading arrangements, and
- selectively using hedges, where available, to set prices for fuel.

In 2017, 57 per cent (2016 - 79 per cent) of our cost of gas used in generating electricity was contractually fixed or passed through to our customers and 100 per cent (2016 - 100 per cent) of our purchased coal costs were contractually fixed.

Actual variations in net earnings can vary from calculated sensitivities and may not be linear due to optimization opportunities, co-dependencies and cost mitigations, production, availability, and other factors.

### **Coal Supply Risk**

Having sufficient fuel available when required for generation is essential to maintaining our ability to produce electricity under contracts and for merchant sale opportunities. At our coal-fired plants, input costs, such as diesel, tires, the price and availability of mining equipment, the volume of overburden removed to access coal reserves, rail rates, and the location of mining operations relative to the power plants are some of the exposures in our operations. Additionally, the ability of the mines to deliver coal to the power plants can be impacted by weather conditions and labour relations. At US Coal, interruptions at our supplier's mine, the availability of trains to deliver coal, and the financial viability of our coal suppliers could affect our ability to generate electricity.

We manage coal supply risk by:

- ensuring that the majority of the coal used in electrical generation in Alberta is from reserves permitted through coal rights we have purchased or for which we have long-term supply contracts, thereby limiting our exposure to fluctuations in the supply of coal from third parties;
- using longer-term mining plans to ensure the optimal supply of coal from our mines;
- sourcing the majority of the coal used at US Coal under a mix of short-, medium-, and long-term contracts and from multiple mine sources to ensure sufficient coal is available at a competitive cost;
- contracting sufficient trains to deliver the coal requirements at U.S. Coal;
- ensuring coal inventories on hand at Canadian Coal and US Coal are at appropriate levels for usage requirements;
- ensuring efficient coal handling and storage facilities are in place so that the coal being delivered can be processed in a timely and efficient manner;
- monitoring and maintaining coal specifications, carefully matching the specifications mined with the requirements of our plants;
- monitoring the financial viability of US coal suppliers; and
- hedging diesel exposure in mining and transportation costs.

### **Environmental Compliance Risk**

Environmental compliance risks are risks to our business associated with existing and/or changes in environmental regulations. New emission reduction objectives for the power sector are being established by governments in Canada (including as set forth in the Alberta CLP) and the US. We anticipate continued and growing scrutiny by investors relating to sustainability performance. These changes to regulations may affect our earnings by reducing the operating life of generating facilities, imposing additional costs on the generation of electricity, such as emission caps or tax, requiring additional capital investments in emission capture technology, or requiring us to invest in offset credits. It is anticipated that these compliance costs will increase due to increased political and public attention to environmental concerns.

We manage environmental compliance risk by:

- seeking continuous improvement in numerous performance metrics such as emissions, safety, land and water impacts, and environmental incidents;
- having an International Organization for Standardization and Occupational Health and Safety Assessment Series-based environmental health and safety management system in place that is designed to continuously improve performance;
- committing significant experienced resources to work with regulators in Canada and the US to advocate that regulatory changes are well designed and cost effective;
- developing compliance plans that address how to meet or surpass emission standards for GHGs, mercury, SO<sub>2</sub>, and NO<sub>x</sub>, which will be adjusted as regulations are finalized;
- purchasing emission reduction offsets;
- investing in renewable energy projects, such as wind, solar, and hydro generation; and
- incorporating change-in-law provisions in contracts that allow recovery of certain compliance costs from our customers.

We strive to be in compliance with all environmental regulations relating to operations and facilities. Compliance with both regulatory requirements and management system standards is regularly audited through our performance assurance policy and results are reported quarterly to the GESC.

### **Credit Risk**

Credit risk is the risk to our business associated with changes in the creditworthiness of entities with which we have commercial exposures. This risk results from the ability of a counterparty to either fulfil its financial or performance obligations to us or where we have made a payment in advance of the delivery of a product or service. The inability to collect cash due to us or to receive products or services may have an adverse impact upon our net earnings and cash flows.

We manage our exposure to credit risk by:

- establishing and adhering to policies that define credit limits based on the creditworthiness of counterparties, contract term limits, and the credit concentration with any specific counterparty;
- requiring formal sign-off on contracts that include commercial, financial, legal, and operational reviews;
- requiring security instruments, such as parental guarantees, letters of credit, and cash collateral that can be collected

- if a counterparty fails to fulfil its obligation or goes over its limits; and
- reporting our exposure using a variety of methods that allow key decision-makers to assess credit exposure by counterparty. This reporting allows us to assess credit limits for counterparties and the mix of counterparties based on their credit ratings.

If established credit exposure limits are exceeded, we take steps to reduce this exposure, such as by requesting collateral, if applicable, or by halting commercial activities with the affected counterparty. However, there can be no assurances that we will be successful in avoiding losses as a result of a contract counterparty not meeting its obligations.

Our credit risk management profile and practices have not changed materially from Dec. 31, 2016. We had no material counterparty losses in 2017. We continue to keep a close watch on changes and trends in the market and the impact these changes could have on our energy trading business and hedging activities, and will take appropriate actions as required, although no assurance can be given that we will always be successful.

The following table outlines our maximum exposure to credit risk without taking into account collateral held or right of set-off, including the distribution of credit ratings, as at Dec. 31, 2017:

	Investment grade (Per cent)	Non-investment grade (Per cent)	Total (Per cent)	Total amount
Trade and other receivables <sup>(1)</sup>	87	13	100	933
Long-term finance lease receivables	96	4	100	215
Risk management assets <sup>(1)</sup>	-	100	100	899
Loan receivable <sup>(2)</sup>	-	100	100	33
<b>Total</b>				<b>2,080</b>

The maximum credit exposure to any one customer for commodity trading operations, including the fair value of open trading positions net of any collateral held, is \$40 million (2016 - \$14 million).

### Currency Rate Risk

We have exposure to various currencies as a result of our investments and operations in foreign jurisdictions, the cash flows from those operations, the acquisition of equipment and services and foreign-denominated commodities from foreign suppliers, and our US denominated debt. Our exposures are primarily to the US and Australian currencies. Changes in the values of these currencies in relation to the Canadian dollar may affect our cash flows or the value of our foreign investments to the extent that these positions or cash flows are not hedged or the hedges are ineffective.

We manage our currency rate risk by establishing and adhering to policies that allow for both designated hedges and economic hedges and include:

- hedging our net investments in US operations using US-denominated debt;
- entering into forward foreign exchange contracts to hedge future foreign denominated expenditures including our US-denominated debt that is outside the net investment portfolio; and
- hedging our expected foreign operating cash flows. Our target is to hedge a minimum of 60 per cent of our forecasted foreign operating cash flows over a four-year period, with a minimum of 90 per cent in the current year, 70 per cent in the next year, 50 per cent in the third year, and 30 per cent in the fourth year. The U.S. exposure will be managed with a combination of interest expense on our US-dollar-denominated debt and forward foreign exchange contracts; the Australian exposure will be managed with forward foreign exchange contracts.

The sensitivity of our net earnings to changes in foreign exchange rates has been prepared using management's assessment that an average four cent increase or decrease in the US or Australian currencies relative to the Canadian dollar is a reasonable potential change over the next quarter, and is shown below:

(1) Letters of credit and cash and cash equivalents are the primary types of collateral held as security related to these amounts.

(2) Counterparty has no external credit rating. Excludes \$5 million current portion classified in trade and receivables.

Factor	Increase or decrease	Approximate impact on net earnings
Exchange rate	\$0.04	12

### Liquidity Risk

Liquidity risk relates to our ability to access capital to be used to engage in trading and hedging activities, capital projects, debt refinancing and payment of liabilities, capital structure, and general corporate purposes. Investment grade credit ratings support these activities and provide a more reliable and cost-effective means to access capital markets through commodity and credit cycles. Changes in credit ratings may also affect our ability and/or the cost of establishing normal course derivative or hedging transactions, including those undertaken by our Energy Marketing segment. Counterparties enter into certain electricity and natural gas purchase and sale contracts for the purposes of asset-backed sales and proprietary trading. The terms and conditions of these contracts require the counterparties to provide collateral when the fair value of the obligation pursuant to these contracts is in excess of any credit limits granted. Downgrades in creditworthiness by certain credit rating agencies may challenge our ability to enter into these contracts or any ordinary course contract, decrease the credit limits granted, and increase the amount of collateral that may have to be provided. Certain existing contracts contain credit rating contingent clauses, that, when triggered, automatically increase costs under the contract or require additional collateral to be posted. Where the contingency is based on the lowest single rating, a one-level downgrade from a credit rating agency with an originally higher rating may not, however, trigger additional direct adverse impact.

We are focused on strengthening our financial position and flexibility and achieving stable investment grade credit ratings with rating agencies. Credit ratings issued for TransAlta, as well as the corresponding rating agency outlooks, are set out in the Financial Capital section of this MD&A. Credit ratings are subject to revision or withdrawal at any time by the rating organization, and there can be no assurance that TransAlta's credit ratings and the corresponding outlook will not be changed, resulting in the adverse possible impacts identified above.

As at Dec. 31, 2017, we have liquidity of \$1.6 billion comprised of amounts not drawn under our committed credit facilities and cash on hand.

We manage liquidity risk by:

- monitoring liquidity on trading positions;
- preparing and revising longer-term financing plans to reflect changes in business plans and the market availability of capital;
- reporting liquidity risk exposure for commodity risk management activities on a regular basis to the Commodity Risk & Compliance Committee, senior management and the ARC;
- maintaining investment grade credit ratings; and
- maintaining sufficient undrawn committed credit lines to support potential liquidity requirements.

### Interest Rate Risk

Changes in interest rates can impact our borrowing costs and the capacity revenues we receive from our Alberta PPA plants. Changes in our cost of capital may also affect the feasibility of new growth initiatives.

We manage interest rate risk by establishing and adhering to policies that include:

- employing a combination of fixed and floating rate debt instruments; and
- monitoring the mixture of floating and fixed rate debt and adjusting where necessary to ensure a continued efficient mixture of these types of debt.

At Dec. 31, 2017, approximately six per cent (2016 - six per cent) of our total debt portfolio was subject to changes in floating interest rates through a combination of floating rate debt and interest rate swaps.

The sensitivity of changes in interest rates upon our net earnings is shown below:



Factor	Increase or decrease (%)	Approximate impact on net earnings
Interest rate	0.15	-

### Project Management Risk

On capital projects, we face risks associated with cost overruns, delays, and performance.

We manage project risks by:

- ensuring all projects are reviewed to see that established processes and policies are followed, risks have been properly identified and quantified, input assumptions are reasonable, and returns are realistically forecasted prior to senior management and Board of Directors approvals;
- using consistent and disciplined project management methodologies and processes;
- performing detailed analysis of project economics prior to construction or acquisition and by determining our asset contracting strategy to ensure the right mix of contracted and merchant capacity before starting construction;
- partnering with those who have previously been able to deliver projects economically and on budget;
- developing and following through with comprehensive plans that include critical paths identified, key delivery points, and backup plans;
- managing project closeouts so that any learnings from the project are incorporated into the next significant project;
- fixing the price and availability of the equipment, foreign currency rates, warranties, and source agreements as much as is economically feasible prior to proceeding with the project; and
- entering into labour agreements to provide security around cost and productivity.

### Human Resource Risk

Human resource risk relates to the potential impact upon our business as a result of changes in the workplace. Human resource risk can occur in several ways:

- potential disruption as a result of labour action at our generating facilities;
- reduced productivity due to turnover in positions;
- inability to complete critical work due to vacant positions;
- failure to maintain fair compensation with respect to market rate changes; and
- reduced competencies due to insufficient training, failure to transfer knowledge from existing employees, or insufficient expertise within current employees.

We manage this risk by:

- monitoring industry compensation and aligning salaries with those benchmarks;
- using incentive pay to align employee goals with corporate goals;
- monitoring and managing target levels of employee turnover; and
- ensuring new employees have the appropriate training and qualifications to perform their jobs.

In 2017, 52 per cent (2016 - 53 per cent) of our labour force was covered by 11 (2016 - 11) collective bargaining agreements. In 2017, four (2015 - five) agreements were renegotiated. We anticipate the successful negotiation of four collective agreements in 2018.

### Regulatory and Political Risk

Regulatory and political risk is the risk to our business associated with potential changes to the existing regulatory structures and the political influence upon those structures. This risk can come from market regulation and re-regulation, increased oversight and control, structural or design changes in markets, or other unforeseen influences. Market rules are often dynamic and we are not able to predict whether there will be any material changes in the regulatory environment or the ultimate effect of changes in the regulatory environment on our business. This risk includes, among other things, uncertainties associated with the development of capacity markets for electricity in the provinces of Alberta and Ontario, uncertainties associated with the development of carbon pricing policies, the qualification of our renewable facilities in Alberta to the generation of tradable GHG allowances as part of the transition from the Specified Gas Emitters Regulation to new regulation to be formulated to give effect to the Alberta CLP in 2018, as well as the influence of regulation on the value of allowances or credits generated.

We manage these risks systematically through our Legal and Regulatory groups and our Compliance program, which is reviewed periodically to ensure its effectiveness. We work with governments, regulators, electricity system operators, and other stakeholders to resolve issues as they arise. We are actively monitoring changes to market rules and market design, and we engage in market-sponsored stakeholder engagement processes. Through these and other avenues, we engage in advocacy and policy discussions at a variety of levels. These stakeholder negotiations have allowed us to engage in proactive discussions with governments over the longer term.

International investments are subject to unique risks and uncertainties relating to the political, social, and economic structures of the respective country and the country's regulatory regime. We mitigate this risk through the use of non-recourse financing and insurance.

### **Transmission Risk**

Access to transmission lines and transmission capacity for existing and new generation are key in our ability to deliver energy produced at our power plants to our customers. The risks associated with the aging existing transmission infrastructure in markets in which we operate continue to increase because new connections to the power system are consuming transmission capacity quicker than it is being added by new transmission developments.

### **Reputation Risk**

Our reputation is one of our most valued assets. Reputation risk relates to the risk associated with our business because of changes in opinion from the general public, private stakeholders, governments, and other entities.

We manage reputation risk by:

- striving as a neighbour and business partner in the regions where we operate to build viable relationships based on mutual understanding leading to workable solutions with our neighbours and other community stakeholders;
- clearly communicating our business objectives and priorities to a variety of stakeholders on a routine basis;
- maintaining positive relationships with various levels of government;
- pursuing sustainable development as a longer-term corporate strategy;
- ensuring that each business decision is made with integrity and in line with our corporate values;
- communicating the impact and rationale of business decisions to stakeholders in a timely manner; and
- maintaining strong corporate values that support reputation risk management initiatives.

### **Corporate Structure Risk**

We conduct a significant amount of business through subsidiaries and partnerships. Our ability to meet and service debt obligations is dependent upon the results of operations of our subsidiaries and the payment of funds by our subsidiaries in the form of distributions, loans, dividends, or otherwise. In addition, our subsidiaries may be subject to statutory or contractual restrictions that limit their ability to distribute cash to us.

### **Cybersecurity Risk**

We rely on our information technology to process, transmit and store electronic information, including information we use to safely operate our assets. Cyberattacks or other breaches of network or information technology systems security may cause disruptions to our operations. Cyberattackers may use a range of techniques, from manipulating people to using sophisticated malicious software and hardware on a single or distributed basis. Some cyberattackers use a combination of techniques in their attempt to evade safeguards such as firewalls, intrusion prevention systems, and antivirus software found in our systems and networks. A successful attack on our systems, networks, and infrastructure may allow for the unauthorized interception, destruction, use, or dissemination of our information and may cause disruptions to our operations.

We take measures to secure our infrastructure against potential cyberattacks that may damage our infrastructure, systems and data. Our cybersecurity program aligns with industry best practices to ensure that a holistic approach to security is maintained. We have implemented security controls to help secure our data and business operations, including access control measures, intrusion detection and prevention systems, logging and monitoring of network activities, and implementing policies and procedures to ensure the secure operations of the business.

While we have systems, policies, hardware, practices, data backups, and procedures designed to prevent or limit the effect of the security breaches of our generation facilities and infrastructure, there can be no assurance that these measures will be sufficient and that such security breaches will not occur or, if they do occur, that they will be adequately addressed in a timely manner. We closely monitor both preventive and detective measures to manage these risks.

#### General Economic Conditions

Changes in general economic conditions impact product demand, revenue, operating costs, the timing and extent of capital expenditures, the net recoverable value of PP&E, financing costs, credit and liquidity risk, and counterparty risk.

#### Income Taxes

Our operations are complex and located in several countries. The computation of the provision for income taxes involves tax interpretations, regulations, and legislation that are continually changing. Our tax filings are subject to audit by taxation authorities. Management believes that it has adequately provided for income taxes as required by IFRS, based on all information currently available.

The Corporation is subject to changing laws, treaties, and regulations in and between countries. Various tax proposals in the countries we operate in could result in changes to the basis on which deferred taxes are calculated or could result in changes to income or non-income tax expense. There has recently been an increased focus on issues related to the taxation of multinational corporations. A change in tax laws, treaties, or regulations, or in the interpretation thereof, could result in a materially higher income or non-income tax expense that could have a material adverse impact on the Corporation.

On Dec. 22, 2017, the US government enacted H.R.1, originally known as the *Tax Cuts and Jobs Act*, which includes legislation to decrease its federal corporate income tax rate from 35 per cent to 21 per cent. The Corporation's net deferred tax liability associated with its directly owned US operations is made up of a deferred tax asset and a deferred tax liability that net to \$6 million. The decrease in the US federal corporate income tax rate resulted in a decrease to the deferred tax asset of \$104 million, all of which is recorded as deferred tax expense in the Consolidated Statement of Earnings, offset by a decrease to the deferred tax liability of \$110 million, of which \$1 million is recorded as deferred tax expense in the Consolidated Statement of Earnings with an offsetting \$111 million deferred tax recovery recorded in the Consolidated Statement of Other Comprehensive Income.

The sensitivity of changes in income tax rates upon our net earnings is shown below:

Factor	Increase or decrease (%)	Approximate impact on net earnings
Tax rate	1	1

#### Legal Contingencies

We are occasionally named as a party in various claims and legal regulatory proceedings that arise during the normal course of our business. We review each of these claims, including the nature of the claim, the amount in dispute or claimed, and the availability of insurance coverage. There can be no assurance that any particular claim or proceedings will be resolved in our favour or that such claims may not have a material adverse effect on us.

#### Other Contingencies

We maintain a level of insurance coverage deemed appropriate by management. There were no significant changes to our insurance coverage during renewal of the insurance policies on December 31. Our insurance coverage may not be available in the future on commercially reasonable terms. There can be no assurance that our insurance coverage will be fully adequate to compensate for potential losses incurred. In the event of a significant economic event, the insurers may not be capable of fully paying all claims.

## Fourth Quarter

### Consolidated Financial Highlights

Three months ended Dec. 31	2017	2016
Revenues	638	717
Net earnings (loss) attributable to common shareholders	(145)	61
Cash flow from operating activities	81	122
Comparable EBITDA <sup>(1)</sup>	275	374
FFO <sup>(1)</sup>	219	200
FCF <sup>(1)</sup>	101	62
Net earnings (loss) per share attributable to common shareholders, basic and diluted	(0.50)	0.21
FFO per share <sup>(1)</sup>	0.76	0.69
FCF per share <sup>(1)</sup>	0.35	0.22
Dividends declared per common share	0.04	0.08

### Financial Highlights

We delivered better than anticipated results in the fourth quarter with FCF of \$101 million, up \$39 million over the same period last year. We recorded FFO of \$219 million, up \$19 million over the fourth quarter of 2016, as the business delivered a solid performance.

Net loss attributable to common shareholders in the fourth quarter of 2017 was \$145 million (\$0.50 net loss per share) compared to net earnings of \$61 million (\$0.21 net earnings per share) in the same period of 2016, down over \$200 million compared to last year. This was driven by lower comparable EBITDA (\$101 million pre-tax) and the impact of the US tax rate reduction (\$105 million). Last year, net earnings also included a one-time gain of \$48 million (net of related income tax expense and non-controlling interest) for the Mississauga recontracting.

### Segmented Cash Flows Generated by the Business and Operational Performance<sup>(1)</sup>

Segmented Cash Flows and operational performance for the business during the quarter is as follows:

Three months ended Dec. 31	2017	2016
Availability (%) <sup>(2)</sup>	88.4	88.9
Adjusted availability (%) <sup>(3)</sup>	88.4	88.9
Production (GWh) <sup>(2)</sup>	10,374	10,624
<b>Segmented cash inflow (outflow)</b>		
Canadian Coal	11	36
US Coal	15	16
Canadian Gas	56	75
Australian Gas	27	24
Wind and Solar	73	64
Hydro	10	9
<b>Generation cash inflow</b>	<b>192</b>	<b>224</b>
Energy Marketing	15	(11)
Corporate	(28)	(28)
<b>Total comparable cash inflow</b>	<b>179</b>	<b>185</b>

(1) These items are not defined under IFRS. Presenting these items from period to period provides management and investors with the ability to evaluate earnings trends more readily in comparison with prior periods' results. Refer to the Comparable Funds from Operations and Comparable Free Cash Flow and Earnings on a Comparable Basis sections of this MD&A for further discussion of these items, including, where applicable, reconciliations to measures calculated in accordance with IFRS.

(2) Availability and production includes all generating assets under generation operations that we operate and finance leases and excludes hydro assets and equity investments. Production includes all generating assets, irrespective of investment vehicle and fuel type.

(3) Adjusted for economic dispatching at US Coal.

Segmented cash flows generated by the business measures the net cash generated by each of our segments after sustaining and productivity capital expenditures, reclamation costs and provisions. It also excludes non-cash mark-to-market gains or losses. This is the cash flows available to pay our interest and cash taxes, distributions to our non-controlling partners and dividends to our preferred shareholders, grow the business, pay down debt and return capital to our shareholders.

Adjusted availability for the three months ended Dec. 31, 2017, was comparable with the same period in 2016.

Lower production for the three months ended Dec. 31, 2017, compared to the same period in 2016, is primarily due to higher outages and derates at our Canadian Coal segment, the Mississauga recontracting in 2016, and lower resources at Hydro, partially offset with lower economic dispatching caused by higher price at our US Coal business, stronger wind resources in Canada, and the commissioning of the South Hedland Power Station in the third quarter of 2017.

Cash flows generated by the business totalled \$179 million in the fourth quarter, in line with last year's performance.

## Discussion of Consolidated Financial Results

We evaluate our performance and the performance of our business segments using a variety of measures. Comparable figures are not defined under IFRS. Those discussed below, and elsewhere in this MD&A, are not defined under IFRS and, therefore, should not be considered in isolation or as an alternative to or to be more meaningful than net earnings attributable to common shareholders or cash flow from operating activities, as determined in accordance with IFRS, when assessing our financial performance or liquidity. These measures are not necessarily comparable to a similarly titled measure of another company. Each business segment assumes responsibility for its operating results measured to comparable EBITDA and cash flows generated by the business. Gross margin is also a useful measure as it provides management and investors with a measurement of operating performance that is readily comparable from period to period.

## Comparable EBITDA

A reconciliation of net earnings (loss) attributable to common shareholders to comparable EBITDA results is set out below:

Three months ended Dec. 31	2017	2016
Net earnings (loss) attributable to common shareholders	(145)	61
Net earnings attributable to non-controlling interests	19	90
Preferred share dividends	10	20
<b>Net earnings (loss)</b>	<b>(116)</b>	<b>171</b>
<i>Adjustments to reconcile net income to comparable EBITDA</i>		
Income tax expense	105	82
Gain on sale of assets and other	(1)	(3)
Foreign exchange (gain) loss	(6)	3
Net interest expense	57	47
Depreciation and amortization	180	187
<i>Comparable reclassifications</i>		
Decrease in finance lease receivables	15	15
Mine depreciation included in fuel cost	20	19
Australian interest income	1	-
<i>Adjustments to earnings to arrive at comparable results</i>		
Impacts to revenue associated with certain de-designated and economic hedges	-	2
Impacts associated with Mississauga recontracting <sup>(1)</sup>	20	(177)
Asset impairment charge	-	28
<b>Comparable EBITDA</b>	<b>275</b>	<b>374</b>

A summary of our comparable EBITDA by segments for the three months ended Dec. 31, 2017 and 2016 is as follows:

Three months ended Dec. 31	2017	2016
<b>Comparable EBITDA</b>		
Canadian Coal	66	178
US Coal	21	14
Canadian Gas	62	70
Australian Gas	29	32
Wind and Solar	78	66
Hydro	14	20
Energy Marketing	25	13
Corporate	(20)	(19)
<b>Total comparable EBITDA</b>	<b>275</b>	<b>374</b>

Comparable EBITDA decreased by \$99 million for the fourth quarter 2017, compared to 2016. Our Canadian Coal results were down \$112 million mainly due to the inclusion of the \$80 million reversal of the Keephills 1 provision in 2016, higher coal costs caused by a higher strip ratio and lower equipment availability at our mine, and higher environmental compliance costs in 2017. This was partly offset by the OCA payments. Lower prices due to the rolling off of certain hedges also negatively impacted Canadian Coal's results. Energy Marketing's comparable EBITDA was up \$12 million during the fourth quarter of 2017 compared to 2016 due to a return to a normalized level and solid performance in Alberta and Western US. Wind and Solar generated an increase of \$12 million comparable EBITDA period-over-period mainly due to higher volumes at contracted facilities and lower cost of sales from renewable energy certificates. Our Canadian Gas business was down \$8 million period-over-period due to unfavourable mark-to-market in gas contracts that do not qualify for hedge accounting. Lower resources at certain hydro facilities resulted in lower comparable EBITDA by \$6 million period-over-period.

(1) Impacts associated with Mississauga recontracting for the three months ended Dec. 31, 2017, are as follows: revenue (\$29 million) and recovery related to renegotiated land lease (\$9 million). Impacts associated with Mississauga recontracting for the three months ended Dec. 31, 2016, are as follows: net other operating income (\$191 million) and fuel and purchased power and de-designated hedges (\$14 million).

**Funds from Operations and Free Cash Flow**

FFO per share and FCF per share are calculated as follows using the weighted average number of common shares outstanding during the period.

The table below reconciles our cash flow from operating activities to our FFO and FCF.

Three months ended Dec. 31	2017	2016
Cash flow from operating activities	81	122
Change in non-cash operating working capital balances	121	61
<b>Cash flow from operations before changes in working capital</b>	<b>202</b>	<b>183</b>
Adjustments:		
Decrease in finance lease receivable	15	15
Other	2	2
<b>FFO</b>	<b>219</b>	<b>200</b>
Deduct:		
Sustaining capital	(62)	(85)
Productivity capital	(9)	(2)
Dividends paid on preferred shares	(10)	(10)
Distributions paid to subsidiaries' non-controlling interests	(36)	(40)
Other	(1)	(1)
<b>FCF</b>	<b>101</b>	<b>62</b>
Weighted average number of common shares outstanding in the period	288	288
<b>FFO per share</b>	<b>0.76</b>	<b>0.69</b>
<b>FCF per share</b>	<b>0.35</b>	<b>0.22</b>

FFO was up \$19 million during the fourth quarter of 2017 compared to the same period in 2016. FCF increased by \$39 million period-over-period as we continued to reduce our sustaining capital resulting from our announcement in April 2017 to mothball certain Sundance units.

The table below bridges our comparable EBITDA to our FFO and FCF.

Three months ended Dec. 31	2017	2016
Comparable EBITDA	275	374
Provisions	(10)	(104)
Unrealized (gains) losses from risk management activities	(8)	16
Interest expense	(52)	(52)
Current income tax expense	(6)	(6)
Decommissioning and restoration costs settled	(7)	(8)
Realized foreign exchange gain (loss)	8	(3)
Other	19	(17)
<b>FFO</b>	<b>219</b>	<b>200</b>
Deduct:		
Sustaining capital	(62)	(85)
Productivity capital	(9)	(2)
Dividends paid on preferred shares	(10)	(10)
Distributions paid to subsidiaries' non-controlling interests	(36)	(40)
Other	(1)	(1)
<b>FCF</b>	<b>101</b>	<b>62</b>
Weighted average number of common shares outstanding in the period	288	288
<b>FFO per share</b>	<b>0.76</b>	<b>0.69</b>
<b>FCF per share</b>	<b>0.35</b>	<b>0.22</b>



## Selected Quarterly Information

Our results are seasonal due to the nature of the electricity market and related fuel costs. Higher maintenance costs are usually incurred in the spring and fall when electricity prices are expected to be lower, as electricity prices generally increase in the peak winter and summer months in our main markets due to increased heating and cooling loads. Margins are also typically impacted in the second quarter due to the volume of hydro production resulting from spring runoff and rainfall in the Pacific Northwest, which impacts production at US Coal. Typically, hydro facilities generate most of their electricity and revenues during the spring months when melting snow starts feeding watersheds and rivers. Inversely, wind speeds are historically greater during the cold winter months and lower in the warm summer months.

	Q1 2017	Q2 2017	Q3 2017	Q4 2017
Revenues	578	503	588	<b>638</b>
Comparable EBITDA	274	268	245	<b>275</b>
FFO	202	187	196	<b>219</b>
Net loss attributable to common shareholders	-	(18)	(27)	<b>(145)</b>
Net loss per share attributable to common shareholders, basic and diluted <sup>(1)</sup>	-	(0.06)	(0.09)	<b>(0.50)</b>
	Q1 2016	Q2 2016	Q3 2016	Q4 2016
Revenues	568	492	620	717
Comparable EBITDA	279	248	243	374
FFO	196	175	163	228
Net earnings (loss) attributable to common shareholders	62	6	(12)	61
Net earnings (loss) per share attributable to common shareholders, basic and diluted <sup>(1)</sup>	0.22	0.02	(0.04)	0.21

(1) Basic and diluted earnings per share attributable to common shareholders and comparable earnings per share are calculated each period using the weighted average number of common shares outstanding during the period. As a result, the sum of the earnings per share for the four quarters making up the calendar year may sometimes differ from the annual earnings per share.

Reported net earnings, comparable EBITDA and FFO are generally higher in the first and fourth quarters due to higher demand associated with winter cold in the markets in which we operate and lower planned outages.

Net earnings attributable to common shareholders has also been impacted by the following variations and events:

- gain on disposal of assets, following the Poplar Creek contract restructuring in the third quarter of 2015;
- US Solar and Wind acquisitions in the third quarter of 2015;
- settlement with the Market Surveillance Administrator in the third quarter of 2015;
- a recovery of a writedown of deferred tax assets in the third quarter of 2015, and the first and second quarters of 2016, and the second quarter of 2017;
- change in income tax rates in Alberta and the U.S. in the second quarter of 2015, and fourth quarter of 2017, respectively;
- deferred income tax impacts of the sale of an economic interest in Australian Assets to TransAlta Renewables in the first and second quarters of 2015;
- effects of non-comparable unrealized losses on intercompany financial instruments that are attributable only to the non-controlling interests in the first, second, and third quarters of 2016, and unrealized gains in the first quarter of 2017;
- effects of the Keephills 1 outage provision in the fourth quarter of 2016;
- effects of the Wintering Hills impairment charge during the fourth quarter of 2016, and the Sundance Unit 1 impairment charge during the second quarter of 2017;
- effects of the Mississauga facility recontracting during the fourth quarter of 2016;
- effects of changes in useful lives of certain Canadian Coal assets during the first, second, and third quarters of 2017; and
- effects of an impairment of \$137 million in 2017 on intercompany financial instruments that is attributable only to the non-controlling interests.

## Disclosure Controls and Procedures

Management has evaluated, with the participation of our Chief Executive Officer and Chief Financial Officer, the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Disclosure controls and procedures refer to controls and other procedures designed to ensure that information required to be disclosed in the reports we file or submit under the *Securities Exchange Act* of 1934, as amended ("Exchange Act") are recorded, processed, summarized, and reported within the time periods specified in the rules and forms of the U.S. Securities and Exchange Commission. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in our reports that we file or submit under the Exchange Act is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding our required disclosure. In designing and evaluating our disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating and implementing possible controls and procedures.

There have been no other changes in our internal control over financial reporting during the year ended Dec. 31, 2017, that have materially affected, or are reasonably likely to materially affect our internal control over financial reporting. Based on the foregoing evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as at Dec. 31, 2017, the end of the period covered by this report, our disclosure controls and procedures were effective.